



VCU

Procurement Services

Procurement Services

Procurement Services
912 W. Grace Street, 5th Floor
Richmond, VA 23284

804 828-1077
Fax: 804 828-7837
www.vcu.edu/procurement

April 21, 2025

Jeff Davoud
ODAD, LLC
12764 Oak Lake Court,
Midlothian Va 23112

RE: Contract #: Mech. Equip. Repair/Installation & Hazardous Material Abatement Services (**8476748CH-2**)
Renewal No.: Contract Extension

Mr. James,

Your firm's contract with Virginia Commonwealth University (VCU) for **Abatement Services** expires on **June 1, 2025**. VCU intends to extend this contract for the period of June 2, 2025 through September 1, 2025, after which the contract shall terminate.

Your signature constitutes your firm's acceptance of this extension, to include the optional-use language requirement provision below.

OPTIONAL USE CONTRACT:

This contract is an optional use, requirements-based contract. VCU is in no way required to make purchases from the Contractor, and may in its sole discretion, purchase the identical and/or similar goods/services from other sources.

- ☒ Pricing remains the same as the previous contract period.
- ☒ By signing and submitting this contract extension letter, Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing VCU as the "Additional Insured", citing the contractor's name and contract number, mailed to VCU Risk Management, P.O. Box 843040, Richmond, VA.

Please return this executed document to me as soon as possible. Your response and any questions pertaining to this letter may be emailed to me at sfclark@vcu.edu.

Sincerely,

Susan Lewis

Susan Lewis, CSM, CSPO, CUPO, VCCO
Senior Buyer

Contract #: Mech. Equip. Repair/Installation & Hazardous Material Abatement Services
(8476748CH-2)

RESPONSE:

Old Domin Abatemet and Demoition

Name of Firm



Signature

Jeff Davoud

Name Printed

Owner

Title

04/22/2025

Date



VCU

Procurement Services

January 2, 2024

Jeff Davoud
ODAD, LLC
12764 Oak Lake Court,
Midlothian Va 23112

Procurement Services
912 W. Grace Street, 5th Floor
Richmond, VA 23284

804 828-1077
Fax: 804 828-7837
www.vcu.edu/procurement

RE: Contract #: Mech. Equip. Repair/Installation & Hazardous Material Abatement Services (8476748CH-2)
Renewal No.: Contract Extension

Mr. James,

Your firm's contract with Virginia Commonwealth University (VCU) for Abatement Services expires on June 1, 2024. VCU intends to extend this contract for the period of June 2, 2024 through June 1, 2025, after which the contract shall terminate.

Your signature constitutes your firm's acceptance of this extension, to include the optional-use language requirement provision below.

OPTIONAL USE CONTRACT:

This contract is an optional use, requirements-based contract. VCU is in no way required to make purchases from the Contractor, and may in its sole discretion, purchase the identical and/or similar goods/services from other sources.

X Pricing remains the same as the previous contract period.

X By signing and submitting this contract extension letter, Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing VCU as the "Additional Insured", citing the contractor's name and contract number, mailed to VCU Risk Management, P.O. Box 843040, Richmond, VA.

Please return this executed document to me as soon as possible. Your response and any questions pertaining to this letter may be emailed to me at sfclark@vcu.edu.

Sincerely,

Susan Lewis


Susan Lewis, VCCO
Senior Buyer

Contract #: Mech. Equip. Repair/Installation & Hazardous Material Abatement Services
(8476748CH-2)

RESPONSE:

Old Dominion Abatement & Demolition, LLC

Name of Firm


Signature

Jeffrey G. Davoud

Name Printed

Partner

Title

1/03/2024

Date



VCU Procurement Services

CONTRACT RENEWAL

DATE: 4/19/2023

CONTRACT TITLE: Mech. Equip. Repair/Installation & Hazardous Material Abatement Services

CONTRACT NO: C0000023

LEGACY CONTRACT NO: 8476748CH-2

NEW START DATE: 6/2/2023

NEW END DATE: 6/1/2024

RENEWAL NUMBER: 4 of 4

CONTRACTOR: Old Dominion Abatement & Demolition LLC

PRICING:

Select one of the options below.

- ☒ Pricing remains the same as the previous contract period.
- ☐ Attached is the revised pricing in accordance with the contract terms.

PAYMENT METHOD:

VCU is migrating away from processing payments via paper check and strongly encourages the use of our electronic payment options.

- ☐ Virtual Card (Net 20) [Preferred Method]
- ☐ ACH - Paymode-X Premium (Net 20)
- ☒ ACH - Paymode-X Basic (Net 30) and Early Payment Discount (EPD)
- ☐ Paper Check (Net 30). If selecting this option, we encourage you to offer an EPD.
- ☐ Other _____

ACTION REQUIRED: For more information about costs and to sign up, please visit [Vendor Invoicing and Payment](#).

EARLY PAYMENT DISCOUNT (EPD):

Please check one of the below. If you selected Paymode Basic above, select one of the options below. If you select "Other" below, please add a comment (e.g., 4.0% Net 15 / Net 30, enrolled in Virtual Card Program, etc.)

- ☐ 2.0% Net 15 / Net 30
- ☐ 1.5% Net 20 / Net 30
- ☒ 0.5% Net 25 / Net 30
- ☐ Other: _____

CERTIFICATE OF INSURANCE:

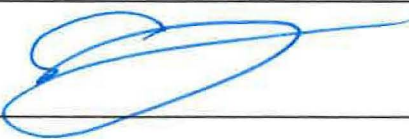
- ☒ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing Virginia Commonwealth University as the "Additional Insured", citing the contractor's name and contract number, emailed to sbkessinger@vcu.edu or mailed to Virginia Commonwealth University Risk Management, P.O. Box 843040, Richmond, VA.

All other terms and conditions of **8476748CH-2** shall remain unchanged and in full force and effect.

RESPONSE:

Old Dominion Abatement & Demolition LLC

Name of Firm


Signature

Christopher V Davoud

Name Printed

Vice President

Title

04/20/23

Date



VCU

Procurement Services

Date: April 6, 2022

Old Dominion Abatement & Demolition, LLC
12764 Oak Lake Court
Midlothian, VA 23112

Procurement Services
University Purchasing

912 W Grace Street, 5th Floor
Box 980327
Richmond, Virginia 23284

804 828-1077
Fax: 804 828-7837
TDD: 1-800-828-1120
www.vcu.edu/procurement

RE: Contract #: 8476748CH-2
Renewal No.: 3 of 4

Dear Insert Contact Name: Mr. Appich,

Your firm's contract with Virginia Commonwealth University (VCU) for (Mechanical Equipment Repair/Installation Services and Hazardous Material Abatement Services) expires on June 1, 2022. VCU intends to exercise the renewal of this contract in accordance with Contract #: 8476748CH-2.

Your signature constitutes your firm's acceptance of this renewal, to include the optional use language and the eVA registration requirement provisions below.

OPTIONAL USE CONTRACT:

This contract is an optional use, requirements based contract. VCU is in no way required to make purchases from the Contractor and may, in its sole discretion, purchase the identical and/or similar goods/services from other sources. Any estimates/quantities identified on a purchase order issued against this contract do not represent a purchase commitment by VCU. Services shall be provided in accordance with the contract for the renewal period: June 2, 2022 through June 1, 2023.

- ☒ Pricing remains the same as the previous contract period.
- ☒ Attached is the revised pricing in accordance with the contract terms.
- ☒ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing VCU as the "Additional Insured", citing the contractor's name and contract number, mailed to VCU Risk Management, Box 843040, Richmond, VA.

Please return this document to me no later than May 1, 2022. Your response may be emailed to chunt3@vcu.edu. If you have any questions, please contact me at (804) 828-0663.

Sincerely,

Cornelius Hunt
Senior Buyer/Supplier Diversity Coordinator

Contract #: 8476748CH-2

RESPONSE:

Old Dominion Abatement & Demolition

Name of Firm

Signature

Jeffrey G. Davoud

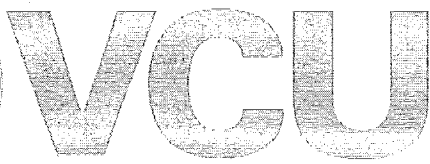
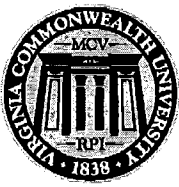
Name Printed

Partner

Title

5/09/2022

Date



Procurement Services

Date: May 17, 2021

Old Dominion Abatement & Demolition, LLC.
12764 Oak Lake Court
Midlothian, VA 23112

Procurement Services
University Purchasing

912 W Grace Street, 5th Floor
Box 980327
Richmond, Virginia 23284

804 828-1077
Fax: 804 828-7837
TDD: 1-800-828-1120
www.vcu.edu/procurement

RE: Contract #: 8476748CH-2
Renewal No.: 2 of 4

Dear Insert Contact Name: Mr. Appich,

Your firm's contract with Virginia Commonwealth University (VCU) for (Mechanical Equipment Repair/Installation Services and Hazardous Material Abatement Services) expires on June 1, 2021. VCU intends to exercise the renewal of this contract in accordance with Contract #: 8476748CH-2.

Your signature constitutes your firm's acceptance of this renewal, to include the optional use language and the eVA registration requirement provisions below.

OPTIONAL USE CONTRACT:

This contract is an optional use, requirements based contract. VCU is in no way required to make purchases from the Contractor and may, in its sole discretion, purchase the identical and/or similar goods/services from other sources. Any estimates/quantities identified on a purchase order issued against this contract do not represent a purchase commitment by VCU. Services shall be provided in accordance with the contract for the renewal period: June 2, 2021 through June 1, 2022.

- ☐ Pricing remains the same as the previous contract period.
- ☐ Attached is the revised pricing in accordance with the contract terms.
- ☐ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing VCU as the "Additional Insured", citing the contractor's name and contract number, mailed to VCU Risk Management, Box 843040, Richmond, VA.

Please return this document to me no later than May 24, 2021. Your response may be emailed to chunt3@vcu.edu. If you have any questions, please contact me at (804) 828-0663.

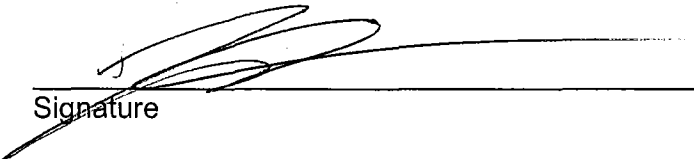
Sincerely,

Cornelius Hunt
Senior Buyer/Supplier Diversity Coordinator

Contract #: 8476748CH-2

RESPONSE:

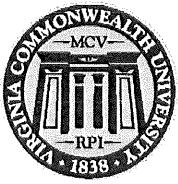
OLD DOMINION ABATEMENT & DEMOLITION, LLC.
Name of Firm


Signature

JEFFREY G. DAVOUD
Name Printed

PARTNER
Title

5/17/2021
Date



VCU

Procurement Services

Date: May 11, 2020

Old Dominion Abatement & Demolition, LLC.
12764 Oak Lake Court
Midlothian, VA 23112

Procurement Services
University Purchasing

912 W Grace Street, 5th Floor
Box 980327
Richmond, Virginia 23284

804 828-1077
Fax: 804 828-7837
TDD: 1-800-828-1120
www.vcu.edu/procurement

RE: Contract #: 8476748CH-2
Renewal No.: 1 of 4

Dear Insert Contact Name: Mr. Appich,

Your firm's contract with Virginia Commonwealth University (VCU) for (Mechanical Equipment Repair/Installation Services and Hazardous Material Abatement Services) expires on June 1, 2020. VCU intends to exercise the renewal of this contract in accordance with Contract #: 8476748CH-2.

Your signature constitutes your firm's acceptance of this renewal, to include the optional use language and the eVA registration requirement provisions below.

OPTIONAL USE CONTRACT:

This contract is an optional use, requirements based contract. VCU is in no way required to make purchases from the Contractor and may, in its sole discretion, purchase the identical and/or similar goods/services from other sources. Any estimates/quantities identified on a purchase order issued against this contract do not represent a purchase commitment by VCU. Services shall be provided in accordance with the contract for the renewal period: June 2, 2020 through June 1, 2021.

- ☐ Pricing remains the same as the previous contract period.
- ☐ Attached is the revised pricing in accordance with the contract terms.
- ☐ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing VCU as the "Additional Insured", citing the contractor's name and contract number, mailed to VCU Risk Management, Box 843040, Richmond, VA.

Please return this document to me no later than May 27, 2020. Your response may be emailed to chunt3@vcu.edu. If you have any questions, please contact me at (804) 828-0663.

Sincerely,

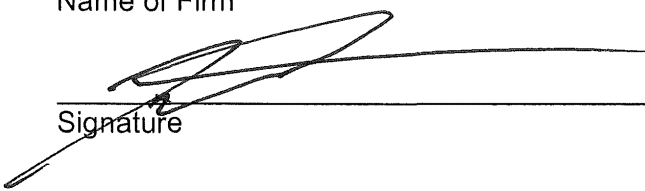
Cornelius Hunt
Senior Buyer/Supplier Diversity Coordinator

Contract #: : 8476748CH-2

RESPONSE:

OLD DOMINION ABATEMENT & DEMOLITION, LLC.

Name of Firm



Signature

JEFFREY G. DAVOUD

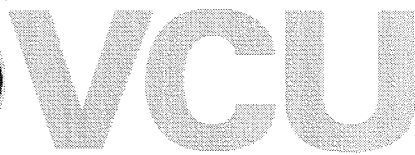
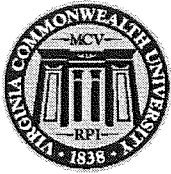
Name Printed

PARTNER

Title

5/22/2020

Date



Procurement Services

COMMONWEALTH OF VIRGINIA STANDARD CONTRACT

Contract Number: 8476748CH-2

This Contract entered into by Old Dominion Abatement & Demolition, LLC., hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Commonwealth University, called the "Purchasing Agency".

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

PERIOD OF PERFORMANCE: From the execution of the contract by both parties through June 1, 2020 with up to Four (4) successive One (1) year renewal options.

SCOPE OF CONTRACT: The Contractor shall provide the goods/services to the Purchasing Agency as set forth in the Contract Documents.

The Contract Documents shall consist of the following, and in the event of any conflict or inconsistency between the provisions of the Contract Documents, such conflict or inconsistency shall be resolved by giving precedence in the following order:

- (1) This signed form;
- (2) The Negotiated Modifications, Clarifications, and Additions to the Contract dated May 10, 2019; and
- (3) Contractors negotiated BAFO dated May 5, 2019; and
- (4) The Request for Proposals # 8476748CH dated March 1, 2019; and
- (5) The Contractor's Proposal dated April 1, 2019.

All of which documents are incorporated herein by reference.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:

Old Dominion Abatement and Demolition, LLC.

By: Charles W. Appich IV

Name Printed: Charles W. Appich IV

Title: Estimator / PM

Date: 5-31-2019

PURCHASING AGENCY:

Virginia Commonwealth University

By: [Signature]

Name Printed: Timothy A. Graft

Title: Treasurer (on behalf of SUP+CFO)

Date: 6/6/2019

NEGOTIATED CLARIFICATIONS, MODIFICATIONS, AND ADDITIONS TO CONTRACT

Date May 10, 2019

RFP #8476748CH - Mechanical Equipment Repair/Installation Services and Hazardous Material Abatement Services

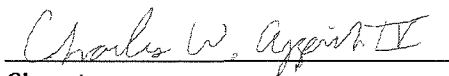
Purchasing Agency and Contractor agree as follows:

Section IV (G) (1b) shall be changed to read as follow:

Contractor shall offer Hourly rates in accordance with the "Standard Rate" and the "Overtime Rate" as indicated in section VIII (G) Price Proposal. All rates should be inclusive of all:

- i. Labor
- ii. Supervision
- iii. Tools/Devices
- iv. job-specific materials/supplies (i.e. PPE (Personal Protection Equipment), trade meters used for calibration, hand tools, etc.)
- v. Transportation
- vi. Travel time/ mileage to and from the VCU jobsite
- vii. Time expended for acquiring required goods/ services to provide/ perform the time and material services
- viii. Office expenses
- ix. Report preparation
- x. Printing/copying
- xi. Consultation
- xii. Incidentals, etc.
- xiii. Permits

Note: VCU will reimburse Contractor for mutually agreed upon project specific materials, parts, and equipment at cost. Markup on project specific materials, parts, and equipment will not be allowed. VCU reserved the right to decide, on a case-by-case basis, in its sole discretion what is reimbursable under this contract.



Signature

Estimator / Project Manager

Title

5-10-2019

Date



OLD DOMINION ABATEMENT & DEMOLITION
 12764 Oak Lake Court
 Midlothian, VA 23112
 P 804-674-1540
 F 804-674-1547

To: VCU

Contact: Cornelius Hunt

Subject: RE: RFP 846748CH – Revision 1 – Loaded Labor Rates w/ Equipment, PPE, Consumables

Date: 5-5-2019

ODAD Standard	ST	OT
Asbestos Supervisor	\$ 48.00	\$ 72.00
Asbestos Worker	\$ 39.00	\$ 58.50
Mold Supervisor	\$ 48.00	\$ 72.00
Mold Worker	\$ 39.00	\$ 58.50
Lead Supervisor	\$ 48.00	\$ 72.00
Lead Worker	\$ 39.00	\$ 58.50
Affiliated Services		
Demolition Supervisor	\$ 48.00	\$ 72.00
Demolition Technician	\$ 39.00	\$ 58.50
Emergency Cleanup Sup.	\$ 48.00	\$ 72.00
Emergency Cleanup Tech.	\$ 39.00	\$ 58.50
Duct Cleaning Super	\$ 85.00	\$ 127.50
Duct Cleaning Technician	\$ 55.00	\$ 82.50
Insulator	\$ 42.00	\$ 63.00
<i>Demo: Wage + dumpsters</i>		
<i>Cleanup: Wage + rental equipment, dumpsters</i>		
<i>Insulation: Wage + actual material</i>		

Chase Appich
 Estimating / Project Management
 804-312-6311
 cappich@odins.com

Certified Small and Woman Owned Business SWaM

Asbestos Abatement • Lead Paint Abatement • Mold Remediation • Selective Demolition

VIRGINIA COMMONWEALTH UNIVERSITY
REQUEST FOR PROPOSALS (RFP)
Mechanical Equipment Repairs/Installation Services and
Hazardous Material Abatement Services
#8476748CH

OFFER FORM

In compliance with this request for proposals and to all conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the services described herein in accordance with the attached signed proposal or as mutually agreed upon by subsequent negotiation. Furthermore, the undersigned agrees not to start any work relative to this particular solicitation until a resulting formal signed Purchase Order is received by the Contractor from University Purchasing. Any work relative to this solicitation performed by the Contractor prior to receiving a formal signed Purchase Order shall be at the Contractor's own risk and shall not be subject to reimbursement by the University. **Signature below constitutes acknowledgement of all information contained through links referenced herein.**

A. GENERAL INFORMATION:

Name & Address of Firm:

Old Dominion Abatement & Demolition, LLC. Date: 4-1-2019
 12764 Oak Lake Ct By (Signature In Ink): Charles W. Appich
 Midlothian, VA Zip Code 23112 Name Typed: Charles Appich
 E-Mail Address: cappich@odins.com Title: Estimator / Project Manager
 Telephone: (804) 674-1540 Fax Number: ()
 Toll free, if available Toll free, if available
 DUNS NO.: 079502003 FEI/FIN NO.: 01-0937245

B. SMALL, MINORITY & WOMAN OWNED BUSINESS INFORMATION

MINORITY-OWNED BUSINESS: () YES (x) NO WOMEN-OWNED: (x) YES () NO
 REGISTERED WITH eVA: (x) YES () NO SMALL BUSINESS: (x) YES () NO
 VIRGINIA DSBSD CERTIFIED: () YES (x) NO VIRGINIA DSBSD CERTIFICATION#: _____

C. PROPRIETARY OR CONFIDENTIAL INFORMATION

Check the box to the left "if" your proposal contains proprietary or confidential information. If so, <i>add an attachment sheet to this form with details.</i>	See Paragraph X for more information
---	---

D. ACKNOWLEDGEMENT OF ADDENDA: Acknowledge your receipt of any addenda that may have been issued under this solicitation.

See Paragraph VIII for more information

Addendum #		Addendum #	
Addendum Date	___/___/___	Addendum Date	___/___/___
Addendum #		Addendum #	
Addendum Date	___/___/___	Addendum Date	___/___/___

Affix this Form as the FIRST PAGE of your proposal.



Old Dominion Abatement and Demolition
12764 Oak Lake Court | Midlothian, VA 23112

RE: RFP 846748CH – Response

Company Overview

Old Dominion Abatement and Demolition (ODAD) is a SWAM-certified entity performing asbestos and lead abatement, mold remediation, selective demolition and Infection Control (ICRA) services. We employ highly trained specialists to ensure that the job is performed safely and correctly. We offer a professional service while keeping quotations competitive.

Affiliated with Old Dominion Insulation, ODAD has been fully licensed and insured to treat and remove asbestos and lead since 1986. The company has undertaken the safe treatment and removal of hazardous products in a wide range of properties, including hospitals, power stations, factories, schools and higher education institutes, various commercial and industrial properties, as well as residential properties.

Qualification of the Firm

ODAD has continued to perform asbestos, lead and mold remediation services for VCU and other institutions in VA to the best of our abilities since 1986. We've performed work in the academic and medical environments in all aspects of VCU and the City of Richmond. We pride ourselves on immediate response times from understanding the scope, submitting a proposal and performing the work within the needs of the owner.

ODAD is familiar with the existing facilities (steam) working directly for VCU or partnering with other subcontractors/GCs. All of our work is performed to the highest standards set forth by VCU and regional/national requirements.

// CAPABILITIES:

- Asbestos Abatement
- Lead Paint Abatement
- Mold Remediation
- Selective Demolition
- Infection Control (ICRA)

Leadership

Jeff Davoud

Chief Executive Officer

Jeff has been with ODI companies (including ODAD) since 1997. Jeff oversees business development activities, future opportunities, as well as operations of the Family of companies under the ODI team. Jeff guides the future of the company through his innovative outlook and involvement in the construction industry. In addition, he takes a lead role in communication with clients, vendors, and owners.

Will Blackwell

Operations Manager, Asbestos Supervisor ICRA Certification

With over 10 years in the asbestos, lead, and selective demolition industry experience Will manages ODAD's operations and day to day field needs. He has led a number of successful projects in the Healthcare sector (MCV, UVA, Chippenham, Henrico Doctors), Higher Education (ODU, VCU, Mary Washington, W&M, VMI, George Mason, Randolph Macon), Industrial (West Rock, Advantix, Georgia Pacific, Dominion Power), and Renovations (MCV, UVA, ODU Powhatan Dorms).

Leadership (continued)

Chase Appich

Estimator / Project Manager

ECRI – ICRA for Healthcare in Construction Certification

Chase brings 9 year's experience as an estimator for large general contractors and nearly 3 years working as demo estimator specializing in select demo, asbestos abatement, mold remediation, lead abatement, and ICRA containments. His role focuses on working in parallel with Owners, Construction Managers and Subcontractors to provide a detailed and accurate scope for early budgets or hard bid projects and educating healthcare customers about the best methods for installing infection control (ICRA) for maintaining a safe renovation work space.

Landon Booth

Project Manager

Landon has worked on a range of projects including the UVA University Hospital Expansion, UVA University Hospital 7th & 8th Floor Renovation, UVA Chemistry Building, UVA Thornton Hall, UVA KCRC (Kluge Children's Rehabilitation Center), UVA University Hospital Air Handler Demo, Old Dominion University Powhatan Apartments, and Old Dominion University's Old Education Building.

Anabella Perez

Director of Safety & Loss Prevention / Field HR Manager

Since 2006 Anabella Perez has made sure safety comes first at ODAD by leading our safety and training programs. She studied Law and has a BS in Occupational Safety & Health. In addition, she has been recognized by the Department of Labor as an OSHA Outreach Instructor for both the Industrial and Commercial sectors. She is also a certified MSHA and Silica Instructor, AWP & Lift Instructor, and Confined Space (United Rental Instructor).

Work Plan

ODAD will be responding to the needs of the RFP with first a phone call / email to the estimator (Chase). It will be determined on that phone call or email if the work needs to be reviewed in person in addition to the discussion over the phone. Once the NTE proposal is submitted to VCU, we will mobilize the specified crews to complete the maintenance/repair. Our goal is to respond same day if the project needs that attention. We have 9 supervisors that are capable of performing asbestos, lead or mold work.

Emergency requests will be handled through our emergency contact list if that need arises.

Our goal is to respond quickly and address the needs of VCU in a thoughtful yet immediate nature. We are familiar with emergency work and are prepared to perform when called upon.

Our biggest risk is ones where asbestos, lead or mold is near personnel and general public at VCU properties. We are able to navigate these challenges by informing and partitioning the work areas.

In addition to lots 2-3, ODAD is capable of performing temporary containment walls (Edgeguard) when areas of buildings need to be separated from the public/staff/personnel.

// REFERENCES:

1. **UVa – Chemistry Building Renovation**
Marlin Phillips
434-982-4921
2. **JTCC – Bird and Nicholas Renovation – Donleys (GC)**
Erin Barr
804-912-5348
3. **ODU**
Frank Dzpinka
757-683-4797

Hourly Rates

LOT TWO (2)	Regular Hourly Rate	Overtime Hourly Rate
Asbestos Supervisor	\$ 34	\$ 51
Asbestos Worker	\$ 32	\$ 34

LOT THREE (3)	Regular Hourly Rate	Overtime Hourly Rate
Mold Supervisor	\$ 34	\$51
Mold Worker	\$ 32	\$34

LOT FOUR (4)	Regular Hourly Rate	Overtime Hourly Rate
Lead Supervisor	\$ 34	\$51
Lead Worker	\$ 32	\$34

APPENDIX I

PARTICIPATION IN STATE PROCUREMENT TRANSACTIONS SMALL BUSINESSES AND BUSINESSES OWNED BY WOMEN AND MINORITIES

The following definitions will be used in completing the information contained in this Appendix.

Definitions

- **Small business** is a business that is at least 51% independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. One or more of these individual owners shall control both the management and daily business operations of the small business. Nothing in this definition prevents a program, agency, institution or subdivision from complying with the qualification criteria of a specific state program or federal guideline to be in compliance with a federal grant or program.
- **Women-owned business** is a business that is at least 51% owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or legal resident aliens, and both the management and daily business operations are controlled by one or more women.
- **Minority-owned business** is a business that is at least 51 percent owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals, or any historically black college or university, regardless of the percentage ownership by minority individuals or, in the case of a corporation, partnership, or limited liability company or other entity, the equity ownership interest in the corporation, partnership, or limited liability company or other entity.
- **Minority Individual:** "Minority" means a person who is a citizen of the United States or a legal resident alien and who satisfies one or more of the following definitions:
 1. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
 2. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Mariana Islands, the Philippines, a U.S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka, and who is regarded as such by the community of which this person claims to be a part.
 3. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
 4. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.

PARTICIPATION BY SMALL BUSINESSES, BUSINESSES OWNED BY WOMEN

BUSINESSES OWNED BY MINORITIES

This appendix should only be completed by firms that are not Virginia Department of Small Business and Supplier Diversity (DSBSD) certified small businesses.

Offeror certifies that it will involve Small Businesses, Women-Owned Businesses, and/or Minority-Owned Businesses (SWaM) in the performance of this contract either as part of a joint venture, as a partnership, as Subcontractors or as suppliers.

VCU has an overall goal of 42% SWaM participation for all annual purchases and seeks the maximum level of participation possible from all its contractors.

SWaM Subcontracting Plan: *In the space below, please describe the areas in which you plan to utilize SWaM-certified businesses as subcontractors. Please be specific as to what types of goods and/or services these subcontractors will provide during the performance of the contract. If currently known, please list the exact SWaM-certified subcontractors you plan to utilize.*

Our proposal for work in lots 2-3 will be self-performed 100% small and women certified business. Lots 2-3 include asbestos, lead and mold work

Commitment for utilization of DSBSD SWaM Businesses:

 % of total contract amount that will be performed by DSBSD certified SWaM businesses.

Identify the individual responsible for submitting SWaM reporting information to VCU:

Name Printed: Kim Jones

Email: kjones@odins.com

Phone: 804-674-1540

Firm: ODAD

Offeror understands and acknowledges that the subcontracting plan above represents a contractual commitment by the Offeror. Failure to achieve the percentage commitment will be considered a breach of contract and may result in contract default.

Acknowledged: By Charles W. Appich IV
(Signature):

Name Printed: Charles W. Appich IV

Title: Estimator / PM

Email: cappich@odins.com

Note: Small, Minority and/or Women-owned business sub-contractors are required to become certified and maintain certification through the Virginia Department of Small Business and Supplier Diversity (DSBSD);

<https://www.sbsd.virginia.gov/certification-division/>) to fulfill the Offeror's commitment for utilization.

APPENDIX II INVOICING AND PAYMENT

Invoicing:

The Contractor shall submit a fully itemized invoice to Virginia Commonwealth University, Accounts Payable and Support Services, Box 980327, Richmond, VA 23298-0327, that, at minimum, includes the following information: the Virginia Commonwealth University purchase order number; a description of the goods or services provided; quantities; unit prices; extended prices; and total prices. Payment will be issued in accordance with the payment method selected below and with the Commonwealth of Virginia Prompt Payment Legislation.

Upon request by VCU, the Contractor shall submit invoices electronically using the Ariba Network or other e-commerce channel utilized by VCU; and agrees to comply, within reason, with any future e-commerce initiatives including, but not limited to: procurement, procurement content, sourcing or any other electronic procurement and sourcing solutions.

Questions regarding this method of invoicing should be sent to: ecommerce@vcu.edu.

Payment:

VCU Procurement Services is automating the payment process to the greatest extent possible. Contractors are encouraged to accept payment electronically through the commercial card program. Please review the payment methods described below and select one for your firm.

By selecting the payment method below, Contractor acknowledges that the selected payment method is **not specific to the contract resulting from this solicitation and will apply to all payments made to the Contractor** by Virginia Commonwealth University. For example, if the Contractor has an existing contract(s) and is currently receiving payment by paper check, and the Contractor is now electing to receive payment by the commercial card, **all payments** will be made using the commercial card once the commercial card payment process is implemented for the firm.

Payment Methods

1. Electronically through a Wells Fargo Visa commercial card: Payment will be made ten days (10) after receipt of a proper invoice for the amount of payment due, or ten (10) days after receipt of the goods or services, whichever is later.

It is the Contractor's responsibility to contact its banking institutions to determine any credit limit that may restrict the payment of invoices. It is the Contractor's responsibility to have its credit limit raised as necessary to facilitate the timely payment of all invoices. Invoices exceeding the Contractor's credit limit will be returned unpaid.

Failure to accept the commercial card after award of contract will be considered a contract compliance issue and will be addressed accordingly. In addition, invoices will be returned without payment until the Contractor can accept the payment through the commercial card.

Questions regarding this method of payment should be sent to commcard@vcu.edu.


2. **ACH:** Electronic payment via automated clearing house (ACH) to the vendor provided bank account of record. Payment is processed thirty (30) days after receipt of a proper invoice for the amount of payment due, or thirty (30) days after receipt of the goods or services, whichever is later. Additional information about ACH payments is available at: <http://treasury.vcu.edu/banking/vendor-ach/>.

Contractor must indicate the method of payment selected:

 x Commercial Card Payment (Wells Fargo VISA)
 Automated Clearing House (ACH)

Invoicing and Payment Method Acknowledgement:

Signature:
Name Printed:
Title:
Name of Firm:
Date:



Charles W. Appich IV

Estimator / PM

Old Dominion Abatement & Demolition, LLC.

3-27-2019

Please identify the following contact information for the individual who will serve as the appropriate point of contact within your company to be contacted by VCU Accounts Payable to implement the electronic invoicing and payment processes:

Name of the individual: Katee Ing Title: Accounts Receivable
Mailing address: 12764 Oak Lake Ct
Midlothian, VA 23112
Email address: king@odins.com
Phone number: 804-674-1540
Fax number: _____

APPENDIX III

EXCEPTIONS

Any and all exceptions to the terms, conditions or specifications of this RFP must be clearly stated, section by section, in the space provided below. Exceptions should be numbered to coincide with the RFP numbering and be provided in the sequence in which the item appears in the RFP. If more space is required, please copy this page or attach separate sheets. Please note VCU, at its discretion, reserves the right to consider proposals containing significant exceptions to be non-responsive.

[illegible]

COMMONWEALTH OF VIRGINIA



DEPARTMENT OF SMALL BUSINESS & SUPPLIER DIVERSITY

101 N. 14th Street, 11th Floor
Richmond, VA 23219

Old Dominion Abatement & Demolition, LLC

is a certified Small, Women-owned Business meeting all the eligibility requirements set forth under the Code of Virginia Section 2.2-16.1 et seq. and Administrative Code, 7VAC 13-20 et seq.

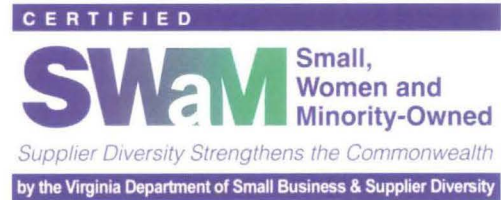
Certification Number: 686887

Valid Through: February 24, 2020

Accordingly Certified

A handwritten signature in blue ink, appearing to read "Tracey G. Wiley".

Tracey G. Wiley, Director





Marsh & McLennan Agency LLC
4900 Libbie Mill East Boulevard
Suite 100
Richmond, VA 23230
+1 804 780 0611
www.mma-midatlantic.com

1/14/2019

VCU

**RE: Old Dominion Abatement and Demolition
Prequalification**

To Whom It May Concern:

The above referenced firm has been a valued client of Fidelity and Deposit Company of Maryland since 2008. Fidelity and Deposit Company of Maryland, which is listed on the United States Department of Treasury, Federal Register, Circular 570 and is licensed to transact business in the Commonwealth of Virginia enjoys an A.M. Best Rating of A+ (superior) and a financial rating of XV. We have committed to provide Old Dominion Abatement & Demolition with \$40,000,000 aggregate capacity in payment and performance bond with a single project limit of \$10,000,000.

We are prepared to provide bid and performance and payment bonds, subject to the underwriting conditions at the time of award. This includes, but is not limited to work on hand, contract terms, bond forms, profitability and bid spread.

We recommend this contractor highly. If I can be of further assistance please feel free to give me a call.

Very truly yours,
The Fidelity and Deposit Company of Maryland

Clinton J. Diers

Clinton J. Diers
Attorney in Fact

CJD/jjw



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/9/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh & McLennan Agency LLC 4900 Libbie Mill East Blvd, Ste 100 Richmond VA 23230	CONTACT NAME: Certificates	
	PHONE (A/C, No, Ext): 804-780-0611	FAX (A/C, No):
	E-MAIL ADDRESS: certificates@rutherford.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A: Nautilus Insurance Company	17370
	INSURER B: Cincinnati Insurance Company	10677
	INSURER C: NorthStone Insurance Company	13045
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES**CERTIFICATE NUMBER:** 2138468590**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> 5,000 <input checked="" type="checkbox"/> No XCU exclusion GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	ECP200234818	1/1/2019	1/1/2020	EACH OCCURRENCE \$ 3,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 3,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000 \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		EBP0486209	1/1/2019	1/1/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0		FFX153170718	1/1/2019	1/1/2020	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N N/A	WCN6001990	1/1/2019	1/1/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Contractors Pollution and Professional Liab		ECP200234818	1/1/2019	1/1/2020	\$3,000,000 \$3,000,000 \$5,000 Each Pollution Con Aggregate Deductible

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The excess liability policy listed above is not over the auto policy.

Umbrella Liability Policy over the auto liability:
Policy #EPP0486209
1/1/19-1/1/20
\$10,000,000 per occurrence/\$10,000,000 aggregate

See Attached...

CERTIFICATE HOLDER**CANCELLATION**

VCU Procurement Services - Proposal Processing
912 W. Grace Street, 5th Floor
Richmond VA 23284

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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**ADDITIONAL REMARKS SCHEDULE**Page 1 of 1

AGENCY Marsh & McLennan Agency LLC		NAMED INSURED Old Dominion Abatement and Demolition, LLC 12764 Oak Lake Court Midlothian VA 23112
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

Re: RFP#8406423TH; Renovation Term Contract

Virginia Commonwealth University (VCU) is included as an additional insured under the General Liability if required by written contract with respect to work performed by the named insured for specifically referenced jobs.

ENDORSEMENT

This endorsement forms a part of the policy to which it is attached. Please read it carefully.

ADDITIONAL INSURED – BLANKET

This endorsement modifies insurance provided under the following:

ENVIRONMENTAL COMBINED POLICY

In consideration of the premium charged and notwithstanding anything contained in this policy to the contrary, it is hereby agreed and understood that this endorsement shall apply only to the Coverage Part(s) corresponding with the box or boxes marked below.

☒ **COVERAGES PARTS A AND B – GENERAL LIABILITY**

☒ **COVERAGE D – CONTRACTORS POLLUTION LIABILITY**

SECTION III – WHO IS AN INSURED is amended to include as an insured, with respect to Coverage **A, B** and **D**, any person(s) or organization(s) when you and such person(s) or organization(s) have agreed in a written contract or written agreement that such person(s) or organization(s) be added as an additional insured on your policy. Such written contract or written agreement must be in effect prior to the performance of **your work** which is the subject of such written contract or written agreement.

Such additional insured status applies only:

1. Under **COVERAGE A BODILY INJURY AND PROPERTY DAMAGE LIABILITY** and **COVERAGE B PERSONAL AND ADVERTISING INJURY LIABILITY** for claims or **suits** resulting from:
 - a. **Your work** performed for such person(s) or organization(s) in the performance of your ongoing operations for the additional insured; or
 - b. **Your work** performed for such person(s) or organizations(s) and included in the **products-completed operations hazard**.
2. Under **COVERAGE D CONTRACTORS POLLUTION LIABILITY** for claims or **suits** arising out of **pollution conditions** that are the result of:
 - a. **Your work** performed for such person(s) or organization(s) in the performance of your ongoing operations for the additional insured; or
 - b. **Your work** performed for such person(s) or organizations(s) and included in the **products-completed operations hazard**.

With respect to damages caused by **your work**, as described above, the coverage provided hereunder shall be primary and not contributing with any other insurance available to those person(s) or organization(s) with which you have so agreed in a written contract or written agreement.

ALL OTHER TERMS AND CONDITIONS OF THE POLICY SHALL APPLY AND REMAIN UNCHANGED.

COMMONWEALTH of VIRGINIA

Department of Professional and Occupational Regulation

9960 Mayland Drive, Suite 400, Richmond, VA 23233

Telephone: (804) 367-8500

EXPIRES ON

03-31-2020

NUMBER

2705133033

BOARD FOR CONTRACTORS
CLASS A CONTRACTOR
CLASSIFICATIONS ASB LAC



OLD DOMINION ABATEMENT & DEMOLITION LLC
12764 OAK LAKE CT
MIDLOTHIAN, VA 23112



Jay W. DeBoer
Jay W. DeBoer, Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

(DETACH HERE)



COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

CLASS A BOARD FOR CONTRACTORS
CONTRACTOR

CLASSIFICATIONS ASB LAC

NUMBER: 2705133033 EXPIRES: 03-31-2020

OLD DOMINION ABATEMENT & DEMOLITION LLC
12764 OAK LAKE CT
MIDLOTHIAN, VA 23112



(FOLD)

Status can be verified at <http://www.dpor.virginia.gov>

DPOR-PC (02/2017)

COMMONWEALTH of VIRGINIA

Department of Professional and Occupational Regulation

9960 Mayland Drive, Suite 400, Richmond, VA 23233

Telephone: (804) 367-8500

EXPIRES ON

03-31-2020

NUMBER

3306001033

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS ASBESTOS CONTRACTOR LICENSE



OLD DOMINION ABATEMENT & DEMOLITION LLC

12764 OAK LAKE CT

MIDLOTHIAN, VA 23112



Mary Broz-Vaughan
Mary Broz-Vaughan, Acting Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

(DETACH HERE)



COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS CONTRACTOR LICENSE

NUMBER: 3306001033 EXPIRES: 03-31-2020

OLD DOMINION ABATEMENT & DEMOLITION LLC

12764 OAK LAKE CT

MIDLOTHIAN, VA 23112



(FOLD)

Status can be verified at <http://www.dpor.virginia.gov>

DPOR-PC (02/2017)

COMMONWEALTH of VIRGINIA

Department of Professional and Occupational Regulation

9960 Mayland Drive, Suite 400, Richmond, VA 23233

Telephone: (804) 367-8500

EXPIRES ON
03-31-2020

NUMBER
3358000469

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS LEAD ABATEMENT CONTRACTOR LICENSE



OLD DOMINION ABATEMENT & DEMOLITION LLC
12764 OAK LAKE CT
MIDLOTHIAN, VA 23112



Mary Broz-Vaughan
Mary Broz-Vaughan, Acting Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)
(DETACH HERE)



COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
LEAD ABATEMENT CONTRACTOR LICENSE
NUMBER: 3358000469 EXPIRES: 03-31-2020

OLD DOMINION ABATEMENT & DEMOLITION LLC
12764 OAK LAKE CT
MIDLOTHIAN, VA 23112



(FOLD)

Status can be verified at <http://www.dpor.virginia.gov>

DPOR-PC (02/2017)