

UPDATED 11.17.2025 ~ VCU & ColorID ~ Pricing Guide for Contract C0000571 [RFP8472605AA]

Card Printer Consumables	Min Order Qty	VASCUPP Pricing	NOTES
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon, Part#84912	1	\$ 239.06	no change
Ribbon: RFH6YMCK, YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 244.50	no change
Film: RFH6TF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 119.53	no change
Secure Globe Laminate: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation, 1,000 count	1	\$ 249.93	no change
Clear Laminate: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 152.13	no change
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 078201	1	\$ 139.05	no change
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	no change
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 078215	1	\$ 133.90	no change
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 078216	1	\$ 190.55	no change
Laminate: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, Fargo # 078208, Fargo # 82604	1	\$ 133.90	no change
RD668701 - Laminate, Entrust Datacard Duragard Overlaminate, Duragard, Clear, 0.5 mil, Sigma Printers, 350 prints per roll. part # 508668-701	1	\$ 42.00	no change
RD668903 - Laminate, Entrust Datacard Duragard Overlaminate, Clear, 0.5 mil, mag stripe. Sigma, SD460 & CD800 Printers, 350 prints per roll. Part # 508668-903.	1	\$ 44.00	no change
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting.	10,000	\$ 0.73	no change
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	no change
905-1, Imprinted Badge Reel Retractors	7,500	\$ 0.91	no change
505-A Economy Strip Clip	8,000	\$ 0.08	no change
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	no change
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.45	no change
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	no change
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	no change
Access., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward. Carabiner Badge Reel With NPS, Belt Clip & Clear Vinyl trap. Color: Black reel case with 1-4 color flat custom label imprinting, 1,001 min qty order only	3,000	\$ 1.67	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 1.49	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	no change
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.32	no change
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	no change
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	no change
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1 custom imprinted card	10,000	\$ 0.36	no change
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegoin Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	no change
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 7.70	no change
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 4.10	no change
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 7.95	no change
VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 4.35	no change
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	100	\$ 5.28	no change
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 6.52	no change
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.38	no change
HID SEOS Card, Part# 5006PC3MN-GMU_ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting, laser engraved, sequential matching internal/external, no slot punch	10,000	\$ 4.89	no change
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching internal/external, no slot punch	5,000	\$ 5.05	no change
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
HID SEOS Card, NVCC Student Card, PART#: 5006PG1MN, Corp 1000, HiCo Mag Stripe, blank white front & back, laser engraved, sequential matching internal/external, no slot punch	100	\$ 4.65	no change
UVA Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White, programmed with UVA's 40X information	5,000	\$ 4.59	no change
HB1000, 125kHz PROX Composite Card, Hi Co 3 Track Mag Stripe, Blank White Front & Back, No Slot Punch, 26 bit H10301 programming.	1,000	\$ 2.28	no change
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included). Two-year limited hardware warranty.	1	\$ 200.00	no change
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated Xenon Flash, USB 2.0 or 3.0 interface, Camera includes Twain Driver, One-Year Manufacturer's Hot Swap Warranty.	1	\$ 990.00	no change
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod 1/4" Mountable, Includes ColorID 2-year overnight hot swap loaner warranty.	1	\$ 1,595.00	no change

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HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless Encoder (Omnikey 5127CK Mini). Faster than traditional HDP Printers: up to 230 cards per hour/ 16 seconds per card (YMCK with transfer) and up to 126 cards per hour / 29 seconds per card (YMCKK with transfer). Smart Screen LCD Control Panel, Cartridge-Based Card Handling, 100 Card Input Hopper, 200 Card Output Hopper, USB 2.0 and Ethernet, MSRP \$8945.00, The Fargo Standard Limited Warranty includes three (3) years of the Depot Repair Program (parts + labor repair), One (1) Year of the Loaner Program and lifetime Printhead Replacement Program.	1	\$	4,220.00	no change
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$	369.25	no change
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading R15 use Part # BLEOSDP-UPG-A-910 and For upgrading R40 use Part # BLEOSDP-UPG-A-920	1	\$	68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal connections, Part Number: IP65GSKTR15 for R15 and part number HID Part Number: IP65GSKTR40 for R40.	1	\$	21.10	no change
Biometric Iris Reader: Iris ID ICAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # ICAM7000S-B.	1	\$	1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material Laminator, 600 dpi, With Magnetic Stripe Encoder and HID Prox, iClass (SE), MIFARE/DESFire, and Seos Smart Card Encoder (Omnikey 5127-USB Only). Includes 3 year Depot Repair Program, 1 Year of the Loaner Program and lifetime Printhead Replacement Program.	1	\$	6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$	208.89	no change
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$	219.33	no change
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$	359.76	no change
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$	359.76	no change
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$	2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$	4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$	500.00	no change
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$	7,500.00	no change
Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$	7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$	250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$	930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$	575.00	no change
SVWTBL1, Tablet, for Use with Verkada Workplace, Apple iPad, 10.2 in WiFi 64GB, ACCX-TBL-1, 10.9 inch iPad, 64GB	1	\$	349.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, IP65, Embedded Prox/iCLASS/HID Mobile Access Reader	1	\$	5,000.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, Embedded Prox/iClass Reader	1	\$	4,000.00	no change
Software, Idemia MorphoManager Software for MorphoWave Devices, Allows Enrolment, Verification and Management of Biometric Devices from a PC	1	\$	500.00	no change
Iris ID iA1000-WPH, Dual Iris and Face Recognition with Prox/iClass reader.	1	\$	2,750.00	no change
Idemia Sigma Lite Plus, Fingerprint Reader, Embedded Prox Reader	1	\$	950.00	no change
HHPCPROXPMH1-CBRD - Reader, WAVE ID SP Plus, Secure Mifare Reader, Reads both Low and High Frequency chips and Secure Data from Allegion DESFire, RDR-8XMH1AKU-CBRD	1	\$	297.00	no change
HETWN4_AV - Reader, Elatec TWN4 USB Reader, Multi-tech 2, 125KHz Prox and HF, Reads Allegion Mobile Credentials, T4BT-FB2BEL6-AV	1	\$	192.00	no change
HETWN4_AV_UP - Upgrade Card, For Elatec TWN4 USB Reader, Upgrades 10 readers to AV version for Allegion Mobile Credentials, TP-IHNS80-AVUPG10	1	\$	102.00	no change
PF096657 - Printer, Fargo 096657, HDP5000e, Reverse-Transfer Dual-Sided Printer, With Mag Encoder, HID iClass SE Programmer (Omnikey 5127)	1	\$	5,565.00	no change
Reader, RFIdeas Wave ID Mobile Mini, Keystroke Output, HID Mobile Access Enabled, Connected Via USB, Black Reader #RDR-30031EKU-MXS	250	\$	295.00	no change
HETWN4_SL_AV - Reader, Elatec TWN4 Slim Reader, 125KHz Prox and HF, Reads Wallet Mobile Credentials, T4QC-FC3B7-P-AV	1	\$	264.00	NEW ITEM
HETWN4_SLCLB - Cable, For Elatec TWN4 SLIM Reader, 45 cm, #CAB-BS4	1	\$	11.00	NEW ITEM
HETWN4_PK - Programmer Kit, Elatec TWN4 Config Programmer Kit, Includes TWN4 Encoder, Configuration Cards, and Application. #T4CK-FB7CCF	1	\$	635.00	NEW ITEM
PF078127 - Printer, Fargo 78127, HDP5000e, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Dual Sided Lamination, No Mag Stripe Encoder, with HID Prox, iCLASS (SE), MIFARE/DESFire, and Seos Smart Card Programmer on the Printhead (OMNIKEY 5127 – USB ONLY), Smart Screen LCD Control Panel	1	\$	8,210.00	NEW ITEM
Card Software		Min Order Qty	VASCUPP Pricing	NOTES
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$	7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$	2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N.	1	\$	1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$	695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$	3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$	5,000.00	no change
SVWP1Y, Annual Service, 1-Year Verkada Workplace, Includes Guest Visitor, Mgr, Mailroom, License is per Site, LIC-WP-1Y	1	\$	3,292.00	no change
XCCNE05K - Annual Service, CloudCard Enterprise Service for K-12, Up to 5000 Active User Accounts per Year	1	\$	9,200.00	no change
XCCNEAB - Annual Service, CloudCard Enterprise Service for K-12, Additional Bundles of 5000 Active User Accounts per Year, Requires Purchase of XCCNE05K	1	\$	7,350.00	no change
XCC EFPD Y1 - Annual Service, Photo Downloader Integration, Utility for CloudCard Enterprise Version for K-12	1	\$	1,380.00	no change
XCCFSSO - Annual Service, SSO Integration, For CloudCard Enterprise Version for K-12	1	\$	1,380.00	no change
XCCSETUP CCCBE - Setup, For CloudCard Photo Upload For Enterprise Editions for K-12, One-Time Fee for Project Management	1	\$	5,195.00	no change
Support Plans		Min Order Qty	VASCUPP Pricing	NOTES
HID FARGO CONNECT, SFCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$	3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Recurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 1,000 - 9,999	1	\$	8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Recurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 10,000 - 19,999	1	\$	11,500.00	no change

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HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 20,000 - 29,999	1	\$ 15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 30,000 - 39,999	1	\$ 19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers. Additional sites and/or consoles requires an additional fee.	1	\$ 7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6) Printers.	1	\$ 3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$ 2,500.00	no change
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$ 625.00	no change
CHOICE SELECT Warranty, Fargo HDP6600, Extended Full-Service Warranty, Parts, Labor with On-Call Express, for 1 year extension	1	\$ 1,325.00	no change
ColorID CHOICE Scheduled Onsite Service for Richmond, VA (price is per day/8 hrs)	1	\$ 2,500.00	no change
Credential ID Mgmt, CECS, Controller, Up to 500 active cardholders, Annual Fee, includes onboarding, card life cycle tracking, history, application profiles.	1	\$ 800.00	no change
Credential ID Mgmt, CECS, Bridge Standard, Up to 500 Active Cardholders, Supports Up to 20GB per Month, Min. Interval 5 Minutes, Annual Fee, Per Incoming or Outgoing Connector.	1	\$ 150.00	no change
Credential ID Mgmt, CECS, Stand, Up to 500 Active Cardholders, Annual Fee, Self-Service User Portal for Use with CE Controller Includes Photo Upload, View Card Status, Change Card Status, Request New Card.	1	\$ 100.00	no change
Credential ID Mgmt, CECS, HID Mobile Access Adder for STAND, Up to 2,500 Active Cardholders, Annual Fee, Separate HID Mobile Access Subscription Required.	1	\$ 275.00	no change
Annual Fee, Integration, Physical Access Control System integration and maintenance with CardExchange Cloud. Price is per system. Does not include API Fees required by the PACS Manufacturer.	1	\$ 5,000.00	no change
HID FARGO CONNECT, SFCCE0110 - Annual Service, HID Fargo Connect Card Issuance, Higher Education Version, Cloud Model, For Campuses with Full-Time Enrollment between 1,000-9,999 Students.	1	\$ 8,500.00	NEW ITEM
HID FARGO CONNECT, SFCENC - Professional Services, HID FARGO CONNECT, HID Professional Services to implement custom card encoding setup.	1	\$ 5,000.00	NEW ITEM

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Ribbon: RFH6YMCK, YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 244.50	no change
Film: RFH6TF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 119.53	no change
Secure Globe Laminate: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation, 1,000 count	1	\$ 249.93	no change
Clear Laminate: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 152.13	no change
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 078201	1	\$ 139.05	no change
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	no change
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 078215	1	\$ 133.90	no change
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 078216	1	\$ 190.55	no change
Laminate: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, Fargo # 078208, Fargo # 82604	1	\$ 133.90	no change
RD668701 - Laminate, Entrust Datacard Duragard Overlaminate, Duragard, Clear, 0.5 mil, Sigma Printers, 350 prints per roll. part # 508668-701	1	\$ 42.00	no change
RD668903 - Laminate, Entrust Datacard Duragard Overlaminate, Clear, 0.5 mil, mag stripe. Sigma, SD460 & CD800 Printers, 350 prints per roll. Part # 508668-903.	1	\$ 44.00	no change
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting.	10,000	\$ 0.73	no change
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	no change
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.91	no change
505-A Economy Strip Clip	8,000	\$ 0.08	no change
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	no change
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.45	no change
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	no change
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	no change
Acces., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward. Carabiner Badge Reel With NPS, Belt Clip & Clear Vinyl trap. Color: Black reel case with 1-4 color flat custom label imprinting, 1,001 min qty order only	3,000	\$ 1.67	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 1.49	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	no change
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.32	no change
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	no change
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	no change
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1 custom imprinted card	10,000	\$ 0.36	no change
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32K bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegoin Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	no change
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	100	\$ 7.70	[+7% Increase due to HID Global - Link to official manufacturer notification here]
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	100	\$ 4.10	[+7% Increase due to HID Global - Link to official manufacturer notification here]
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	20,000	\$ 7.95	[+7% Increase due to HID Global - Link to official manufacturer notification here]
VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	20,000	\$ 4.35	[+7% Increase due to HID Global - Link to official manufacturer notification here]
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	100	\$ 5.28	[+7% Increase due to HID Global - Link to official manufacturer notification here]
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 6.52	[+7% Increase due to HID Global - Link to official manufacturer notification here]
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.38	no change
HID SEOS Card, Part# 5006PC3MN-GMU_ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting, laser engraved, sequential matching internal/external, no slot punch	10,000	\$ 4.89	[+7% Increase due to HID Global - Link to official manufacturer notification here]
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching internal/external, no slot punch	5,000	\$ 5.05	[+7% Increase due to HID Global - Link to official manufacturer notification here]
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
HID SEOS Card, NVCC Student Card, PART#: 5006PG1MN, Corp 1000, HiCo Mag Stripe, blank white front & back, laser engraved, sequential matching internal/external, no slot punch	100	\$ 4.65	[+7% Increase due to HID Global - Link to official manufacturer notification here]
UVA Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White, programmed with UVA's 40X information	5,000	\$ 4.59	no change
HB1000, 125kHz PROX Composite Card, Hi Co 3 Track Mag Stripe, Blank White Front & Back, No Slot Punch, 26 bit H10301 programming.	1,000	\$ 2.28	new item
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included). Two-year limited hardware warranty.	1	\$ 200.00	no change
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated Xenon Flash, USB 2.0 or 3.0 interface, Camera includes Twain Driver, One-Year Manufacturer's Hot Swap Warranty.	1	\$ 990.00	no change
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod ¼" Mountable, Includes ColorID 2-year overnight hot swap loaner warranty.	1	\$ 1,595.00	no change

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HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless Encoder (Omnikey 5127CK Mini). Faster than traditional HDP Printers: up to 230 cards per hour/ 16 seconds per card (YMCK with transfer) and up to 126 cards per hour / 29 seconds per card (YMCKK with transfer). Smart Screen LCD Control Panel, Cartridge-Based Card Handling, 100 Card Input Hopper, 200 Card Output Hopper, USB 2.0 and Ethernet, MSRP \$8945.00, The Fargo Standard Limited Warranty includes three (3) years of the Depot Repair Program (parts + labor repair), One (1) Year of the Loaner Program and lifetime Printhead Replacement Program.	1	\$4,220.00	no change
HID HDP6600 Optional Hardware, Card Flattenor Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$369.25	no change
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading R15 use Part # BLEOSDP-UPG-A-910 and For upgrading R40 use Part # BLEOSDP-UPG-A-920	1	\$68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal connections, Part Number: IP65GSKTR15 for R15 and part number HID Part Number: IP65GSKTR40 for R40.	1	\$21.10	no change
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material Laminator, 600 dpi, With Magnetic Stripe Encoder and HID Prox, iClass (SE), MIFARE/DESFire, and Seos Smart Card Encoder (Omnikey 5127-USB Only). Includes 3 year Depot Repair Program, 1 Year of the Loaner Program and lifetime Printhead Replacement Program.	1	\$6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15] Pigtail and/or Terminal Connections	1	\$208.89	no change
HID Signo 40 Series (Replaces RP40] Pigtail and/or Terminal Connections	1	\$219.33	no change
HID Signo 40K Series (Replaces RPK40] Pigtail and/or Terminal Connections	1	\$359.76	no change
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$359.76	no change
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$500.00	no change
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$7,500.00	no change
Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$575.00	no change
SVWTBL1, Tablet, for Use with Verkada Workplace, Apple iPad, 10.2 in WiFi 64GB, ACCX-TBL-1, 10.9 inch iPad, 64GB	1	\$349.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, IP65, Embedded Prox/iCLASS/HID Mobile Access Reader	1	\$5,000.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, Embedded Prox/iClass Reader	1	\$4,000.00	no change
Software, Idemia MorphoManager Software for MorphoWave Devices, Allows Enrolment, Verification and Management of Biometric Devices from a PC	1	\$500.00	no change
Iris ID iA1000-WPH, Dual Iris and Face Recognition with Prox/iClass reader.	1	\$2,750.00	no change
Idemia Sigma Lite Plus, Fingerprint Reader, Embedded Prox Reader	1	\$950.00	no change
HHPCPROXPMH1-CBRD - Reader, WAVE ID SP Plus, Secure Mifare Reader, Reads both Low and High Frequency chips and Secure Data from Allegion DESFire, RDR-8XMH1AKU-CBRD	1	\$297.00	no change
HETWN4_AV - Reader, Elatec TWN4 USB Reader, Multi-tech 2, 125KHz Prox and HF, Reads Allegion Mobile Credentials, T4BT-FB2BEL6-AV	1	\$192.00	no change
HETWN4_AV_UP - Upgrade Card, For Elatec TWN4 USB Reader, Upgrades 10 readers to AV version for Allegion Mobile Credentials, TP-IHNS80-AVUPG10	1	\$102.00	no change
PF096657 - Printer, Fargo 096657, HDP5000e, Reverse-Transfer Dual-Sided Printer, With Mag Encoder, HID iClass SE Programmer (Omnikey 5127)	1	\$5,565.00	NEW ITEM
Reader, RFIdeas Wave ID Mobile Mini, Keystroke Output, HID Mobile Access Enabled, Connected Via USB, Black Reader #RDR-30031EKU-MXS	250	\$295.00	NEW ITEM
Card Software	Min Order Qty	VASCUPP Pricing	NOTES
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N.	1	\$1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$5,000.00	no change
SVWP1Y, Annual Service, 1-Year Verkada Workplace, Includes Guest Visitor, Mgr, Mailroom, License is per Site, LIC-WP-1Y	1	\$3,292.00	no change
XCCNE05K - Annual Service, CloudCard Enterprise Service for K-12, Up to 5000 Active User Accounts per Year	1	\$9,200.00	no change
XCCNEAB - Annual Service, CloudCard Enterprise Service for K-12, Additional Bundles of 5000 Active User Accounts per Year, Requires Purchase of XCCNE05K	1	\$7,350.00	no change
XCC_EFPD_Y1 - Annual Service, Photo Downloader Integration, Utility for CloudCard Enterprise Version for K-12	1	\$1,380.00	no change
XCCEFSSO - Annual Service, SSO Integration, For CloudCard Enterprise Version for K-12	1	\$1,380.00	no change
XCCSETUP_CCCBE - Setup, For CloudCard Photo Upload For Enterprise Editions for K-12, One-Time Fee for Project Management	1	\$5,195.00	no change
Support Plans	Min Order Qty	VASCUPP Pricing	NOTES
HID FARGO CONNECT, SFCCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 1,000 - 9,999	1	\$8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 10,000 - 19,999	1	\$11,500.00	no change
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 20,000 - 29,999	1	\$15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 30,000 - 39,999	1	\$19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers. Additional sites and/or consoles requires an additional fee.	1	\$7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6) Printers.	1	\$3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$2,500.00	no change

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HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$ 625.00	no change
CHOICE SELECT Warranty, Fargo HDP6600, Extended Full-Service Warranty, Parts, Labor with On-Call Express, for 1 year extension	1	\$ 1,325.00	no change
ColorID CHOICE Scheduled Onsite Service for Richmond, VA (price is per day/8 hrs)	1	\$ 2,500.00	no change
Credential ID Mgmt, CECS, Controller, Up to 500 active cardholders, Annual Fee, includes onboarding, card life cycle tracking, history, application profiles.	1	\$ 800.00	no change
Credential ID Mgmt, CECS, Bridge Standard, Up to 500 Active Cardholders, Supports Up to 20GB per Month, Min. Interval 5 Minutes,, Annual Fee, Per Incoming or Outgoing Connector.	1	\$ 150.00	no change
Credential ID Mgmt, CECS, Stand, Up to 500 Active Cardholders, Annual Fee, Self-Service User Portal for Use with CE Controller Includes Photo Upload, View Card Status, Change Card Status, Request New Card.	1	\$ 100.00	no change
Credential ID Mgmt, CECS, HID Mobile Access Adder for STAND, Up to 2,500 Active Cardholders, Annual Fee, Separate HID Mobile Access Subscription Required.	1	\$ 275.00	no change
Annual Fee, Integration, Physical Access Control System integration and maintenance with CardExchange Cloud. Price is per system. Does not include API Fees required by the PACS Manufacturer.	1	\$ 5,000.00	no change

UPDATED 5.6.2025 ~ VCU & ColorID ~ Pricing Guide for Contract C0000571 [RFP8472605AA]

Card Printer Consumables	Min Order Qty	VASCUPP Pricing	NOTES
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon,	1	\$ 239.06	no change
Ribbon: RFH6YMCK, YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 244.50	no change
Film: RFH6TFF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 119.53	no change
Secure Globe Laminates: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation,	1	\$ 249.93	no change
Clear Laminates: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$	no change
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 078201	1	\$ 139.05	no change
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	no change
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 078215	1	\$ 133.90	no change
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 078216	1	\$ 190.55	no change
Laminates: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, Fargo # 078208, Fargo # 82604	1	\$	no change
RD668701 - Laminates, Entrust Datacard Duragard Overlaminate, Duragard, Clear, 0.5 mil, Sigma Printers, 350 prints per roll. Part # 508668-701	1	\$ 152.13 42.00	no change
RD668903 - Laminates, Entrust Datacard Duragard Overlaminate, Clear, 0.5 mil, mag stripe, Sigma, SD460 & CD800 Printers, 350 prints per roll. Part #	1	\$ 44.00	no change
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting.	10,000	\$ 133.90 0.73	no change
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	no change
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.91	no change
505-A Economy Strip Clip	8,000	\$ 0.08	no change
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	no change
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$	no change
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	no change
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	no change
Access., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward.	3,000	\$ 1.67	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 0.45 1.49	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	no change
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$	no change
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	no change
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	no change
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for	10,000	\$ 0.36	no change
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32K bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	no change
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 7.20	no change
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.83	no change
VCU STUDENT PROX & SEOS with design 1196 F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 7.43	no change
VCU STUDENT SEOS with design 1196 F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 4.06	no change
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.93	no change
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 6.09	no change
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.16	no change
HID SEOS Card, Part# 5006PC3MN-GMU ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting,	10,000	\$ 4.67	no change
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching	5,000	\$ 4.83	no change
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
HID SEOS Card, NVCC Student Card, PART#: 5006PG1MN, Corp 1000, HiCo Mag Stripe, blank white front & back, laser engraved, sequential matching	100	\$ 4.40	no change
UVA Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White, programmed with UVA's 40X information	5,000	\$ 4.59	no change
HB1000, 125kHz PROX Composite Card, Hi Co 3 Track Mag Stripe, Blank White Front & Back, No Slot Punch, 26 bit H10301 programming.	1,000	\$ 2.28	new item
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included). Two-year limited hardware warranty.	1	\$ 200.00	no change
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated	1	\$ 990.00	no change
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod 1/4" Mountable, Includes ColorID 2-year	1	\$ 1,595.00	no change
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless	1	\$ 4,220.00	no change
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$ 369.25	no change
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading	1	\$ 68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal	1	\$ 21.10	no change
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$ 1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material	1	\$ 6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$ 208.89	no change
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$ 219.33	no change
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$ 359.76	no change
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$ 359.76	no change
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$ 2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$ 4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$ 500.00	no change
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$ 7,500.00	no change

Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$	7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$	250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$	930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$	575.00	no change
SVWTBL1, Tablet, for Use with Verkada Workplace, Apple iPad, 10.2 in WiFi 64GB, ACCX-TBL-1, 10.9 inch iPad, 64GB	1	\$	349.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, IP65, Embedded Prox/iCLASS/HID Mobile Access Reader	1	\$	5,000.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, Embedded Prox/iClass Reader	1	\$	4,000.00	no change
Software, Idemia MorphoManager Software for MorphoWave Devices, Allows Enrolment, Verification and Management of Biometric Devices from a PC	1	\$	500.00	no change
Iris ID IA1000-WPH, Dual Iris and Face Recognition with Prox/iClass reader.	1	\$	2,750.00	no change
Idemia Sigma Lite Plus, Fingerprint Reader, Embedded Prox Reader	1	\$	950.00	no change
HHPCPROXPMH1-CBRD - Reader, WAVE ID SP Plus, Secure Mifare Reader, Reads both Low and High Frequency chips and Secure Data from Allegion	1	\$	297.00	no change
HETWN4_AV - Reader, Elatec TWN4 USB Reader, Multi-tech 2, 125KHz Prox and HF, Reads Allegion Mobile Credentials, T4BT-FB2BEL6-AV	1	\$	192.00	no change
HETWN4_AV_UP - Upgrade Card, For Elatec TWN4 USB Reader, Upgrades 10 readers to AV version for Allegion Mobile Credentials, TP-IHNS80-AVUPG10	1	\$	102.00	no change
Card Software	Min Order Qty	VASCUPP Pricing	NOTES	
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$	7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$	2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N.	1	\$	1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$	695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$	3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$	5,000.00	no change
SVWP1Y, Annual Service, 1-Year Verkada Workplace, Includes Guest Visitor, Mgr, Mailroom, License is per Site, LIC-WP-1Y	1	\$	3,292.00	no change
XCCNE05K - Annual Service, CloudCard Enterprise Service for K-12, Up to 5000 Active User Accounts per Year	1	\$	9,200.00	no change
XCCNEAB - Annual Service, CloudCard Enterprise Service for K-12, Additional Bundles of 5000 Active User Accounts per Year, Requires Purchase of	1	\$	7,350.00	no change
XCC_EFPD_Y1 - Annual Service, Photo Downloader Integration, Utility for CloudCard Enterprise Version for K-12	1	\$	1,380.00	no change
XCCFSSO - Annual Service, SSO Integration, For CloudCard Enterprise Version for K-12	1	\$	1,380.00	no change
XCCSETUP_CCCBE - Setup, For CloudCard Photo Upload For Enterprise Editions for K-12, One-Time Fee for Project Management	1	\$	5,195.00	no change
Support Plans	Min Order Qty	VASCUPP Pricing	NOTES	
HID FARGO CONNECT, SFCCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$	3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	11,500.00	no change
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers.	1	\$	7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6)	1	\$	3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$	2,500.00	no change
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$	625.00	no change
CHOICE SELECT Warranty, Fargo HDP6600, Extended Full-Service Warranty, Parts, Labor with On-Call Express, for 1 year extension	1	\$	1,325.00	no change
ColorID CHOICE Scheduled Onsite Service for Richmond, VA (price is per day/8 hrs)	1	\$	2,500.00	no change
Credential ID Mgmt, CECS, Controller, Up to 500 active cardholders, Annual Fee, includes onboarding, card life cycle tracking, history, application profiles.	1	\$	800.00	no change
Credential ID Mgmt, CECS, Bridge Standard, Up to 500 Active Cardholders, Supports Up to 20GB per Month, Min. Interval 5 Minutes, Annual Fee, Per Incoming	1	\$	150.00	no change
Credential ID Mgmt, CECS, Stand, Up to 500 Active Cardholders, Annual Fee, Self-Service User Portal for Use with CE Controller Includes Photo Upload, View	1	\$	100.00	no change
Credential ID Mgmt, CECS, HID Mobile Access Adder for STAND, Up to 2,500 Active Cardholders, Annual Fee, Separate HID Mobile Access Subscription Requ	1	\$	275.00	no change
Annual Fee, Integration, Physical Access Control System integration and maintenance with CardExchange Cloud. Price is per system. Does not include API Fe	1	\$	5,000.00	no change

UPDATED 3.4.2025 ~ VCU & ColorID ~ Pricing Guide for RFP 8472605AA

Card Printer Consumables	Min Order Qty	VASCUPP Pricing	NOTES
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon,	1	\$ 239.06	no change
Ribbon: RFH6YMCK, YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 244.50	no change
Film: RFH6TF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 119.53	no change
Secure Globe Laminator: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlaminator, For HDP6600LC Printers, Fargo # 078211, Universal Orientation, 1,000	1	\$ 249.93	no change
Clear Laminator: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlaminator, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 152.13	no change
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 078201	1	\$ 139.05	no change
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	no change
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 078215	1	\$ 133.90	no change
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 078216	1	\$ 190.55	no change
Laminator: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlaminator, Fargo # 078208, Fargo # 82604	1	\$ 133.90	no change
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting,	10,000	\$ 0.73	no change
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	no change
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.91	no change
505-A Economy Strip Clip	8,000	\$ 0.08	no change
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	no change
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.45	no change
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	no change
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	no change
Access., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward.	3,000	\$ 1.67	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 1.49	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	no change
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.32	no change
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	no change
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	no change
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1	10,000	\$ 0.36	no change
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	no change
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 7.20	no change
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.83	no change
VCU STUDENT PROX & SEOS with design 1196 F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 7.43	no change
VCU STUDENT SEOS with design 1196 F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 4.06	no change
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.93	no change
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 6.09	no change
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.16	no change
HID SEOS Card, Part# 5006PC3MN-GMU ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting, laser	10,000	\$ 4.67	no change
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching internal/external,	5,000	\$ 4.83	no change
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
HID SEOS Card, NVCC Student Card, PART#: 5006PG1MN, Corp 1000, HiCo Mag Stripe, blank white front & back, laser engraved, sequential matching	100	\$ 4.40	no change
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included), Two-year limited hardware warranty,	1	\$ 200.00	no change
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated Xenon	1	\$ 990.00	no change
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod 1/4" Mountable, Includes ColorID 2-year overnight	1	\$ 1,595.00	no change
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless Encoder	1	\$ 4,220.00	no change
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer, Field Upgradable, MSRP \$800.00	1	\$ 369.25	no change
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading R15	1	\$ 68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal	1	\$ 21.10	no change
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$ 1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material	1	\$ 6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$ 208.89	no change
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$ 219.33	no change
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$ 359.76	no change
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$ 359.76	no change
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$ 2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$ 4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$ 500.00	no change
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$ 7,500.00	no change
Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$ 7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$ 250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$ 930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$ 575.00	no change

SVWTBL1, Tablet, for Use with Verkada Workplace, Apple iPad, 10.2 in WiFi 64GB, ACCX-TBL-1, 10.9 inch iPad, 64GB	1	\$	349.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, IP65, Embedded Prox/iCLASS/HID Mobile Access Reader	1	\$	5,000.00	new item
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, Embedded Prox/iClass Reader	1	\$	4,000.00	new item
Software, Idemia MorphoManager Software for MorphoWave Devices, Allows Enrolment, Verification and Management of Biometric Devices from a PC	1	\$	500.00	new item
Iris ID iA1000-WPH, Dual Iris and Face Recognition with Prox/iClass reader.	1	\$	2,750.00	new item
Card Software	Min Order Qty	VASCUPP Pricing	NOTES	
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$	7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$	2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N.	1	\$	1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$	695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$	3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$	5,000.00	no change
SVWP1Y, Annual Service, 1-Year Verkada Workplace, Includes Guest Visitor, Mgr, Mailroom, License is per Site, LIC-WP-1Y	1	\$	3,292.00	no change
Support Plans	Min Order Qty	VASCUPP Pricing	NOTES	
HID FARGO CONNECT, SFCCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$	3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	11,500.00	no change
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers.	1	\$	7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6)	1	\$	3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$	2,500.00	no change
HID FARGO CONNECT, SFCCONS WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$	625.00	no change
CHOICE SELECT Warranty, Fargo HDP6600, Extended Full-Service Warranty, Parts, Labor with On-Call Express, for 1 year extension	1	\$	1,325.00	new item
ColorID CHOICE Scheduled Onsite Service for Richmond, VA (price is per day/8 hrs)	1	\$	2,500.00	new item
Credential ID Mgmt. CECS, Controller, Up to 500 active cardholders, Annual Fee, includes onboarding, card life cycle tracking, history, application profiles.	1	\$	800.00	new item
Credential ID Mgmt. CECS, Bridge Standard, Up to 500 Active Cardholders, Supports Up to 20GB per Month, Min. Interval 5 Minutes., Annual Fee, Per Incoming or	1	\$	150.00	new item
Credential ID Mgmt. CECS, Stand, Up to 500 Active Cardholders, Annual Fee, Self-Service User Portal for Use with CE Controller Includes Photo Upload, View Ca	1	\$	100.00	new item
Credential ID Mgmt. CECS, HID Mobile Access Adder for STAND, Up to 2,500 Active Cardholders, Annual Fee, Separate HID Mobile Access Subscription Required	1	\$	275.00	new item
Annual Fee, Integration, Physical Access Control System integration and maintenance with CardExchange Cloud. Price is per system. Does not include API Fees	1	\$	5,000.00	new item

UPDATED 1.9.2025 ~ VCU & ColorID ~ Pricing Guide for RFP 8472605AA

Card Printer Consumables	Min Order Qty	VASCUPP Pricing	NOTES
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon,	1	\$ 239.06	3% increase
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 244.50	3% increase
Film: RFH6TF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 119.53	3% increase
Secure Globe Laminator: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation, 1,000	1	\$ 249.93	3% increase
Clear Laminate: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 152.13	3% increase
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 078201	1	\$ 139.05	3% increase
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	3% increase
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 078215	1	\$ 133.90	3% increase
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 078216	1	\$ 190.55	3% increase
Laminate: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, Fargo # 078208, Fargo # 82604	1	\$ 133.90	3% increase
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting,	10,000	\$ 0.73	25% increase
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	25% increase
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.91	25% increase
505-A Economy Strip Clip	8,000	\$ 0.08	25% increase
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	25% increase
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.45	25% increase
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	25% increase
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	25% increase
Acces., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward.	3,000	\$ 1.67	25% increase
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 1.49	25% increase
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	25% increase
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.32	25% increase
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	25% increase
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	25% increase
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1	10,000	\$ 0.36	15% increase
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	New Item
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	New Item
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	New Item
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	New Item
Allegion Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	New Item
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 7.20	10% increase
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.83	10% increase
VCU STUDENT PROX & SEOS with design 1196 F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 7.43	10% increase
VCU STUDENT SEOS with design 1196 F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 4.06	10% increase
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.93	10% increase
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 6.09	10% increase
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.16	10% increase
HID SEOS Card, Part# 5006PC3MN-GMU ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting, laser	10,000	\$ 4.67	10% increase
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching internal/external,	5,000	\$ 4.83	10% increase
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
HID SEOS Card, NVCC Student Card, PART#: 5006PG1MN, Corp 1000, HiCo Mag Stripe, blank white front & back, laser engraved, sequential matching	100	\$ 4.40	new item for NVCC
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included). Two-year limited hardware warranty.	1	\$ 200.00	New Item
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated Xenon	1	\$ 990.00	10% increase
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod 1/4" Mountable, Includes ColorID 2-year overnight	1	\$ 1,595.00	no change
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless Encoder	1	\$ 4,220.00	no change
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer, Field Upgradable, MSRP \$800.00	1	\$ 369.25	no change
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading R15	1	\$ 68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal	1	\$ 21.10	no change
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$ 1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material	1	\$ 6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$ 208.89	10% increase
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$ 219.33	10% increase
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$ 359.76	10% increase
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$ 359.76	10% increase
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$ 2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$ 4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$ 500.00	no change
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$ 7,500.00	no change
Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$ 7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$ 250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$ 930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$ 575.00	no change

SVWTBL1, Tablet, for Use with Verkada Workplace, Apple iPad, 10.2 in WiFi 64GB, ACCX-TBL-1, 10.9 inch iPad, 64GB	1	\$ 349.00	new item
Card Software	Min Order Qty	VASCUPP Pricing	NOTES
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$ 7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$ 2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N	1	\$ 1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$ 695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$ 3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$ 5,000.00	no change
SVWP1Y, Annual Service, 1-Year Verkada Workplace, Includes Guest Visitor, Mgr, Mailroom, License is per Site, LIC-WP-1Y	1	\$ 3,292.00	new item
Support Plans	Min Order Qty	VASCUPP Pricing	NOTES
HID FARGO CONNECT, SFCCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$ 3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 11,500.00	no change
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers.	1	\$ 7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6)	1	\$ 3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$ 2,500.00	no change
HID FARGO CONNECT, SFCCONS WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$ 625.00	no change

UPDATED 12.11.2024 ~ VCU & ColorID ~ Pricing Guide for RFP 8472605AA

Card Printer Consumables	Min Order Qty	VASCUPP Pricing	NOTES
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon,	1	\$ 239.06	3% increase
Ribbon: RFH6YMCK, YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 244.50	3% increase
Film: RFH6TF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 119.53	3% increase
Secure Globe Laminate: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation, 1,000	1	\$ 249.93	3% increase
Clear Laminate: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 152.13	3% increase
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 078201	1	\$ 139.05	3% increase
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	3% increase
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 078215	1	\$ 133.90	3% increase
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 078216	1	\$ 190.55	3% increase
Laminate: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, Fargo # 078208, Fargo # 82604	1	\$ 133.90	3% increase
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting.	10,000	\$ 0.73	25% increase
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	25% increase
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.91	25% increase
505-A Economy Strip Clip	8,000	\$ 0.08	25% increase
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	25% increase
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.45	25% increase
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	25% increase
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	25% increase
Acces., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward.	3,000	\$ 1.67	25% increase
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 1.49	25% increase
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	25% increase
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.32	25% increase
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	25% increase
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	25% increase
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1	10,000	\$ 0.36	15% increase
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	New Item
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	New Item
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	New Item
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	New Item
Allegion Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	New Item
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 7.20	10% increase
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.83	10% increase
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 7.43	10% increase
VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 4.06	10% increase
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.93	10% increase
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 6.09	10% increase
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.16	10% increase
HID SEOS Card, Part# 5006PC3MN-GMU ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting, laser	10,000	\$ 4.67	10% increase
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching internal/external,	5,000	\$ 4.83	10% increase
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
HID SEOS Card, NVCC Student Card, PART#: 5006PG1MN, Corp 1000, HiCo Mag Stripe, blank white front & back, laser engraved, sequential matching	100	\$ 4.40	new item for NVCC
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included). Two-year limited hardware warranty.	1	\$ 200.00	New Item
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated Xenon	1	\$ 990.00	10% increase
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod 1/4" Mountable, Includes ColorID 2-year overnight	1	\$ 1,595.00	no change
Camera - VALCam ProlImage900 (has Pan, Tilt & Zoom features)	4	\$ 1,748.25	Discontinued, No Longer Available from MFG
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless Encoder	1	\$ 4,220.00	no change
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$ 369.25	no change
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading R15	1	\$ 68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal	1	\$ 21.10	no change
Biometric Iris Reader: Iris ID ICAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # ICAM7000S-B.	1	\$ 1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material	1	\$ 6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$ 208.89	10% Increase
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$ 219.33	10% Increase
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$ 359.76	10% Increase

HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$ 359.76	10% Increase
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$ 2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$ 4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$ 500.00	no change
Printer, Fargo 078002, DTC5600LMX Dual-Sided HID Fargo Connect Enabled Printer with Dual-Sided Two-Laminate Material Lamination-	4	\$ —	Discontinued, No Longer Available from MFG
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$ 7,500.00	no change
Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$ 7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$ 250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$ 930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$ 575.00	no change
Card Software	Min Order Qty	VASCUPP Pricing	NOTES
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$ 7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$ 2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N.	1	\$ 1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$ 695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$ 3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$ 5,000.00	no change
Support Plans	Min Order Qty	VASCUPP Pricing	NOTES
HID FARGO CONNECT, SFCCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$ 3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 11,500.00	no change
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$ 19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers.	1	\$ 7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6)	1	\$ 3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$ 2,500.00	no change
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$ 625.00	no change



Procurement Services

CONTRACT EXTENSION

DATE: April 16, 2025

CONTRACT TITLE: Access Cards, Products, and Services

CONTRACT NUMBER: C0000571

NEW START DATE: July 4, 2025

NEW END DATE: July 3, 2026

CONTRACTOR: Color ID

PRICING:

Select one of the options below.

- ☐ Pricing remains the same as the previous contract period.
- ☒ Attached is the revised pricing in accordance with the contract terms.

CERTIFICATE OF INSURANCE:

- ☒ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing Virginia Commonwealth University as the "Additional Insured", citing the contractor's name and contract number, emailed to sbkessinger@vcu.edu or mailed to Virginia Commonwealth University Risk Management, P.O. Box 843040, Richmond, VA.

All other terms and conditions of C0000571 shall remain unchanged and in full force and effect.

RESPONSE:

Color ID, LLC
Name of Firm

Mark Degan
Signature

Mark Degan
Name Printed

Director of Corporate Marketing

Title

5/1/2025

Date

UPDATED 5.6.2025 ~ VCU & ColorID ~ Pricing Guide for Contract C0000571 [RFP8472605AA]

Card Printer Consumables	Min Order Qty	VASCUPP Pricing	NOTES
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon,	1	\$ 239.06	no change
Ribbon: RFH6YMCKK, YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 244.50	no change
Film: RFH6TFF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 119.53	no change
Secure Globe Laminate: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation,	1	\$ 249.93	no change
Clear Laminate: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 152.13	no change
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 078201	1	\$ 139.05	no change
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	no change
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 078215	1	\$ 133.90	no change
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 078216	1	\$ 190.55	no change
Laminate: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, Fargo # 078208, Fargo # 82604	1	\$ 133.90	no change
RD668701 - Laminate, Entrust Datacard Duragard Overlaminate, Duragard, Clear, 0.5 mil, Sigma Printers, 350 prints per roll. part # 508668-701	1	\$ 42.00	no change
RD668903 - Laminate, Entrust Datacard Duragard Overlaminate, Clear, 0.5 mil, mag stripe. Sigma, SD460 & CD800 Printers, 350 prints per roll. Part #	1	\$ 44.00	no change
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting.	10,000	\$ 0.73	no change
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	no change
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.91	no change
505-A Economy Strip Clip	8,000	\$ 0.08	no change
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	no change
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.45	no change
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	no change
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	no change
Access., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward.	3,000	\$ 1.67	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 1.49	no change
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	no change
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.32	no change
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	no change
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	no change
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for	10,000	\$ 0.36	no change
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32K bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	no change
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	no change
Allegion Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	no change
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 7.20	no change
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.83	no change
VCU STUDENT PROX & SEOS with design 1196 F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 7.43	no change
VCU STUDENT SEOS with design 1196 F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 4.06	no change
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.93	no change
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCMN-A001490 & VCU programming	2,500	\$ 6.09	no change
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.16	no change
HID SEOS Card, Part# 5006PC3MN-GMU ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting,	10,000	\$ 4.67	no change
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching	5,000	\$ 4.83	no change
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
HID SEOS Card, NVCC Student Card, PART#: 5006PG1MN, Corp 1000, HiCo Mag Stripe, blank white front & back, laser engraved, sequential matching	100	\$ 4.40	no change
UVA Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White, programmed with UVA's 40X information	5,000	\$ 4.59	no change
HB1000, 125kHz PROX Composite Card, Hi Co 3 Track Mag Stripe, Blank White Front & Back, No Slot Punch, 26 bit H10301 programming	1,000	\$ 2.28	new item
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included). Two-year limited hardware warranty.	1	\$ 200.00	no change
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated	1	\$ 990.00	no change
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod 1/4" Mountable, Includes ColorID 2-year	1	\$ 1,595.00	no change
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless	1	\$ 4,220.00	no change
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$ 369.25	no change
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading	1	\$ 68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal	1	\$ 21.10	no change
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$ 1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material	1	\$ 6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$ 208.89	no change
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$ 219.33	no change
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$ 359.76	no change
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$ 359.76	no change
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$ 2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$ 4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$ 500.00	no change
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$ 7,500.00	no change

Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$	7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$	250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$	930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$	575.00	no change
SVWTBL1, Tablet, for Use with Verkada Workplace, Apple iPad, 10.2 in WiFi 64GB, ACCX-TBL-1, 10.9 inch iPad, 64GB	1	\$	349.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, IP65, Embedded Prox/iCLASS/HID Mobile Access Reader	1	\$	5,000.00	no change
Idemia MorphoWave Compact MDPI Touchless 3D Fingerprint Reader, Embedded Prox/iClass Reader	1	\$	4,000.00	no change
Software, Idemia MorphoManager Software for MorphoWave Devices, Allows Enrolment, Verification and Management of Biometric Devices from a PC	1	\$	500.00	no change
Iris ID IA1000-WPH, Dual Iris and Face Recognition with Prox/iClass reader.	1	\$	2,750.00	no change
Idemia Sigma Lite Plus, Fingerprint Reader, Embedded Prox Reader	1	\$	950.00	no change
HHPCPROXPMH1-CBRD - Reader, WAVE ID SP Plus, Secure Mifare Reader, Reads both Low and High Frequency chips and Secure Data from Allegion	1	\$	297.00	no change
HETWN4_AV - Reader, Elatec TWN4 USB Reader, Multi-tech 2, 125KHz Prox and HF, Reads Allegion Mobile Credentials, T4BT-FB2BEL6-AV	1	\$	192.00	no change
HETWN4_AV_UP - Upgrade Card, For Elatec TWN4 USB Reader, Upgrades 10 readers to AV version for Allegion Mobile Credentials, TP-IHNS80-AVUPG10	1	\$	102.00	no change
Card Software	Min Order Qty	VASCUPP Pricing	NOTES	
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$	7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$	2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N.	1	\$	1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$	695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$	3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$	5,000.00	no change
SVWP1Y, Annual Service, 1-Year Verkada Workplace, Includes Guest Visitor, Mgr, Mailroom, License is per Site, LIC-WP-1Y	1	\$	3,292.00	no change
XCCNE05K - Annual Service, CloudCard Enterprise Service for K-12, Up to 5000 Active User Accounts per Year	1	\$	9,200.00	no change
XCCNEAB - Annual Service, CloudCard Enterprise Service for K-12, Additional Bundles of 5000 Active User Accounts per Year, Requires Purchase of	1	\$	7,350.00	no change
XCC_EFPD_Y1 - Annual Service, Photo Downloader Integration, Utility for CloudCard Enterprise Version for K-12	1	\$	1,380.00	no change
XCCFSSO - Annual Service, SSO Integration, For CloudCard Enterprise Version for K-12	1	\$	1,380.00	no change
XCCSETUP_CCCBE - Setup, For CloudCard Photo Upload For Enterprise Editions for K-12, One-Time Fee for Project Management	1	\$	5,195.00	no change
Support Plans	Min Order Qty	VASCUPP Pricing	NOTES	
HID FARGO CONNECT, SFCCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$	3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	11,500.00	no change
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers.	1	\$	7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6)	1	\$	3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$	2,500.00	no change
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$	625.00	no change
CHOICE SELECT Warranty, Fargo HDP6600, Extended Full-Service Warranty, Parts, Labor with On-Call Express, for 1 year extension	1	\$	1,325.00	no change
ColorID CHOICE Scheduled Onsite Service for Richmond, VA (price is per day/8 hrs)	1	\$	2,500.00	no change
Credential ID Mgmt, CECS, Controller, Up to 500 active cardholders, Annual Fee, includes onboarding, card life cycle tracking, history, application profiles.	1	\$	800.00	no change
Credential ID Mgmt, CECS, Bridge Standard, Up to 500 Active Cardholders, Supports Up to 20GB per Month, Min. Interval 5 Minutes, Annual Fee, Per Incoming	1	\$	150.00	no change
Credential ID Mgmt, CECS, Stand, Up to 500 Active Cardholders, Annual Fee, Self-Service User Portal for Use with CE Controller Includes Photo Upload, View	1	\$	100.00	no change
Credential ID Mgmt, CECS, HID Mobile Access Adder for STAND, Up to 2,500 Active Cardholders, Annual Fee, Separate HID Mobile Access Subscription Requ	1	\$	275.00	no change
Annual Fee, Integration, Physical Access Control System integration and maintenance with CardExchange Cloud. Price is per system. Does not include API Fe	1	\$	5,000.00	no change



VCU

Procurement Services

FIFTH AMENDMENT TO CONTRACT NO. 8472605AA
BY AND BETWEEN
VIRGINIA COMMONWEALTH UNIVERSITY
AND
COLOR ID

This Fifth Amendment to Contract No. 8472605AA by and between Virginia Commonwealth University, hereinafter referred to as "VCU", and Color ID, hereinafter referred to as "Contractor", is entered into as of the date the last signature is affixed below.

WHEREAS, VCU and Contractor entered into Contract No. 8472605AA, dated July 18, 2019 ("the Contract"). The contract was renewed with the last renewal intended to start on July 18, 2022; and

WHEREAS, there was lack of clarity in the renewal term of latest renewal executed on July 17, 2022, which should have been stated to run until July 3, 2024, allowing for one remaining one-year renewal; and

WHEREAS, VCU desires to continue to obtain the goods and services that Contractor offers as revised herein; and

WHEREAS, Contractor agrees to continue to provide the goods and services to VCU as revised herein; and

WHEREAS, VCU and Contractor desire to correct the term of the latest renewal period in accordance with the original contract.

NOW THEREFORE, VCU and Contractor agree to enter into this Amendment to allow the following changes and additions to the Contract:

The term of the Second Renewal executed July 17, 2022 shall be amended to state: "Your firm's contract with Virginia Commonwealth University (VCU) for Access Card, Products and Services expires on July 17, 2022. VCU intends to exercise the renewal of this from July 18, 2022 through July 3, 2024. One optional one-year renewal shall remain, in accordance with the original contract."

Except as modified herein, all other provisions of the Contract, including all other Appendices and terms and conditions set forth in the Contract, shall continue and remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed, intending thereby to be legally bound.

(signature page to follow)



VCU

Procurement Services

Virginia Commonwealth University

By: _____

Printed Name: John McHugh

Title: Director, Procurement Services

Date: _____

COLOR ID

By: _____

Printed Name: Mark Degan

Title: Director of Corporate Marketing

Date: 8/4/2023



VCU Procurement Services

CONTRACT RENEWAL

DATE: 04/23/24

CONTRACT TITLE: Access Card, Products, and Services

CONTRACT NO: C0000571

NEW START DATE: 07/04/2024

NEW END DATE: 07/03/2025

RENEWAL NUMBER: 4 of 4

CONTRACTOR: COLOR ID

PRICING:

Select one of the options below.

- ☐ Pricing remains the same as the previous contract period.
- ☒ Attached is the revised pricing in accordance with the contract terms.

PAYMENT METHOD:

VCU is migrating away from processing payments via paper check as much as possible. If you have not already done so, we strongly encourage the use of our electronic payment options.

For more information about costs and **to sign up**, please visit [Vendor Invoicing and Payment](#).

CERTIFICATE OF INSURANCE:

- ☒ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing Virginia Commonwealth University as the "Additional Insured", citing the contractor's name and contract number, emailed to SRM@vcu.edu or mailed to Virginia Commonwealth University Risk Management, P.O. Box 843040, Richmond, VA.

All other terms and conditions of C0000571 shall remain unchanged and in full force and effect.

RESPONSE:

Color Id

Name of Firm

Signature *Mark Degan*

Name Printed Mark Degan

Title Director of Corporate Marketing

Date April 25th, 2024

UPDATED 4.25.2024 ~ VCU & ColorID ~ Pricing Guide for RFP 8472605AA

Card Printer Consumables	Min Order Qty	VASCUPP Pricing	NOTES
Ribbon: RFH6YMCKK, YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon	1	\$ 239.06	3% increase
Ribbon: RFH6YMCK, YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#8491	1	\$ 244.50	3% increase
Film: RFH6TF, HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#8490C	1	\$ 119.53	3% increase
Secure Globe Laminate: RFH6L1SO, Genuine HID Fargo Polyguard 1.0 mil Overlamine, For HDP6600LC Printers, Fargo # 078211, Universal Orientation	1	\$ 249.93	3% increase
Clear Laminate: RFH6L1, Genuine HID Fargo Polyguard 1.0 mil Overlamine, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 152.13	3% increase
Ribbon: RFD45YMCKO, Genuine HID Fargo YMCKO, For DTC5500LMX and DTC4500e Printers, Fargo # 07820	1	\$ 139.05	3% increase
Ribbon: RFD45YMCKK, Genuine HID Fargo YMCKK, For DTC5500LMX and DTC4500e Printers, Fargo # 078203,	1	\$ 190.55	3% increase
Ribbon: RFD15YMCKO, Genuine HID Fargo YMCKO, For DTC1500 Printers, Fargo # 07821E	1	\$ 133.90	3% increase
Ribbon: RFD15YMCKOK, Genuine HID Fargo YMCKOK, For DTC1500 Printers, Fargo # 07821E	1	\$ 190.55	3% increase
Laminate: RFH5L1SO, High Secure Orbit, Genuine HID Fargo Polyguard 1.0 mil Overlamine, Fargo # 078208, Fargo # 8260	1	\$	3% increase
Card Accessories	Min Order Qty	VASCUPP Pricing	NOTES
SB-34C, 1 color, 1 sided, silkscreen, imprinted Woven Lanyard, Bull dog/swivel hook/plastic hook end fitting and breakaway fitting.	10,000	\$ 0.73	25% increase
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.73	25% increase
905-L, Imprinted Badge Reel Retractors	7,500	\$ 133.90 0.91	25% increase
505-A Economy Strip Clip	8,000	\$ 0.08	25% increase
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.26	25% increase
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.45	25% increase
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.33	25% increase
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.53	25% increase
Acces., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward.	3,000	\$ 1.67	25% increase
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 1.49	25% increase
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 1.49	25% increase
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.32	25% increase
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.86	25% increase
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.53	25% increase
Card Stock	Min Order Qty	VASCUPP Pricing	NOTES
CW143000: CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	no change
CWBLANK: CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	no change
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1	10,000	\$ 0.36	15% increase
Allegion Schlage 8940M1: 125 kHz Proximity and Schlage MIFARE DESFire EV1 Combo 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	New Item
Allegion Schlage 8540M1: MIFARE DESFire EV1 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	New Item
Allegion Schlage: 8943M1: 125 kHz Proximity and Schlage MIFARE DESFire EV3 Combo 4K byte/32K bit with Magnetic stripe ISO Card Glossy White	1000	\$ 6.75	New Item
Allegion Schlage 8543M1: MIFARE DESFire EV3 4K byte/32k bit with Magnetic stripe ISO Card Glossy White	1000	\$ 5.00	New Item
Allegion Schlage 9520M1: Schlage MIFARE Classic 2.5k bit with Magnetic stripe Card ISO Glossy White	1000	\$ 3.95	New Item
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 7.20	10% increase
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.83	10% increase
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 7.43	10% increase
VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	20,000	\$ 4.06	10% increase
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.93	10% increase
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 6.09	10% increase
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 5.16	10% increase
HID SEOS Card, Part# 5006PC3MN-GMU_ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting, laser	10,000	\$ 4.67	10% increase
HID Prox Card, Part# 1536LGGMN, Composite, 35 bit format, 3 track mag stripe, blank white front & back, laser engraved, sequential matching internal/external.	5,000	\$ 4.83	10% increase
HID Mobile Access, digital license, MOQ 20, renews annually	20	\$ 3.50	no change
Card Hardware	Min Order Qty	VASCUPP Pricing	NOTES
Camera: VCPROIMAGE100, Webcam, cable included, Tripod Ready Base (Tripod not included). Two-year limited hardware warranty.	1	\$ 200.00	New Item
Camera: VCPROIMAGE 710, HD+ Resolution, 30-1 optical zoom controlled from mouse or keyboard, supports Face Centering/Auto Cropping, Integrated Xenon	1	\$ 990.00	10% increase
Camera: VCPROIMAGE 800, 4K Video Sensor, Pan/Tilt/Zoom, 15x HD Zoom, 90 Degree Field of View, Tripod 1/4" Mountable, Includes ColorID 2-year overnight	1	\$ 1,595.00	no change
Camera - VALCam Prolmage900 (has Pan, Tilt & Zoom features)	1	\$ 1,748.25	35% increase
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless Encode	1	\$ 4,220.00	no change
HID HDP6600 Optional Hardware, Card Flatten Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$ 369.25	no change

BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading	1	\$	68.58	no change
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal	1	\$	21.10	no change
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$	1,846.25	no change
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material	1	\$	6,857.50	no change
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$	208.89	10% Increase
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$	219.33	10% Increase
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$	359.76	10% Increase
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$	359.76	10% Increase
Printer, Fargo PF078028, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder	1	\$	2,900.00	no change
Printer, Fargo PF078029, DTC1500 HID Connect Enabled Printer with Dual-Sided, 5127 encoder with single sided lam	1	\$	4,750.00	no change
Mag encoder field upgrade for DTC printers, PF047709.	1	\$	500.00	no change
Printer, Fargo 078002, DTC5500LMX Dual-Sided HID Fargo Connect Enabled Printer with Dual-Sided Two Laminate Material Lamination.	1	\$	6,000.00	no change
Printer, Fargo 78025, HDP5000, HID Fargo Connect Enabled Reverse-Transfer Dual-Sided Printer, Single Lam + PF089201 Mag	1	\$	7,500.00	no change
Printer, Fargo 78023, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Dual Material Laminator	1	\$	7,500.00	no change
OMNIKEY desktop reader, Model 5427 CK Gen 2, PC-linked reader, #R54270101	1	\$	250.00	no change
MorphoAccess SIGMA, Lite Plus iCLASS WR, Multi-Factor, Idemia # 293673644	1	\$	930.00	no change
MorphoSmart MSO 330, Optic, Metal Housing, Desktop, FBI Certified, USB, Interface, # MSO 330.	1	\$	575.00	no change
Card Software	Min Order Qty	VASCUPP Pricing	NOTES	
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$	7,500.00	no change
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$	2,500.00	no change
CardExchange Enterprise (Master) Version 10, Producer Edition, # CP1070N.	1	\$	1,695.00	no change
SLA / Support, CardExchange Producer Enterprise Edition Master License Support, Premium Level, One Year Annually, #SLA145N	1	\$	695.00	no change
Setup & Training of CardExchange Enterprise and setup of Custom Encoding Package for Custom Key	1	\$	3,000.00	no change
HID Professional Services to setup Allegion, Custom Programming with VT Custom Key within HID Fargo Connect	1	\$	5,000.00	no change
Support Plans	Min Order Qty	VASCUPP Pricing	NOTES	
HID FARGO CONNECT, SFCCIDSETUP, Remote Installation/Template Creation/Training of HID Fargo Connect	1	\$	3,000.00	no change
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	8,500.00	no change
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	11,500.00	no change
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	15,000.00	no change
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo	1	\$	19,500.00	no change
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers.	1	\$	7,500.00	no change
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6)	1	\$	3,500.00	no change
HID FARGO CONNECT, SFCRCONS, Additional Redundant Consoles, Requires Console Warranty #078401	1	\$	2,500.00	no change
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$	625.00	no change



FIFTH AMENDMENT TO CONTRACT NO. 8472605AA
BY AND BETWEEN
VIRGINIA COMMONWEALTH UNIVERSITY
AND
COLOR ID

This Fifth Amendment to Contract No. 8472605AA by and between Virginia Commonwealth University, hereinafter referred to as "VCU", and Color ID, hereinafter referred to as "Contractor", is entered into as of the date the last signature is affixed below.

WHEREAS, VCU and Contractor entered into Contract No. 8472605AA, dated July 18, 2019 ("the Contract"). The contract was renewed with the last renewal intended to start on July 18, 2022; and

WHEREAS, there was lack of clarity in the renewal term of latest renewal executed on July 17, 2022, which should have been stated to run until July 3, 2024, allowing for one remaining one-year renewal; and

WHEREAS, VCU desires to continue to obtain the goods and services that Contractor offers as revised herein; and

WHEREAS, Contractor agrees to continue to provide the goods and services to VCU as revised herein; and

WHEREAS, VCU and Contractor desire to correct the term of the latest renewal period in accordance with the original contract.

NOW THEREFORE, VCU and Contractor agree to enter into this Amendment to allow the following changes and additions to the Contract:

The term of the Second Renewal executed July 17, 2022 shall be amended to state: "Your firm's contract with Virginia Commonwealth University (VCU) for Access Card, Products and Services expires on July 17, 2022. VCU intends to exercise the renewal of this from July 18, 2022 through July 3, 2024. One optional one-year renewal shall remain, in accordance with the original contract."

Except as modified herein, all other provisions of the Contract, including all other Appendices and terms and conditions set forth in the Contract, shall continue and remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed, intending thereby to be legally bound.

(signature page to follow)



Virginia Commonwealth University

DocuSigned by:
By: John McHugh
EE6DA7427C67468...
Printed Name: John McHugh
Title: Director, Procurement Services
Date: 8/7/2023

COLOR ID

By: Mark Degan
Printed Name: Mark Degan
Title: Director of Corporate Marketing
Date: 8/4/2023



Procurement Services

FOURTH AMENDMENT TO CONTRACT NO. 8472605AA (C0000571)

BY AND BETWEEN
VIRGINIA COMMONWEALTH UNIVERSITY
AND
COLOR ID, LLC

This Fourth Amendment to Contract No. 8472605AA by and between Virginia Commonwealth University, hereinafter referred to as "VCU", and Color ID, LLC, hereinafter referred to as "Contractor", is entered into as of the 30th day of April, 2023.

WHEREAS, VCU and Contractor entered into Contract No. 8472605AA, dated July 18, 2019 ("the Contract");

WHEREAS, VCU desires to continue to obtain the goods and services that Contractor offers as revised herein;

WHEREAS, Contractor agrees to continue to provide the goods and services to VCU as revised herein;

WHEREAS, the Contract provides for changes to the terms of the Contract through a changes provision set forth at Section XXII General Terms and Conditions, O. Changes to the Contract; and

WHEREAS, VCU and Contractor desire to revise the Contract in accordance with Section XXII General Terms and Conditions, O. Changes to the Contract.

NOW THEREFORE, VCU and Contractor agree to enter into this Amendment to allow the following changes and additions to the Contract:

1. VCU and Contractor agree that the Pricing Guide has been updated to reflect Newly Added VASCUPP Items as of April 28, 2023, and MFG Discontinued items.
2. The Pricing Guide is attached and incorporated herein.
3. All other terms and conditions of the Contract shall remain in full force and effect.
4. This Amendment shall become effective upon execution of this Amendment by VCU and Contractor.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed, intending thereby to be legally bound.

VIRGINIA COMMONWEALTH UNIVERSITY

COLOR ID, LLC

DocuSigned by:
By: John McHugh
EE6DA7427C67468...

By: 

Name: John McHugh

Name: Mark Degan

Title: Director, Procurement Services

Title: Director of Corporate Marketing

Date: 4/27/2023

Date: 4/25/2023



VCU Procurement Services

Date: July 12, 2022

Mark Degan
20480-F Chartwell Center Drive
Cornelius, NC 28031

University Purchasing

912 W Grace Street, 5th
Floor
Box 980327
Richmond, Virginia
23284

RE: Contract #: 8472605AA
Renewal No.: Two (2) of Four (4)

804 828-1077 Fax:
804 828-7837 TDD: 1-
800-828-1120
www.vcu.edu/procurement

Dear Mr. Degan,

Your firm's contract with Virginia Commonwealth University (VCU) for Access Card, Products and Services expires on July 17, 2022. VCU intends to exercise the renewal of this contract.

Your signature constitutes your firm's acceptance of this renewal, to include the optional use language and the eVA registration requirement provisions below.

☐ Pricing remains the same as the previous contract period.

☒ Attached is the revised pricing in accordance with the contract terms.

☒ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing VCU as the "Additional Insured", citing the contractor's name and contract number, mailed to VCU Risk Management, Box 843040, Richmond, VA.

Please return this document to me as soon as possible. Your response may be emailed to me at aranthes@vcu.edu. If you have any questions, please contact me at (804) 828-1070. Sincerely,

Amy Anthes
Category Manager

Contract #:

RESPONSE:

ColorID, LLC

Name of Firm



Signature

Mark Degan

Name Printed

Director of Corporate Marketing

Title

Date

UPDATED 7.17.2022 ~ VCU & ColorID ~ Pricing Guide for RFP 8472605AA

Card Printer Consumables	Min Order Qty	Previous Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	* Actual Increase to ColorID from Mfg *	NOTES
Duraguard 508808-001 Secure Globe Holographic Overlay (350 prints) .6 mil, Full Card for SD460	1	\$ 64.00	\$ 67.52	10%	
Duraguard 508668-001 Non-Holographic Overlay (375 prints) Clear, .5 mil, Full Card for SD460	1	\$ 35.00	\$ 36.93	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 95.00	\$ 100.23	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 92.00	\$ 97.06	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 88.00	\$ 92.84	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 82.00	\$ 86.51	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 75.00	\$ 79.13	10%	
# 503382-201, CR805 color ribbon for YMCK printing, 1000 images per ribbon	1	\$ 205.00	\$ 216.28	10%	
# 503382-205, CR805 color ribbon for YMCKK printing with mag on back of cardstock 500 images per ribbon	1	\$ 155.00	\$ 163.53	10%	
Entrust Datacard 513402-001, CR805 Transfer Film, 1,500 images single sided, 750 dual sided	1	\$ 135.00	\$ 142.43	10%	
Entrust 514910-501, CR805 Clear Laminate, 1 mil thickness, 300 images per ribbon	1	\$ 40.00	\$ 42.20	10%	
Entrust Datacard 515062-001, CR805 holographic Secure Globe Laminate, 1 mil thickness, 300 images per ribbon	1	\$ 85.00	\$ 89.68	10%	
Ribbon: YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon,	1	\$ 220.00	\$ 232.10	11%	VCU buys this today.
Ribbon: YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 225.00	\$ 237.38	11%	
Film: HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 110.00	\$ 116.05	11%	VCU buys this today.
Secure Globe Laminate: Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation,	1	\$ 230.00	\$ 242.65	13%	VCU buys this today.
Clear Laminate, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 140.00	\$ 147.70	14%	VCU buys this today.
Card Accessories	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
SB-34C Imprinted Woven Lanyards, Clip fitting	10,000	\$ 0.55	\$ 0.58	22%	
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.55	\$ 0.58	22%	
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.69	\$ 0.73	15%	
505-A Economy Strip Clip	8,000	\$ 0.06	\$ 0.06	15%	VCU buys this today.
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.20	\$ 0.21	15%	VCU buys this today.
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.34	\$ 0.36	15%	
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.25	\$ 0.26	15%	
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.40	\$ 0.42	15%	
Acces., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing	3,000	\$ 1.27	\$ 1.34	22%	VCU buys this today.
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 0.90	\$ 0.95	22%	
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 0.90	\$ 0.95	22%	
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.00	\$ 1.06	22%	
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.41	\$ 1.49	22%	VCU buys this today.
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.40	\$ 0.42	15%	
Card Stock	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
#2120BC3ANN-1196 VCU STUDENT Preprinted Prox/Mag iClass & Laser Engraving n/a: VCU replaced by part number: 1536LCCMN-A001359_A	20,000	\$ 4.35	\$ 4.59	8%	VCU buys this today.
CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	na	na	
CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	na	na	
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-	10,000	\$ 0.30	\$ 0.32	na	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$ 6.50	\$ 6.86	16%	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for +10,000	10,000	\$ 5.95	\$ 6.28	16%	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$ 5.50	\$ 5.80	16%	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$ 5.20	\$ 5.49	16%	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 10,000	10,000	\$ 4.65	\$ 4.91	16%	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$ 4.15	\$ 4.38	16%	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty	5,000	\$ 4.80	\$ 5.06	8%	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty	2,000	\$ 5.25	\$ 5.54	8%	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty	1,000	\$ 5.35	\$ 5.64	8%	
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of part	100	\$ 6.20	\$ 6.54	8%	
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.30	\$ 3.48	8%	
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at	20,000	\$ 6.40	\$ 6.75	8%	

VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part	20,000	\$ 3.50	\$ 3.69	4%	
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.25	\$ 4.48	6%	
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 5.25	\$ 5.54	9%	
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data &	1,100	\$ 4.45	\$ 4.69	7%	
HID SEOS Card, Part# 5006PC3MN-GMU_ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1	10,000	\$ 4.02	\$ 4.24	12%	
Card Hardware	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
#RDR-60814AKU pcProx Reader for HID Prox Cards, for pc, USB Interface, Sends card data as Keystrokes	1	\$ 160.00	\$ 168.80	na	
Camera - VALCam ProImage700 (does not have Pan, Tilt features, only Zoom feature)	1	\$ 900.00	na	na	
Camera- Logitech Rally camera	1	\$ 1,595.00	na	na	
Camera - VALCam ProImage900 (has Pan, Tilt & Zoom features)	1	\$ 1,295.00	na	na	
Reader, HID multiClass SE RP40 contactless reader, black, wiegand output	1	\$ 189.00	\$ 199.40	8%	
Reader, HID multiClass SE RP15 contactless reader, black, wiegand output	1	\$ 189.00	\$ 199.40	8%	
Reader, HID multiClass SE RPK40 contactless reader with Keypad, black, wiegand output	1	\$ 300.00	\$ 316.50	8%	
Printer, Datacard CR805, duplex printing, no mag, includes debow flattner, 36 month parts & labor warranty	1	\$ 2,800.00	na	na	
Upgrade Kit, mag encoder and RFidea's pcProx Plus contactless reader	1	\$ 600.00	na	na	
Laminator, Datacard CLM for CR805, single sided lamination	1	\$ 1,400.00	na	na	
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and	1	\$ 4,000.00	\$ 4,220.00	10%	
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$ 350.00	\$ 369.25	10%	
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For	1	\$ 65.00	\$ 68.58	8%	
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for	1	\$ 20.00	\$ 21.10	8%	
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$ 1,750.00	\$ 1,846.25	8%	VCU buys this today.
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single	1	\$ 6,500.00	\$ 6,857.50	10%	
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$ 180.00	\$ 189.90	8%	VCU buys this today.
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$ 189.00	\$ 199.40	8%	VCU buys this today.
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$ 310.00	\$ 327.05	8%	
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$ 310.00	\$ 327.05	8%	
Card Software	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$ 7,500.00	na	na	VCU buys this today.
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$ 2,500.00	na	na	
Support Plans	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
CHOICE Support Plan, covers VCU ID Printers, Software & 2 onsite maintenance visits, secure web portal for ordering and Identity Summit.	1	\$7,820.00	na	na	
HID FARGO CONNECT, SFCHE0110, Recurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 8,500.00	na	na	
HID FARGO CONNECT, SFCHE1020, Recurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 11,500.00	na	na	
HID FARGO CONNECT, SFCHE2030, Recurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 15,000.00	na	na	VCU buys this today.
HID FARGO CONNECT, SFCHE3040, Recurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 19,500.00	na	na	
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6)	1	\$ 7,500.00	na	na	
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up	1	\$ 3,500.00	na	na	
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$ 625.00	na	na	

UPDATED 7.17.2022 ~ VCU & ColorID ~ Pricing Guide for RFP 8472605AA

Card Printer Consumables	Min Order Qty	Previous Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	* Actual Increase to ColorID from Mfg *	NOTES
DataCard 534000-008 SP75 Color Ribbon Kit YMCK (500 prints) Includes 1 ribbon 1 alcohol card & 1 adhesive cleaning sleeve	1	\$ 65.00	\$ -	\$ -	Manufacturer Discontinued Removed
Duraguard 503856-103 Secure Globe Holographic Overlay (350 prints) .6 mil, Full Card for SP75 printer	1	\$ 71.00	\$ -	\$ -	Manufacturer Discontinued Removed
Duraguard 503849-101 Non-Holographic Overlay (375 prints) Clear, .5 mil, Full Card for SP75 printer	1	\$ 39.00	\$ -	\$ -	Manufacturer Discontinued Removed
Duraguard 508808-001 Secure Globe Holographic Overlay (350 prints) .6 mil, Full Card for SD460	1	\$ 64.00	\$ 67.52	10%	
Duraguard 508668-001 Non-Holographic Overlay (375 prints) Clear, .5 mil, Full Card for SD460	1	\$ 35.00	\$ 36.93	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 95.00	\$ 100.23	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 92.00	\$ 97.06	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 88.00	\$ 92.84	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 82.00	\$ 86.51	10%	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 75.00	\$ 79.13	10%	
# 503382-201, CR805 color ribbon for YMCK printing, 1000 images per ribbon	1	\$ 205.00	\$ 216.28	10%	
# 503382-205, CR805 color ribbon for YMCKK printing with mag on back of cardstock 500 images per ribbon	1	\$ 155.00	\$ 163.53	10%	
Entrust Datacard 513402-001, CR805 Transfer Film, 1,500 images single sided, 750 dual sided	1	\$ 135.00	\$ 142.43	10%	
Entrust 514910-501, CR805 Clear Laminate, 1 mil thickness, 300 images per ribbon	1	\$ 40.00	\$ 42.20	10%	
Entrust Datacard 515062-001, CR805 holographic Secure Globe Laminate, 1 mil thickness, 300 images per ribbon	1	\$ 85.00	\$ 89.68	10%	
Ribbon: YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon,	1	\$ 220.00	\$ 232.10	11%	VCU buys this today.
Ribbon: YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 225.00	\$ 237.38	11%	
Film: HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 110.00	\$ 116.05	11%	VCU buys this today.
Secure Globe Laminate: Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation,	1	\$ 230.00	\$ 242.65	13%	VCU buys this today.
Clear Laminate, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 140.00	\$ 147.70	14%	VCU buys this today.

Card Accessories	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
SB-34C Imprinted Woven Lanyards, Clip fitting	10,000	\$ 0.55	\$ 0.58	22%	
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.55	\$ 0.58	22%	
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.69	\$ 0.73	15%	
505-A Economy Strip Clip	8,000	\$ 0.06	\$ 0.06	15%	VCU buys this today.
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.20	\$ 0.21	15%	VCU buys this today.
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.34	\$ 0.36	15%	
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.25	\$ 0.26	15%	
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.40	\$ 0.42	15%	
Bifold 70 denier wallet #21911, with interior key ring, one inside zipper pocket, one inside window pocket, clear pocket opening on the inside and	1,000	\$ 1.00	na	na	Manufacturer Discontinued Removed
Bifold 70 denier wallet #21911, with interior key ring, one inside zipper pocket, one inside window pocket, clear pocket opening on the inside and	1,000	\$ 1.00	na	na	Manufacturer Discontinued Removed
Acces., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing	3,000	\$ 1.27	\$ 1.34	22%	VCU buys this today.
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 0.90	\$ 0.95	22%	
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 0.90	\$ 0.95	22%	
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.00	\$ 1.06	22%	
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.41	\$ 1.49	22%	VCU buys this today.
VCU - WHITE Pop Phone Holder with 4 Color Digital Printing, adhere's to back of phone, 1.5" width face, extends up to .75" when expanded.	1,000	\$ 1.95	na	na	Manufacturer Discontinued Removed
VCU - BLACK Pop Phone Holder with 4 Color Digital Printing, adhere's to back of phone, 1.5" width face, extends up to .75" when expanded.	1,000	\$ 1.95	na	na	Manufacturer Discontinued Removed
726-CTI Crystal Clear Economy Card Dispenser	50	\$ 0.40	\$ 0.42	15%	

Card Stock	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
#2718030-1226 VCUHS Peprinted Non-Prox, Blank Back Cards with NO Mag Stripe	5,000	\$ 1.00	na	na	Not Applicable, no longer to be on contract, VCU no longer uses this card design
#2120BC3ANN-1212 VCUHS Preprinted Prox/iClass with Mag Stripe & Laser Engraving n/a: VCU replaced by part number: 1536LCCAN-A001414_A	10,000	\$ 4.60	\$ 4.85	8%	Not Applicable, no longer to be on contract, VCU no longer uses this card design
#2120BC3ANN-1196 VCU STUDENT Preprinted Prox/Mag iClass & Laser Engraving n/a: VCU replaced by part number: 1536LCGMN-A001359_A	20,000	\$ 4.35	\$ 4.59	8%	VCU buys this today.
CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	na	na	
CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	na	na	
VCU Blank with UV Custom Printing Prox/iCLASS with Mag Stripe & Laser Engraving	5,000	\$ 4.00	na	na	Not Applicable, no longer to be on contract, VCU no longer uses this card design
VCU Police OFFICER Pre-printed Cards, Prox/iClass with Mag Stripe & Laser Engraving	500	\$ 3.99	na	na	Not Applicable, no longer to be on contract, VCU no longer uses this card design
VCU Police ADMIN Pre-printed Cards, Prox/iClass with Mag Stripe & Laser Engraving	500	\$ 3.99	na	na	Not Applicable, no longer to be on contract, VCU no longer uses this card design
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes	10,000	\$ 0.30	\$ 0.32	na	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$ 6.50	\$ 6.86	16%	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for +10,000	10,000	\$ 5.95	\$ 6.28	16%	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$ 5.50	\$ 5.80	16%	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$ 5.20	\$ 5.49	16%	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 10,000	10,000	\$ 4.65	\$ 4.91	16%	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$ 4.15	\$ 4.38	16%	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite,	5,000	\$ 4.80	\$ 5.06	8%	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite,	2,000	\$ 5.25	\$ 5.54	8%	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite,	1,000	\$ 5.35	\$ 5.64	8%	
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at end of	100	\$ 6.20	\$ 6.54	8%	
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part #]	100	\$ 3.30	\$ 3.48	8%	
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving [make sure you order STATIC CSN, "7" at	20,000	\$ 6.40	\$ 6.75	8%	
VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving [make sure you order STATIC CSN, "7" at end of part	20,000	\$ 3.50	\$ 3.69	4%	
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.25	\$ 4.48	6%	
TESLIN ppcards, 4/4 printing, standard card templates, S309, S315, S413, 318A, Qty 1000+	1000	\$ 0.90	na	na	na VCU no longer uses this card design
TESLIN ppcards, 4/4 printing, standard card templates, S309, S315, S413, 318A, Qty 5000+	2500	\$ 0.57	na	na	na VCU no longer uses this card design
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 5.25	\$ 5.54	9%	
HID iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPG1NN	100	\$ 3.35	na	na	na VCU no longer uses this card design
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data &	1,100	\$ 4.45	\$ 4.69	7%	
HID SEOS Card, Part# 5006PC3MN-GMU_ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1	10,000	\$ 4.02	\$ 4.24	12%	

Card Hardware	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
#RDR-60814AKU pcProx Reader for HID Prox Cards, for pc, USB Interface, Sends card data as Keystrokes	1	\$ 160.00	\$ 168.80	na	
Reader, HID iClass/Prox, multiclass, pin pad, magstripe read-only reader, black, wiegand output.	1	\$ -	na	na	Manufacturer Discontinued Removed
057428-002 Datacard Printer SD460 Printer, Dual Sided with Mag Encoder (replaces SP75+ on May 2014)	1	\$ -	na	na	Manufacturer Discontinued Removed
507982-001 Datacard Standard Laminator Module, Single Sided Only for SD460 Printer (replaced SP75+ on May 2014)	1	\$ -	na	na	Manufacturer Discontinued Removed
503560-001 Datacard Upgrade Kit for Contactless Reading inside printer: Loosely Coupled, HID PC Prox Contactless Smartcard Reader (READ)	1	\$ -	na	na	Manufacturer Discontinued Removed
Camera - VALCam ProImage700 (does not have Pan, Tilt features, only Zoom feature)	1	\$ 900.00	na	na	
Camera- Logitech Rally camera	1	\$ 1,595.00	na	na	
Camera - VALCam ProImage900 (has Pan, Tilt & Zoom features)	1	\$ 1,295.00	na	na	
Reader, HID multiClass SE RP40 contactless reader, black, wiegand output	1	\$ 189.00	\$ 199.40	8%	
Reader, HID multiClass SE RP15 contactless reader, black, wiegand output	1	\$ 189.00	\$ 199.40	8%	
5355AGK00 Reader, HID ProxPro with Keypad, 125 kHz only, grey, wiegand output	1	\$ 250.00	na	na	Manufacturer Discontinued Removed
Reader, HID multiClass SE RPK40 contactless reader with Keypad, black, wiegand output	1	\$ 300.00	\$ 316.50	8%	
ColorID Biometric Dining Solution including: LANES: 2, ENROLLMENT STATIONS: 2, LIGHT-POLE: 2, USERS: 10000, BCI500 COUNT: 0,	1	\$ 22,610.00	na	na	Manufacturer Discontinued Removed
Printer, Datacard CR805, duplex printing, no mag, includes debow flattner, 36 month parts & labor warranty	1	\$ 2,800.00	na	na	
Upgrade Kit, mag encoder and RFIDea's pcProx Plus contactless reader	1	\$ 600.00	na	na	
Laminator, Datacard CLM for CR805, single sided lamination	1	\$ 1,400.00	na	na	
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and	1	\$ 4,000.00	\$ 4,220.00	10%	
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$ 350.00	\$ 369.25	10%	
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker.	1	\$ 65.00	\$ 68.58	8%	
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for	1	\$ 20.00	\$ 21.10	8%	
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-	1	\$ 1,750.00	\$ 1,846.25	8%	VCU buys this today.
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single	1	\$ 6,500.00	\$ 6,857.50	10%	
HID Signo 20 Series (Replaces RP 10 and RP15) Pigtail and/or Terminal Connections	1	\$ 180.00	\$ 189.90	8%	VCU buys this today.
HID Signo 40 Series (Replaces RP40) Pigtail and/or Terminal Connections	1	\$ 189.00	\$ 199.40	8%	VCU buys this today.
HID Signo 40K Series (Replaces RPK40) Pigtail and/or Terminal Connections	1	\$ 310.00	\$ 327.05	8%	
HID Signo 20K Series (New) Pigtail and/or Terminal Connections	1	\$ 310.00	\$ 327.05	8%	
HID Wall Reader that works with: HID Prox, SEOS & BLE, HID multiClass SE R15/R40 with terminal or pigtail connections, black, wiegand output	1	\$ 199.00	na	na	Manufacturer Discontinued Removed

Card Software	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
571897-016 ID Works Enterprise Production Module v6.5 or latest. Upgrade for customers using ID Works Standard Production v2.x, 3.x, or 4.x	1	\$ -	na	na	Manufacturer Discontinued Removed
571897-022 ID Works Enterprise Designer Module v6.5 or latest. Upgrade for customers using ID Works Standard Designer v2.x, 3.x, or 4.x	1	\$ -	na	na	Manufacturer Discontinued Removed
571897-006 ID Works Enterprise v6.5 (includes Production and Designer Modules)	1	\$ -	na	na	Manufacturer Discontinued Removed
TruCredential SMA, 1 year, cover Enterprise 10 users	1	\$ -	na	na	Manufacturer Discontinued Removed
TruCredential Enterprise Edition, 1 additional user	1	\$ -	na	na	Manufacturer Discontinued Removed
TruCredential SMA, 1 year, cover Enterprise 1 user	1	\$ -	na	na	Manufacturer Discontinued Removed
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$ 7,500.00	na	na	VCU buys this today.
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$ 2,500.00	na	na	

Support Plans	Min Order Qty	Unit Cost	7.17.2022 New Cost [Increase by 5.5% via CPI-U]	Actual Increase to ColorID from Mfg	NOTES
CHOICE Support Plan, covers VCU ID Printers, Software & 2 onsite maintenance visits, secure web portal for ordering and Identity Summit.	1	\$7,820.00	na	na	
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 8,500.00	na	na	
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 11,500.00	na	na	
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 15,000.00	na	na	VCU buys this today.
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual	1	\$ 19,500.00	na	na	
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six	1	\$ 7,500.00	na	na	
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up	1	\$ 3,500.00	na	na	
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$ 625.00	na	na	



VCU Procurement Services

Date: July 16, 2021

Mark Degan
20480-F Chartwell Center Drive
Cornelius, NC 28031

Procurement Services
University Purchasing

912 W Grace Street, 5th Floor
Box 980327
Richmond, Virginia 23284

804 828-1077
Fax: 804 828-7837
TDD: 1-800-828-1120
www.vcu.edu/procurement

RE: Contract #: [8472605AA](#)
Renewal No.: One (1) of Four (4)

Dear Mr. Degan,

Your firm's contract with Virginia Commonwealth University (VCU) for Access Card, Products and Services expires on July 17, 2021. VCU intends to exercise the renewal of this contract.

Your signature constitutes your firm's acceptance of this renewal, to include the optional use language and the eVA registration requirement provisions below.

- ✓ Pricing remains the same as the previous contract period.
- ✓ Attached is the revised pricing in accordance with the contract terms.
- ✓ By signing and submitting this contract renewal letter Contractor certifies that it will maintain the insurance coverages required at the time the contract was awarded. At renewal, Contractor shall have a new Certificate of Insurance listing VCU as the "Additional Insured", citing the contractor's name and contract number, mailed to VCU Risk Management, Box 843040, Richmond, VA.

Please return this document to me as soon as possible. Your response may be emailed to me at aranthes@vcu.edu. If you have any questions, please contact me at (804) 828-1070.

Sincerely,

Amy Anthes
Category Manager

Contract #: 8472605AA

RESPONSE:

ColorID, LLC

Name of Firm

Mark Degan

Signature

Mark Degan

Name Printed

Director of Corporate Marketing

Title

7/16/2021

Date



VCU Procurement Services

SECOND AMENDMENT TO CONTRACT NO. 8472605AA
BY AND BETWEEN
VIRGINIA COMMONWEALTH UNIVERSITY
AND
COLOR ID, LLC

This Second Amendment to Contract No. 8472605AA by and between Virginia Commonwealth University, herein after referred to as "VCU", and Color ID, LLC, hereinafter referred to as "Contractor", is entered into as of the 22nd day of June, 2021.

WHEREAS, VCU and Contractor entered into Contract No. 8472605AA, dated July 18, 2019 ("the Contract");

WHEREAS, VCU desires to continue to obtain the goods and services that Contractor offers as revised herein;

WHEREAS, Contractor agrees to continue to provide the goods and services to VCU as revised herein;

WHEREAS, the Contract provides for changes to the terms of the Contract through a changes provision set forth at Section XXII General Terms and Conditions, O. Changes to the Contract; and

WHEREAS, VCU and Contractor desire to revise the Contract in accordance with Section XXII General Terms and Conditions, O. Changes to the Contract;

NOW THEREFORE, VCU and Contractor agree to enter into this Amendment to allow the following changes and additions to the Contract:

1. VCU and Contractor agree that the Pricing Guide has been updated to reflect Newly Added VASCUPP Items as of June 5, 2021, and MFG Discontinued items.
2. The Pricing Guide is attached and incorporated herein.
3. All other terms and conditions of the Contract shall remain in full force and effect.
4. This Amendment shall become effective upon execution of this Amendment by VCU and Contractor.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed, intending thereby to be legally bound.

VIRGINIA COMMONWEALTH
UNIVERSITY

Color ID, LLC

DocuSigned by:
By: John McHugh
EE6DA7427C67468...

By: Mark Degan

Name: John McHugh

Name: Mark Degan

Title: Director, Procurement Services

Title: Director of Corporate Marketing

Date: 6/23/2021

Date: 6/23/2021

UPDATED 6.2.2021 ~ VCU & ColorID ~ Pricing Guide for RFP 8472605AA

Card Printer Consumables	Qty	Unit Cost	Total Cost	Minimum Quantity Per Order	NOTES
DataCard 534000-008 SP75 Color Ribbon Kit YMCK (500 prints) Includes 1 ribbon 1 alcohol card & 1 adhesive cleaning sleeve	100	\$ 65.00	\$ 6,500.00	1	
Duraguard 503856-103 Secure Globe Holographic Overlay (350 prints) .6 mil, Full Card for SP75 printer	100	\$ 71.00	\$ 7,100.00	1	
Duraguard 503849-101 Non-Holographic Overlay (375 prints) Clear, .5 mil, Full Card for SP75 printer	50	\$ 39.00	\$ 1,950.00	1	
Duraguard 508808-001 Secure Globe Holographic Overlay (350 prints) .6 mil, Full Card for SD460	100	\$ 64.00	\$ 6,400.00	1	
Duraguard 508668-001 Non-Holographic Overlay (375 prints) Clear, .5 mil, Full Card for SD460	50	\$ 35.00	\$ 1,750.00	1	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$ 95.00	\$ 95.00	1	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	16	\$ 92.00	\$ 1,472.00	16	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	50	\$ 88.00	\$ 4,400.00	50	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	100	\$ 82.00	\$ 8,200.00	100	
Entrust Datacard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	200	\$ 75.00	\$ 15,000.00	200	
# 503382-201, CR805 color ribbon for YMCK printing, 1000 images per ribbon	1	\$ 205.00	\$ 205.00	1	
# 503382-205, CR805 color ribbon for YMCKK printing with mag on back of cardstock 500 images per ribbon	1	\$ 155.00	\$ 155.00	1	
Entrust Datacard 513402-001, CR805 Transfer Film, 1,500 images single sided, 750 dual sided	1	\$ 135.00	\$ 135.00	1	
Entrust 514910-501, CR805 Clear Laminate, 1 mil thickness, 300 images per ribbon	1	\$ 40.00	\$ 40.00	1	
Entrust Datacard 515062-001, CR805 holographic Secure Globe Laminate, 1 mil thickness, 300 images per ribbon	1	\$ 85.00	\$ 85.00	1	
Ribbon: YMCKK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Two Resin Black panels, 600 Images, Genuine Fargo Ribbon, Part#84912	1	\$ 220.00	\$ 220.00	1	
Ribbon: YMCK, For HDP6600 Printer, HID Fargo Full Color Ribbon with Resin Black panel, 750 Images, Genuine Fargo Ribbon, Part#84911	1	\$ 225.00	\$ 225.00	1	
Film: HDP Transfer Film for HDP6600 Printer, Clear, 1500 Images, Part#84900	1	\$ 110.00	\$ 110.00	1	
Secure Globe Laminate: Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078211, Universal Orientation, 1,000 count	1	\$ 230.00	\$ 230.00	1	NEWLY ADDED VASCUPP ITEM, 11/7/2019
Clear Laminate, Genuine HID Fargo Polyguard 1.0 mil Overlaminate, For HDP6600LC Printers, Fargo # 078210, 1000 count	1	\$ 140.00	\$ 140.00	1	NEWLY ADDED VASCUPP ITEM, 11/7/2019

Card Accessories		Cost	Total Cost	Minimum Quantity Per Order	NOTES
SB-34C Imprinted Woven Lanyards, Clip fitting	10,000	\$ 0.55	\$ 5,500.00	2500	
SB-34C Imprinted Woven Lanyards, Clip fitting	4,000	\$ 0.55	\$ 2,200.00	2500	
905-I, Imprinted Badge Reel Retractors	7,500	\$ 0.69	\$ 5,175.00	1001	
505-A Economy Strip Clip	8,000	\$ 0.06	\$ 480.00	100	
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$ 0.20	\$ 1,200.00	100	
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$ 0.34	\$ 1,020.00	100	
1840-89000 Half Card Holder for Retractable Reels	2,000	\$ 0.25	\$ 500.00	100	
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$ 0.40	\$ 1,600.00	100	
Bifold 70 denier wallet #21911, with interior key ring, one inside zipper pocket, one inside window pocket, clear pocket opening on the inside and velcro closure (Navy-VCUHS) 4 3/4" x 2 7/8" Polyester	1,000	\$ 1.00	\$ 1,000.00	100	
Bifold 70 denier wallet #21911, with interior key ring, one inside zipper pocket, one inside window pocket, clear pocket opening on the inside and velcro closure (Gray-VCU) 4 3/4" x 2 7/8" Polyester	1,000	\$ 1.00	\$ 1,000.00	100	
Acces., 704-CLP-Black, VCU Custom Flat Label, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward. Carabiner Badge Reel With NPS, Belt Clip & Clear Vinyl trap. Color: Black reel case with 1-4 color flat custom label imprinting, 1,001 min qty order only	3,000	\$ 1.27	\$ 3,810.00	1001	Included 9% Discount from Bidded Price on VCU Branded Lanyard & Retractor
BN-34C - Dye Sublimation Lanyards, Clip Fitting	10,000	\$ 0.90	\$ 9,000.00	2500	
BN-34C - Dye Sublimation Lanyards, Clip Fitting	4,000	\$ 0.90	\$ 3,600.00	2500	
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$ 1.00	\$ 1,000.00	1000	
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$ 1.41	\$ 7,050.00	5000	Included 9% Discount from Bidded Price on VCU Branded Lanyard & Retractor
VCU - WHITE Pop Phone Holder with 4 Color Digital Printing, adhere's to back of phone, 1.5" width face, extends up to .75" when expanded.	1,000	\$ 1.95	\$ 1,950.00	1000	
VCU - BLACK Pop Phone Holder with 4 Color Digital Printing, adhere's to back of phone, 1.5" width face, extends up to .75" when expanded.	1,000	\$ 1.95	\$ 1,950.00	1000	
726-CTI Crystal Clear Economy Card Dispenser	1	\$ 0.40	\$ 0.40	100	

Card Stock		Cost	Total Cost	Minimum Quantity Per Order	NOTES
#2718030-1226 VCUHS Peprinted Non-Prox, Blank Back Cards with NO Mag Stripe	5,000	\$ 1.00	\$ 5,000.00	2,500	
#2120BC3ANN-1212 VCUHS Preprinted Prox/iClass with Mag Stripe & Laser Engraving <i>n/a: VCU replaced by part number: 1536LCCAN-A001414_A</i>	10,000	\$ 4.60	\$ 46,000.00	1,000	
#2120BC3ANN-1196 VCU STUDENT Preprinted Prox/Mag iClass & Laser Engraving <i>n/a: VCU replaced by part number: 1536LCGMN-A001359_A</i>	20,000	\$ 4.35	\$ 87,000.00	1,000	
CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$ 0.10	\$ 500.00	500	
CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$ 0.08	\$ 160.00	500	
VCU Blank with UV Custom Printing Prox/iCLASS with Mag Stripe & Laser Engraving	5,000	\$ 4.00	\$ 20,000.00	1000	
VCU Police OFFICER Pre-printed Cards, Prox/iClass with Mag Stripe & Laser Engraving	500	\$ 3.99	\$ 1,995.00	500	
VCU Police ADMIN Pre-printed Cards, Prox/iClass with Mag Stripe & Laser Engraving	500	\$ 3.99	\$ 1,995.00	500	
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1 custom imprinted card	10,000	\$ 0.30	\$ 3,000.00	10000	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$ 6.50	\$ 6,500.00	1000	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for +10,000	10,000	\$ 5.95	\$ 59,500.00	10000	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$ 5.50	\$ 550.00	100	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$ 5.20	\$ 5,200.00	1000	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 10,000	10,000	\$ 4.65	\$ 46,500.00	10000	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$ 4.15	\$ 415.00	100	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty 5k	5,000	\$ 4.80	\$ 24,000.00	5000	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty 2k	2,000	\$ 5.25	\$ 10,500.00	2000	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty 1k	1,000	\$ 5.35	\$ 5,350.00	1000	
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	100	\$ 6.20	\$ 620.00	100	
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	100	\$ 3.30	\$ 330.00	100	
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	20,000	\$ 6.40	\$ 128,000.00	10000	
VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving <i>[make sure you order STATIC CSN, "7" at end of part #]</i>	20,000	\$ 3.50	\$ 70,000.00	10000	
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$ 4.25	\$ 4.25	1000	
TESLIN ppcards, 4/4 printing, standard card templates, S309, S315, S413, 318A, Qty 1000+	1	\$ 0.90	\$ 0.90	1000	
TESLIN ppcards, 4/4 printing, standard card templates, S309, S315, S413, 318A, Qty 5000+	1	\$ 0.57	\$ 0.57	5000	
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$ 5.25	\$ 13,125.00	2500	
HID iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPG1NN	100	\$ 3.35	\$ 335.00	100	NEWLY ADDED VASCUPP ITEM, 11/7/2019
HID Pre-Printed NVCC GUEST Card, iClass 2k, 100% PVC, 3 Track Mag Stripe, Part Number: 2000HPC3NN-#####, with Variable/Mag Data & Croff Ref List	1,100	\$ 4.45	\$ 4,895.00	1100	NEWLY ADDED VASCUPP ITEM, 11/7/2019
<i>HID SEOS Card, Part# 5006PC3MN-GMU_ARTWORK, Composite, 8k with SIO & 56 bit programming, Format: U100011, 3 track mag stripe, 4/1 imprinting, laser engraved, sequential matching internal/external, no slot punch</i>	10,000	\$ 4.02	\$ 40,200.00	10,000	NEWLY ADDED VASCUPP ITEM, 6/2/2021

Card Hardware		Cost	Total Cost	Minimum Quantity Per Order	NOTES
#RDR-60814AKU pcProx Reader for HID Prox Cards, for pc, USB Interface, Sends card data as Keystrokes	10	\$ 160.00	\$ 1,600.00	1	
Reader, HID iClass/Prox, multiclass, pin pad, magstripe read-only reader, black, wiegand output.	10	\$ 405.00	\$ 4,050.00	5	
057428-002 Datacard Printer SD460 Printer, Dual Sided with Mag Encoder (replaces SP75+ on May 2014)	1	\$ 1,400.00	\$ 1,400.00	1	
507982-001 Datacard Standard Laminator Module, Single Sided Only for SD460 Printer (replaced SP75+ on May 2014)	1	\$ 1,400.00	\$ 1,400.00	1	
503560-001 Datacard Upgrade Kit for Contactless Reading inside printer: Loosely Coupled, HID PC Prox Contactless Smartcard Reader (READ ONLY) - for DUPLEX printers only	1	\$ 300.00	\$ 300.00	1	
Camera - VALCam Prolmage700 (does not have Pan, Tilt features, only Zoom feature)	1	\$ 900.00	\$ 900.00	1	
Camera- Logitech Rally camera	1	\$ 1,595.00	\$ 1,595.00	1	
Camera - VALCam Prolmage900 (has Pan, Tilt & Zoom features)	1	\$ 1,295.00	\$ 1,295.00	1	
Reader, HID multiClass SE RP40 contactless reader, black, wiegand output	1	\$ 189.00	\$ 189.00	1	
Reader, HID multiClass SE RP15 contactless reader, black, wiegand output	1	\$ 189.00	\$ 189.00	1	
5355AGK00 Reader, HID ProxPro with Keypad, 125 kHz only, grey, wiegand output	1	\$ 250.00	\$ 250.00	1	
Reader, HID multiClass SE RPK40 contactless reader with Keypad, black, wiegand output	1	\$ 300.00	\$ 300.00	1	
ColorID Biometric Dining Solution including: LANES: 2, ENROLLMENT STATIONS: 2, LIGHT-POLE: 2, USERS: 10000, BCI500 COUNT: 0, BCI5000 COUNT: 2, SITE VISIT: Yes, Service & Support: Yes.	1	\$ 22,610.00	\$ 22,610.00	1	
Printer, Datacard CR805, duplex printing, no mag, includes debow flattner, 36 month parts & labor warranty	1	\$ 2,800.00	\$ 2,800.00	1	
Upgrade Kit, mag encoder and RFIDEa's pcProx Plus contactless reader	1	\$ 600.00	\$ 600.00	1	
Laminator, Datacard CLM for CR805, single sided lamination	1	\$ 1,400.00	\$ 1,400.00	1	
HID HDP6600 PRINTER, Printer, Fargo 94645, HDP6600 Reverse-Transfer Dual-Sided Printer, 600 dpi, With Magnetic Stripe Encoder and Contactless Encoder (Omnikey 5127CK Mini). Faster than traditional HDP Printers: up to 230 cards per hour/ 16 seconds per card (YMCK with transfer) and up to 126 cards per hour / 29 seconds per card (YMCKK with transfer). Smart Screen LCD Control Panel, Cartridge-Based Card Handling, 100 Card Input Hopper, 200 Card Output Hopper, USB 2.0 and Ethernet, MSRP \$8945.00, The Fargo Standard Limited Warranty includes three (3) years of the Depot Repair Program (parts + labor repair), One (1) Year of the Loaner Program and lifetime Printhead Replacement Program.	1	\$ 4,000.00	\$ 4,000.00	1	
HID HDP6600 Optional Hardware, Card Flattener Module, Fargo 94053, Used with the HDP6600 Printer. Field Upgradable, MSRP \$800.00	1	\$ 350.00	\$ 350.00	1	
BLE Reader Module: Bluetooth Upgrade Kit for R15/R40 HID Readers Includes a Bluetooth and OSDP Module with Metallic Backplate Sticker. For upgrading R15 use Part # BLEOSDP-UPG-A-910 and For upgrading R40 use Part # BLEOSDP-UPG-A-920	1	\$ 65.00	\$ 65.00	1	NEWLY ADDED VASCUPP ITEM, 11/7/2019
HID Reader Gasket Kit: IP65 Gasket Kit, (10 pieces per kit), for use with R10, R15, R40 or RK40. For use with Pigtail connections only, not for Terminal connections, Part Number: IP65GSKTR15 for R15 and part number HID Part Number: IP65GSKTR40 for R40.	1	\$ 20.00	\$ 20.00	1	NEWLY ADDED VASCUPP ITEM, 11/7/2019
Biometric Iris Reader: Iris ID iCAM7000S, Dual Iris Recognition, TCP/IP, Embedded 5MP Face Camera With Flash, Color: Black, # iCAM7000S-B.	1	\$ 1,750.00	\$ 1,750.00	1	NEWLY ADDED VASCUPP ITEM, 11/7/2019
HDP6600 Printer + Single Sided Laminator, Fargo 78022, HDP6600 Reverse-Transfer Dual-Sided Printer, HID Fargo Connect Enabled, Single Material Laminator, 600 dpi, With Magnetic Stripe Encoder and HID Prox, iClass (SE), MIFARE/DSEFire, and Seos Smart Card Encoder (Omnikey 5127-USB Only). Includes 3 year Depot Repair Program, 1 Year of the Loaner Program and lifetime Printhead Replacement Program.	1	\$ 6,500.00	\$ 6,500.00	1	NEWLY ADDED VASCUPP ITEM, 11/7/2019
HID Wall Reader that works with: HID Prox, SEOS & BLE, HID multiClass SE R15/R40 with terminal or pigtail connections, black, wiegand output	1	\$ 199.00	\$ 199.00	100	NEWLY ADDED VASCUPP ITEM, 11/7/2019

Card Software		Cost	Total Cost	Minimum Quantity Per Order	NOTES
571897-016 ID Works Enterprise Production Module v6.5 or latest. Upgrade for customers using ID Works Standard Production v2.x, 3.x, or 4.x	1	\$ 150.00	\$ 150.00	1	
571897-022 ID Works Enterprise Designer Module v6.5 or latest. Upgrade for customers using ID Works Standard Designer v2.x, 3.x, or 4.x	1	\$ 150.00	\$ 150.00	1	
571897-006 ID Works Enterprise v6.5 (includes Production and Designer Modules)	1	\$ 1,000.00	\$ 1,000.00	1	
TruCredential SMA, 1 year, cover Enterprise 10 users	1	\$ 2,500.00	\$ 2,500.00	1	
TruCredential Enterprise Edition, 1 additional user	1	\$ 600.00	\$ 600.00	1	
TruCredential SMA, 1 year, cover Enterprise 1 user	1	\$ 450.00	\$ 450.00	1	
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$ 7,500.00	\$ 7,500.00	1	
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$ 2,500.00	\$ 2,500.00	1	

Support Plans		Cost	Total Cost	Minimum Quantity Per Order	NOTES
CHOICE Support Plan, covers VCU ID Printers, Software & 2 onsite maintenance visits, secure web portal for ordering and Identity Summit.	1	\$7,820.00	\$ 7,820.00	n/a	
HID FARGO CONNECT, SFCHE0110, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 1,000 - 9,999	1	\$ 8,500.00	\$ 8,500.00	1	
HID FARGO CONNECT, SFCHE1020, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 10,000 - 19,999	1	\$ 11,500.00	\$ 11,500.00	1	
HID FARGO CONNECT, SFCHE2030, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 20,000 - 29,999	1	\$ 15,000.00	\$ 15,000.00	1	
HID FARGO CONNECT, SFCHE3040, Reoccurring Fee for Saas, Choose which Undergraduate Enrollment you are for accurate pricing:Annual Service, Fargo Connect Card Issuance, Higher Education Version, Hybrid Model, For Campuses with Full-Time Enrollment between, 30,000 - 39,999	1	\$ 19,500.00	\$ 19,500.00	1	
HID FARGO CONNECT, SFCSETUP, Setup for 1st Console, Fargo Connect System, Includes System Setup and One (1) Console for up to Six (6) Printers. Additional sites and/or consoles requires an additional fee.	1	\$ 7,500.00	\$ 7,500.00	1	
HID FARGO CONNECT, SFCSETUPAS, Setup for Additional Consoles, Fargo Connect System, Additional Site, Includes One (1) Console for up to Six (6) Printers.	1	\$ 3,500.00	\$ 3,500.00	1	
HID FARGO CONNECT, SFCCONS_WARR, Warranty for Consoles, HID FARGO Connect Console Warranty - Three Year Coverage	1	\$ 625.00	\$ 625.00	1	



Procurement Services

FIRST AMENDMENT TO CONTRACT NO. 8472605AA
BY AND BETWEEN
VIRGINIA COMMONWEALTH UNIVERSITY
AND
Color ID, LLC

This First Amendment to Contract No. 8472605AA by and between Virginia Commonwealth University, hereafter referred to as "VCU", and Color ID, LLC, hereinafter referred to as "Contractor", is entered into as of the 11th day of November, 2019.

WHEREAS, VCU and Contractor entered into Contract No. 8472605AA, dated July 18, 2019 ("the Contract");

WHEREAS, VCU desires to continue to obtain the goods and services that Contractor offers as revised herein;

WHEREAS, Contractor agrees to continue to provide the goods and services to VCU as revised herein;

WHEREAS, the Contract provides for changes to the terms of the Contract through a changes provision set forth at Section XXII General Terms and Conditions, O. Changes to the Contract; and

WHEREAS, VCU and Contractor desire to revise the Contract in accordance with Section XXII General Terms and Conditions, O. Changes to the Contract;

NOW THEREFORE, VCU and Contractor agree to enter into this Amendment to allow the following changes and additions to the Contract:

1. VCU and Contractor agree that the Pricing Guide will be updated to reflect Newly Added VASCUPP Items as of 11/7/2019 and MFG Discontinued items.

This Amendment shall become effective upon execution of this Amendment by VCU and Contractor. All other terms and conditions of the Contract shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed, intending thereby to be legally bound.

VIRGINIA COMMONWEALTH
UNIVERSITY

Color ID, LLC

By:  _____
D36F5DBC34884FC...

Mark E. Roberts
Director, Procurement Services

Date: 11/12/2019

By:  _____

Name Printed: Mark Degan
Title: Director of Corporate Marketing

Date: 11/12/2019



Procurement Services

COMMONWEALTH OF VIRGINIA STANDARD CONTRACT

Contract Number: 8472605AA

This Contract entered into by Color ID, LLC, hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Commonwealth University, called the "Purchasing Agency".

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

PERIOD OF PERFORMANCE: From the execution of the contract by both parties through two (2) years with up to four (4) successive one (1) year renewal options.

SCOPE OF CONTRACT: The Contractor shall provide the goods/services to the Purchasing Agency as set forth in the Contract Documents.

The Contract Documents shall consist of the following, and in the event of any conflict or inconsistency between the provisions of the Contract Documents, such conflict or inconsistency shall be resolved by giving precedence in the following order:

- (1) This signed form;
- (2) The Negotiated Modifications, Clarifications, and Additions to the Contract dated July 3, 2019; and
- (3) The Request for Proposals # 8472605AA dated May 17, 2019; and
- (4) The Contractor's Proposal dated May 24, 2019.

All of which documents are incorporated herein by reference.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:

Color ID, LLC

By: [Signature]

Name Printed: MARK DEGAN

Title: Director Corp Marketing

Date: 7/18/19

PURCHASING AGENCY:

Virginia Commonwealth University

By: [Signature]

Name Printed: KARD KUN ARAM

Title: Sr VP and CFO

Date: 7/17/19



Procurement Services

NEGOTIATED CLARIFICATIONS, MODIFICATIONS, AND ADDITIONS TO CONTRACT

Date: July 3, 2019

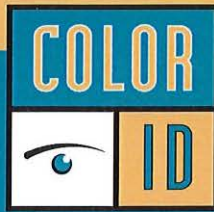
RFP # 8472605AA

Purchasing Agency and Contractor agree as follows:

Color ID, LLC has agreed to an additional 9% discount on the lanyards and retractors.

Color ID, LLC has provided pricing for Fargo Connect printers

Color ID, LLC has agreed to provide VCU's Campus Card Services students that are part-time employees of VCU Campus Card Services with scholarship funding up to \$1,500. For example: 1 scholarship at a value of \$1,500; or 2 scholarships at a value of \$750 each; or 3 scholarships at a value of \$500 each.



Executive Summary

REQUEST FOR PROPOSAL

Access Cards, Products and Services

#8472605AA

DATE:

5.24.2019

SUBMITTED BY:

Mark Degan

Director of Corporate Marketing

704.897.1146

mark.degan@colorid.com


**VIRGINIA COMMONWEALTH UNIVERSITY
REQUEST FOR PROPOSALS (RFP)
CAMPUS CARD SERVICES
#8472605AA**

OFFER FORM

In compliance with this request for proposals and to all conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the services described herein in accordance with the attached signed proposal or as mutually agreed upon by subsequent negotiation. Furthermore, the undersigned agrees not to start any work relative to this particular solicitation until a resulting formal signed Purchase Order is received by the Contractor from University Purchasing. Any work relative to this solicitation performed by the Contractor prior to receiving a formal signed Purchase Order shall be at the Contractor's own risk and shall not be subject to reimbursement by the University. **Signature below constitutes acknowledgement of all information contained through links referenced herein.**

A. GENERAL INFORMATION:

Name & Address of Firm:

ColorID, LLC
 20480-F Chartwell Center Drive
 Cornelius Zip Code 28031
 E-Mail Address: mark.degan@colorid.com
 Telephone: (704) 987-2238 /// 888-682-6567
 Toll free, if available
 DUNS NO.: 094173163
 Date: 5/24/2019
 By (Signature In Ink): 
 Name Typed: Mark Degan
 Title: Director of Corporate Marketing
 Fax Number: (704) 987-2240
 Toll free, if available
 FEI/FIN NO.: 56-2139924

B. SMALL, MINORITY & WOMAN OWNED BUSINESS INFORMATION

MINORITY-OWNED BUSINESS: () YES (x) NO WOMEN-OWNED: () YES (x) NO
 REGISTERED WITH eVA: (x) YES () NO SMALL BUSINESS: (x) YES () NO
 VIRGINIA DSBSD CERTIFIED: (x) YES () NO VIRGINIA DSBSD CERTIFICATION#: 660680

C. PROPRIETARY OR CONFIDENTIAL INFORMATION

Check the box to the left "if" your proposal contains proprietary or confidential information. If so, add an attachment sheet to this form with details.	See Paragraph X for more information
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D. ACKNOWLEDGEMENT OF ADDENDA: Acknowledge your receipt of any addenda that may have been issued under this solicitation.
 See Paragraph VIII for more information **N/A --- no addendum's were released**

Addendum #		Addendum #	
Addendum	___/___/___	Addendum	___/___/___
Date		Date	
Addendum #		Addendum #	
Addendum	___/___/___	Addendum	___/___/___
Date		Date	

Affix this Form as the FIRST PAGE of your proposal.

III. STATEMENT OF NEEDS

This Section describes VCU's requested goods and/or services and the areas to be addressed in Offeror's Proposal. Please note that utilization of the words "shall" or "must" indicates a mandatory requirement.

A. General

The Contractor shall provide the following:

1. All labor, supervision, equipment, tools, materials, transportation and incidentals, as necessary, to perform the contract services to be used in the daily operation of the VCUCard Office.
 - **ColorID accepts/approves [included in Support Plan, CHOICE]**
2. Complete campus-wide re-carding events as requested by the VCU Contract Administrator.
 - **ColorID accepts/approves [included in Support Plan, CHOICE]**
3. Onsite TruCredential, ID Works & Tru Photo software systems as requested by the VCU Contract Administrator.
 - **ColorID accepts/approves [included in Support Plan, CHOICE]**
4. Telephone and remote technical support from 8 a.m. to 5 p.m., Eastern, Monday through Friday.
 - **ColorID accepts/approves [included in Support Plan, CHOICE]**
5. Emergency onsite service performed by a trained technician within twenty-four hours for any problem that has not been resolved by the telephone technical support call. This may only include new hardware and software installation.
 - **ColorID accepts/approves [included in Support Plan, CHOICE]**
6. Shipping of all supplies with next day delivery provided that VCU orders by 4 p.m. local time. Terms shall be F.O.B. Destination with costs paid by the Contractor.
 - **ColorID accepts/approves for next day delivery via UPS**
7. The Contractor shall be prequalified by the card manufacturer, HID, and will provide proof of prequalification prior to award.
 - **ColorID accepts/approves, see page ____ of submission for HID letter.**
8. The Contractor should honor the HID Lifetime Warranty for access cards currently held by VCU, and provide for full credit or replacement of all defective cards excluding damage or abuses.
 - **ColorID accepts/approves and backs the HID Lifetime Warranty. We will only quote/supply VCU will HID Genuine Products.**
9. The Contractor should be an authorized service provider for all of the equipment manufacturers listed in this RFP.
 - **ColorID accepts/approves, see page 6 of submission for authorized service provider letterheads.**

IV. PREPARATION OF WRITTEN PROPOSALS - GENERAL

A. Offerors shall submit:

1. **Required Forms:** The following forms must be completed and returned with the proposal
 - a) The Offer Form on Page 2 of the RFP, See page 2
 - b) Fully completed Appendix I, See page 21
 - c) Fully completed Appendix II, See page 23
 - d) Fully completed Attachment A (Pricing Schedule), See page 26

- e) All forms must be executed by an official representative of the Offeror, **ColorID accepts/approves**

2. Hard Copy and Electronic Copy of Entire Proposal

- a) One original hard copy (paper) document of the entire proposal, including all attachments and proprietary information, and, **ColorID accepts/approves**
- b) One electronic copy (on a disc or flash drive) of the entire proposal including all attachments and proprietary information, **ColorID accepts/approves**
- c) One electronic copy (on a disc or flash drive) of the entire proposal including all attachments and any redacted information. , **ColorID accepts/approves**

V. PROPOSAL RESPONSE FORMAT

A. General

Proposal responses must be written in the same order as outlined below. Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities. Emphasis should be placed on completeness and clarity of content. Proposals which are substantially incomplete or lack key information may be rejected.

B. Introduction

Provide an introduction of the Offeror and all major subcontractors who will be involved in the performance of the work. Include primary business experience, length of time in business, ownership, office locations, and specific location of the principal office from where VCU work will be performed and any other information of an introductory nature.

Response:

ColorID is one of the world's leading providers of ID systems. Representing a number of large manufacturers that will be involved with ColorID submission to VCU's RFP, including Entrust Datacard, HID Global, Brady People ID, RF Ideas Readers, VALcam, CloudCard, etc. We take pride in our knowledge of ID printer systems, ID technologies, ID cards, ID Consumables and the support we provide for the products we sell. Since 1999, ColorID has worked with over 1400 College & University customers in the US and Canada. Headquartered out of Cornelius, NC this is the location where our staff work from to aid/assist customers as well as ship products and implement services.

C. Qualifications of the Firm

Provide a response and describe how your firm's overall experience demonstrates your ability to successfully complete the Statement of Needs. Provide a detailed list of services you have provided to clients, to include institutions of higher education and/ or state agencies, over the past three years which are similar to those required by VCU. Firm should provide letters from each manufacturer of equipment listed in this RFP, or in their proposal, stating the firm's status of good standing and ability to service and support the manufacturer's equipment.

Response:

Over the past twenty years, ColorID has become a highly regarded value-added reseller and integrator of security, identification, access control and biometric solutions. Though primarily focused on specific North American vertical markets, ColorID is also a provider to organizations around the world. Drawing on its broad experience in working with over 1200 universities and hundreds of hardware and software manufacturers, ColorID has guided its

customers to solutions that will serve them well in the present, while positioning them for successfully migrating to new technologies in the future. In addition to frequent presentations at campus card conferences in the US, Europe and Australasia, ColorID has hosted full-day Identity Summits for multiple attending universities at George Washington, Vanderbilt, San Francisco and Harvard universities. ColorID also has held institution-specific seminars at many Florida universities, including Florida, Florida State and Central Florida.

ColorID has pioneered the concept of an Identity Roadmap, which begins by conferring with many stakeholders and decision makers within an institution to learn their requirements for identity-related campus applications and systems. Our hands-on experience with a wide range of hardware and software manufacturers has given us keen insight into what each of our partners is capable of, and which of them play well with others.

In order to maintain a neutral position with respect to our vendors, ColorID has deliberately sought relationships with manufacturers that compete with each other in each of the product areas we represent. For example: Software (Entrust Datacard, HID, CardExchange), ID printers (HID, Entrust Datacard, Zebra, Magicard), Cards (HID, Schlage, many generic providers), Cloud Services (CloudCard, HID, Entrust Datacard, WebID), Readers (HID, Schlage, Identiv, Symbol). We also are familiar with the manner in which each of these partners' products interface with major campus one-card systems such as CBORD and Blackboard.

In the past three years, ColorID has implemented a number of identification systems similar to the existing at VCU today. Examples would be located at NC State University, Vanderbilt University, Clemson University, University of Notre Dame, Northwestern University, Harvard University, etc. Please see the following six manufacturer letters stating ColorID is an approved vendor.



HID Global

February 14, 2019

Gary B. Smith
President
ColorID
Chartwell Center Drive
Cornelius, NC 28031

Dear Gary,

This letter confirms the following regarding ColorID, LLC:

- Is an Authorized HID Global Value-Added Reseller and a HID Integrator;
and
- Is an HID Advantage Partner
- Is in excellent standing with HID Global; and
- Buys directly from HID Global; and
- Has been an Authorized HID Global Servicer & Repair Center provider for
over 14 years

Best regards,

Aaron Williams
Eastern Regional Sales Director
HID Global
315-720-3051

Erin Stoering
Associate Account Manager - Channel

Erin Stoering

Sincerely,

If you have any questions, please feel free to contact me at 952-988-1169.

Entrust Datacard Authorized Sales and Service Providers must meet our highest standards for delivering quality and timely sales, service and support for your Entrust Datacard products. **ColorID, LLC** is currently the authorized provider physically located in the Charlotte, NC area to resell and service Entrust Datacard printers, supplies, parts and ID Software. Your satisfaction with Entrust Datacard products is very important to us. We want you to receive sales, supplies, parts, service and support from a competent, reliable source ensuring your total satisfaction. ColorID, LLC is factory trained and certified. We are very confident ColorID, LLC will deliver quality sales and service that will exceed your expectations now and into the future.

To Whom It May Concern,

Erin Stoering
Associate Account Manager - Channel
Tel: 952-988-1169
erin.stoering@entrustdatacard.com

May 24, 2019



BRADY®

PEOPLE ID

Manufacturer of ID Security Solutions

Brady People ID
3 Federal Street, Suite 300, Billerica, MA 01821
Toll Free: (800) 528-8005
Fax: 978-439-3141
www.BradyPeopleID.com

To whom it may concern:

This letter is to confirm that ColorID is an authorized reseller of all Brady People ID attachments and accessories. ColorID has been an elite customer of BPID for many years and has penetrated numerous vertical markets offering our full line of products. We're proud to have categorized ColorID as one of our few "Elite" dealers; a category defined by dealers who have demonstrated and exhibited top notch, professional customer service and support.

We are fortunate to have ColorID as a value reseller of our products. If you have any questions or concerns, please feel free to contact any of us at Brady People ID.

Sincerely,

Katelynd Boles

A handwritten signature in cursive script that reads 'Katelynd Boles'.

Sales Manager
Brady Corporation | People ID Division



Single Badge Solutions for Identification and Access

To Whom It May Concern:

Color ID has a long standing reseller relationship with RF IDEAS for the resale of our manufactured products including our pcProx® and AIR ID ® brands. We value our partnership with Color ID and consider them exceptional in the products and services they provide.

Please feel free to contact me directly at any time for more information.

Thank you.

Ron

Ron Fiedler
Director of Business Development
RF IDEAS
rfiedler@rfideas.com
847-870-1723 office
847-483-1129 fax

4238 B Arlington Heights Rd. #244 Arlington Heights, IL 60004
Tel: 847-870-1723 Fax: 847-483-1129
Web: www.rfideas.com e-mail: sales@rfideas.com



Video Associates Labs
2201 Denton Drive
Suite 109B
Austin, TX 78758

To Whom It May Concern:

ColorID, located at 20480 Chartwell Center Drive Suite F Cornelius NC, is a Premier distributor of Video Associate Labs camera systems.

ColorID is authorized to install, and support all image acquisition products manufactured by Video Associates Labs and is in good standing with our company.

Sincerely,


A handwritten signature in black ink, reading 'Randy Feingersh'. The signature is written in a cursive, flowing style with a prominent 'R' and 'F'.

Randy Feingersh
President
Video Associates Labs



The purpose of this document is to verify this day, December 21, 2018 that Cloud Card, LLC, a Virginia limited liability company, with its principal place of business at 192 Shannon Forest Drive, Rustburg, VA 24588 has authorized ColorID, LLC, with its principal place of business at 20480 Chartwell Center Drive, Ste. F, Cornelius, NC 28031 USA with the authority to sell, service and support CloudCard licenses.

ColorID, LLC

By: 

Name: David Stallsmith

Title: Director of Product Management

Date: December 21, 2018

Cloud Card, LLC

By: 

Name: Luke Rettstatt

Title: Chief Operating Officer

Date: 12 / 21 / 2018

D. Qualification of the Staff

Provide a response and identify the staff members who will provide the services required by the proposal, including years and type of experience for each person. Experience should include number of years at current firm as well as all prior service.

Key Contact Names

Mark Degan, Director of Corporate Marketing / Key Account Manager for VCU
16 year's experience in account management for VCU.
888-682-6567 ext: 145 (Toll-Free)
704-897-1146 (Direct)
mark.degan@colorid.com

Danny Smith, Executive Vice President
20 year's experience account management
888-682-6567 ext: 115 (Toll-Free)
704-987-2231 (Direct)
Danny.smith@colorid.com

Todd Brooks, Director of Product Management
10 year's experience Product Management & Technology Services
888-682-6567 ext: 142 (Toll-Free)
704-897-1959 (Direct)
Todd.Brooks@colorid.com

Joe Wright, Director of Engineering
15 years experience engineering & product support
888-682-6567 ext: 255 (Toll-Free)
704-897-1941 (Direct)
Joe.wright@colorid.com

Engineering Toll Free Support Line
888-682-6567 (toll free telephone)
Tech@colorid.com

Tricia Fitzgerald, Finance Manager
13 years experience in accounts payable/finance
888-682-6567 ext: 215 (Toll-Free)
704-897-1149 (Direct)
Tricia.fitzgerald@colorid.com

E. References

A list of three (3) references for whom similar services were provided, preferably institutions of higher education, or similarly-sized organizations.

Reference - #1

Proposer: ColorID, LLC

Customer Name: Clemson University

Street Address: 111 Hendrix Student Center

City, State, Zip: Clemson, SC 29634

Contact Name: Steve Robbins

Email Address: robbins@clemson.edu

Phone/Cell: 864-650-8372

Contract Dates: Start Date: 3/13/2018, End Date: 3/12/2023

Contract Summary: ColorID proposed and delivered the HID Fargo Connect Solution implemented at Clemson in 2018, which has been very successful. The Clemson implementation is very similar to that sought by UConn in this RFP.

Clemson has been a ColorID customer since 2002. Clemson purchases a wide variety of products from ColorID including, but not limited to; ID printers, HID iCLASS SE/Prox Cards & SEOS, pre-printed cards; warranties, supplies, accessories, ID software, cameras and service. In 2012, ColorID performed a 40,000 Re-card service when they migrated to their new HID contactless smart card. Our Re-carding service included personalization, variable printing, mag encoding, contactless number capture, proofing, quality control, sorting and shipping.

Reference - #2

Proposer: ColorID, LLC

Customer Name: Harvard University

Street Address: 1350 Massachusetts Ave

City, State, Zip: Cambridge, MA 02138

Contact Name: Susan Richelson

Email Address: susan_richelson@harvard.edu

Phone/Cell: (617) 496-0369

Contract Dates: Annual. ID Cards, Printers, Consumables, Service, etc....

Contract Summary: Harvard, a ColorID customer since 2006, purchases a wide variety of products from ColorID including, but not limited to; HID iCLASS cards, ID Printers, CHOICE Support Program, warranties, supplies, accessories, ID software, cameras. In 2008, Harvard began their initial HID iCLASS card re-card event. ColorID provided roughly 80,000 contactless cards to Harvard in 2008 alone and to date has provided nearly 400,000 HID iCLASS cards. These cards involved a combination of pre-printing, encoding, and personalization directly overseen by ColorID's technical staff. ColorID also provided on-site support for installation, set-up and training of their new ID printers. ColorID continues to provide remote support for their 17 ID card printers and the rest of their campus card requirements, including their HID iCLASS cards.

Reference - #3

Proposer: ColorID, LLC

Customer Name: University of Notre Dame

Street Address: 427 Grace Hall

City, State, Zip: Notre Dame, IN 46556-5602

Contact Name: Dan Tormey

Email Address: Daniel.Tormey.2@nd.edu

Phone/Cell: (574) 631-4111

Contract Dates: Annual. ID Cards, Printers, Consumables, Service, etc....

Contract Summary: Notre Dame has been a ColorID customer since 2001. Notre Dame purchases a wide variety of products from ColorID including, but not limited to: MIFARE DESFire EV1 cards, printers, pre-printed cards, warranties, supplies, accessories, ID software, cameras and service. In 2015, ColorID helped Notre Dame with their contactless smart card migration project to MIFARE DESFire EV1 cardstock.

F. WorkPlan

The Work Plan must contain a comprehensive description of services including the following elements:

1. General – This section of the proposal must contain sufficient detail to convey the methodology or work plan contemplated for use. Offerors must describe how the services listed in the Statement of Needs shall be performed. Firm should describe their experience with:
 - CBORD and C-Cure door access systems,
 - **ColorID has worked with CBORD/C-Cure clientele for the past 19 years working in harmony. We have multiple contacts on both sides that allow us to reach across the aisle and help guide the project at hand to a successful completion. We can aid and assist these third party vendors when VCU requests as well as be onsite for support.**
 - TruCredential, ID Works and Tru Photo software systems
 - **We are a certified and trained reseller that can aid and assist in questions, concerns and issues related to these software integrations. We have sold and serviced these products for the past 19 years. Our tech support team is available for calls M-F 8am– 530pm EST. We can aid and assist these third party vendors when VCU requests as well as be onsite for support.**
 - Campus wide re-carding for universities of higher education
 - **ColorID has the ability to re-card the entire VCU campus quickly and efficiently. Below you'll see a list of "Re-Card" references as well as the re-carding process. Pricing for the re-card will not be able to be determined until a specific quantity and information can be supplied. There are two different ways for re-carding to happen= outsource it to ColorID for us to print and issue at ColorID headquarters. Afterwards we'll ship the cards in order to VCU's Card office for easy disbursement. The other option is to re-card at VCU's ID Card office and have ColorID support team there onsite to assist with the re-carding and make sure everything is working 100% all the time. Examples of schools that have utilized ColorID re-carding solutions is:**
 - **Clemson University, Lisa Powers, 864-650-8336, LSPOWER@CLEMSON.EDU**
 - **Michigan State University, Sherry Ochsner, (517) 884-1880, ochsner@msu.edu**
 - **North Carolina State University - Mike Smith, (919) 515-6348, michael_smith@ncsu.edu**
 - **University of Connecticut, Stephanie Kernozicky, stephanie.kernozicky@uconn.edu**
 - As a Entrust DataCard Provider
 - **We can offer a number of products and services through our manufacturer Entrust Datacard (previously just Datacard). We can service, support and maintain the printer hardware they manufacturer and offer faster turnaround times and scheduled maintenance plans remotely and onsite for VCU. Our technical services capabilities allows the end users to receive next day replacement units under their existing CHOICE support program as well as scheduled onsite maintenance two times annually for 2 day visits on all of VCU Entrust Datacard printers.**
 - Cloudcard Upload Service
 - **ColorID is a certified reseller and aids and assists CloudCard in the implementation of projects. ColorID has our own in house web services department that creates, edits and designs HTML/CSS based emails for the manufacturer and is included when we sell the product to our end users.**

2. **Deliverables** – Fully describe all of the deliverables to be submitted under the proposed contract. Firm should discuss the hardware, consumables, accessories, card stock, and software that is being offered in response to the Statement of Needs. Firm should describe their capability to provide upgrades and substitutions as required during the term of the contract. Firm should provide information regarding any service and support plans they offer.

1. Entrust Datacard CR805 Printer: **ColorID currently supports and offers this printer model. As of today, there are no known plans for a newer model to be introduced, however ColorID can offer trade in credits of up to \$500 per printer if VCU wants to swap out for newer units. This product is currently supported under VCU's existing CHOICE support plan. ColorID suggested, alternative product that would work with the CBORD system is the HID Fargo Connect system.**
2. Laminator, Data card CLM for CR805: **ColorID currently supports and offers this laminator model. As of today, there are no known plans for a newer model to be introduced, however ColorID can offer trade in credits of up to \$500 per printer if VCU wants to swap out for newer units. This product is currently supported under VCU's existing CHOICE support plan. ColorID suggested, alternative product that would work with the CBORD system is the HID Fargo Connect system**
3. Logitech Rally Conference Camera: **This is the latest identification camera that ColorID offers.**
4. VALCam ProImage 700: **This unit is still available, however is starting to become dated.**
5. VALCam ProImage 900: **This unit is still available, however is starting to become dated.**
6. Prox/Magstripe Readers: **We can offer the existing units that VCU utilizes today.**
7. Access Control Readers: **We can offer the existing units that VCU utilizes today.**
8. Biometric Dining solution: **ColorID installed and supports VCU's existing biometric dining solution and can continue to offer the same biometric gear, or offer to swap out for a different biometric device like Iris Readers, Fingerprint and Face Recognition.**
9. Ribbons - DataCard #513382205: **ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery. In the event VCU migrates to a new printer line, ColorID can accept returns and apply full credit if the item is less than 1 year old and still in its original packaging.**
10. Laminate – DataCard #514910-501: **ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery. In the event VCU migrates to a new printer line, ColorID can accept returns and apply full credit if the item is less than 1 year old and still in its original packaging.**
11. Laminate – DataCard #515062001: **ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery. In the event VCU migrates to a new printer line, ColorID can accept returns and apply full credit if the item is less than 1 year old and still in its original packaging.**
12. Transfer Film – DataCard #513402001: **ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery. In the event VCU migrates to a new printer line, ColorID can accept returns and apply full credit if the item is less than 1 year old and still in its original packaging.**
13. Lanyards: **ColorID can start a custom lanyard project the same day and the finished product will be an IMG Collegiate Licensed approved product.**
14. Badge Reels: **ColorID can start a custom lanyard project the same day and the finished product will be an IMG Collegiate Licensed approved product.**
15. Economy Strap Clips: **ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery.**
16. Single Pocket Style ID Hang Holders: **ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery.**
17. Hang Holder, Two Pocket Style: **ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery.**
18. Half card holder: **ColorID houses a large inventory of this part number, that allows**

- for quick ship/1 day delivery.
19. Clear economy card dispensers: ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery.
 20. Pop Phone Holder: ColorID can start a custom lanyard project the same day and the finished product will be an IMG Collegiate Licensed approved product.
 21. Custom Cellphone Card Holder: ColorID can start a custom lanyard project the same day and the finished product will be an IMG Collegiate Licensed approved product.
 22. VCU preprinted prox/mag iCLASS HID#2120BC3ANN-1196: In 2018 VCU migrated from this part number 2120BC3ANN-1196 onto a newer part number that only contains HID Prox. VCU no longer utilizes iClass and the new part number is: #1536LCGMN-A001359. ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 23. Blank with mag: ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery.
 24. Blank front/blank back: ColorID houses a large inventory of this part number, that allows for quick ship/1 day delivery.
 25. VCU Blank with UV Custom Printing Prox/ with Mag Stripe & Laser, Engraving, 15 days (customized): ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 26. VCU Police OFFICER Pre-printed Cards, Prox/ with Mag Stripe & Laser, Engraving 15 days (customized) ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 27. VCU Police ADMIN Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving 15 days (customized) ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 28. VCU Conference Card Pre-printed Cards, Prox/with Mag Stripe & Laser Engraving 15 days (customized) ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 29. VCU Alumni Card Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving 15 days (customized) ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 30. VCU Friends of the Library Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving 15 days (customized) ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 31. VCU RamBucks Cards Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving 15 days (customized) ColorID works with HID on thousands of customized technology card orders annually and when VCU wants to migrate to a stronger security, we will aid in this project.
 32. DataCard #571897-006 ID Works Software, 1 day: ColorID stocks and offers this product quickly via our next day shipments to VCU. ColorID suggested, alternative product that would work with the CBORD system is the HID Fargo Connect system
 33. ID Works Enterprise Production Module v6.5, 1 day: ColorID stocks and offers this product quickly via our next day shipments to VCU. ColorID suggested, alternative product that would work with the CBORD system is the HID Fargo Connect system
 34. ID Works Enterprise Designer Module v6.5, 1 day: ColorID stocks and offers this product quickly via our next day shipments to VCU. ColorID suggested, alternative product that would work with the CBORD system is the HID Fargo Connect system
 35. TruCredential Software Suite - 1 year for Enterprise, 1 day: ColorID stocks and offers this product quickly via our next day shipments to VCU. ColorID suggested,

alternative product that would work with the CBORD system is the HID Fargo Connect system

36. **CloudCard Photo Upload Service, A+ Levelt When VCU is ready to implement CloudCard onsite, ColorID offers free integration services that are normally add on components. We will aid and assist in setting up multiple emails templates and design forms as well as work hand in hand with CloudCard to test and launch the software solution quickly and effectively.**
3. Work Schedule/Timeline – Include a work schedule/timeline indicating when the elements of the work will be completed and when deliverables will be provided. Suggestions, if any, for streamlining the work schedule should be presented. Cost implications for streamlining the schedule should be presented, if applicable.
- **ColorID will work hand in hand with the VCU Card office to manage and hit all dates and timelines required. The following are standard timeframes for products and services under the items requested by VCU. All timeframes shown below are standard, only at the time of the order can we adjust and aid VCU in getting products to them quicker if need be.**
 1. Entrust Datacard CR805 Printer **5 days**
 2. Laminator, Data card CLM for CR805 **5 days**
 3. Logitech Rally Conference Camera **1 day**
 4. VALCam ProImage 700 **1 day**
 5. VALCam ProImage 900 **1 day**
 6. Prox/Magstripe Readers **2 days**
 7. Access Control Readers Qty 1-49, **1 day**/ Qty +50, **15 days**
 8. Biometric Dining solution **5 days**
 9. Ribbons - DataCard #513382205 **1 day**
 10. Laminate – DataCard #514910-501 **1 day**
 11. Laminate – DataCard #515062001 **1 day**
 12. Transfer Film – DataCard #513402001 **1 day**
 13. Lanyards **15 days (customized with VCU)**
 14. Badge Reels **15 days (customized with VCU)**
 15. Economy Strap Clips **1 day**
 16. Single Pocket Style ID Hang Holders **2 day**
 17. Hang Holder, Two Pocket Style **2 day**
 18. Half card holder **2 day**
 19. Clear economy card dispensers **2 day**
 20. Pop Phone Holder **15 days (customized with VCU)**
 21. Custom Cellphone Card Holder **15 days (customized with VCU)**
 22. VCU preprinted prox/magtiCLASS HID#2120BC3ANN-1196 **15 days (customized)**
 23. Blank with mag **1 day**
 24. Blank front/blank back **1 day**
 25. VCU Blank with UV Custom Printing Prox/ with Mag Stripe & Laser, Engraving, **15 days (customized)**
 26. VCU Police OFFICER Pre-printed Cards, Prox/ with Mag Stripe & Laser, Engraving **15 days (customized)**
 27. VCU Police ADMIN Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving **15 days (customized)**
 28. VCU Conference Card Pre-printed Cards, Prox/with Mag Stripe & Laser Engraving **15 days (customized)**
 29. VCU Alumni Card Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving **15 days (customized)**
 30. VCU Friends of the Library Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving **15 days (customized)**
 31. VCU RamBucks Cards Pre-printed Cards, Prox/ with Mag Stripe & Laser Engraving **15 days (customized)**

SMALL, WOMEN-OWNED, AND MINORITY-OWNED BUSINESS COMMITMENT (SWAM):**ColorID's Certification Number: 660680**

It is the policy of the Commonwealth of Virginia that 42% of its purchases be made from small businesses to contribute to the establishment, preservation, and strengthening of small businesses, and businesses owned by women and minorities, and to encourage their participation in VCU procurement activities. The Commonwealth encourages Contractors to provide for the participation of small businesses and businesses owned by women and minorities through partnerships, joint ventures, subcontracts or other

Note: VCU reserves the right to negotiate price.

Pricing is for evaluation purposes only and does not represent a commitment to purchase by VCU.

Offeror should use Attachment A: Pricing Schedule to provide pricing. Substitutions are not allowed, however, firm may include an attachment with your response for additional items and services that they offer.

G. Price Proposal

8. Exceptions: Offeror must note any requested exceptions to any of the requirements and/or any of the terms and conditions stated in this RFP in *Appendix III: Exceptions*.

7. Small, Women-Owned and Minority-Owned (SWAM) Business Commitment - Unless the firm is a SBSD certified small business, it must submit and complete Appendix I (see Section IX and Appendix I below). DSBSD certified small businesses must include their certification number on the coversheet of this RFP, but are not required to complete Appendix I.

6. Other - Provide any other information the Offeror deems relevant to describing the work plan.

5. Overall Risk- Define risks significant to the success of the work. Include how you propose to effectively monitor and manage these risks, including the reporting of risks to the University (i.e., how you will manage staff turnover or other issues that may negatively impact the work, their potential and how you would propose to mitigate them).

- The main risks for this RFP include VCU's technology cardstock specific to their HID Global cardstock. ColorID is a veteran value added reseller and distributor of HID Global items and we manage an average of +2,000 projects annually. VCU programming information is mission critical to make sure cards are delivered correctly and accurately. In the event VCU experiences any issues with their cardstock, ColorID has the voice within HID Global to rectify the issue swiftly and accurately.

4. Outcomes and Performance Measurement - Describe the impacts/outcomes Offerors intend to achieve, including how these outcomes would be monitored, measured and reported to the University.

- VCU currently utilizes the CHOICE support program, under this service VCU can request annual service logs and systems reviews that evaluate existing systems and include suggestions on making these more effective. Internally ColorID utilizes in-house project management systems that allow end user projects to move swiftly and effectively. In the event VCU would like to see examples of our project management systems we've developed, we are happy to walk through these via WebEx.

Implementation of email templates.

36. CloudCard Photo Upload Service, A+ Level, 1 day for software / 15 days for
35. TruCredential Software Suite - 1 year for Enterprise, 1 day
34. ID Works Enterprise Designer Module v6.5, 1 day
33. ID Works Enterprise Production Module v6.5, 1 day
32. DataCard #571897-006 ID Works Software, 1 day

contractual opportunities.

Offerors must submit complete Appendix I (see section XXIV: Attachments) unless offeror is a DSBSD certified small business. DSBSD certified small businesses must include their certification number on the coversheet of this RFP, but are not required to complete Appendix I.

Use of Subcontractors: If the Offeror intends to use subcontractors to perform any portion of the work described in this RFP, the Offeror must clearly so state. VCU is placing an increased emphasis on its SWaM (Small, Women, and Minority Owned) business program and is interested in identifying any potential opportunities that may be available to engage SWaM vendors to be certified by the Virginia Department of Small Business and Supplier Diversity (DSBSD) through new or existing contracts. **Identify and list any such opportunities that your firm would commit to if awarded this Contract in Appendix I - Participation in VCU Procurement Transactions Small Businesses and Businesses Owned by Women and Minority.** The Offeror's response must include a description of which portion(s) of the work will be sub-contracted out and the names and addresses of potential Subcontractor(s) under the Contract.

SWaM REPORTING AND DELIVERY REQUIREMENTS:

Unless the Contractor is a DSBSD certified small business (**ColorID Certification Number: 660680**), the Contractor shall submit quarterly reports on the direct involvement of Department of Small Business and Supplier Diversity (DSBSD) certified SWaM Businesses in the performance of the Contract. The report shall specify the actual dollars spent to date with Small Businesses, Women-Owned Businesses, and Minority-Owned Businesses based upon the Contractor's commitment for utilization of DSBSD SWaM Businesses.

The Contractor shall provide this information to:

Virginia Commonwealth University
Procurement Services Office
Attn: SWaM Coordinator
912 W. Grace Street, POB 980327
Richmond, VA 23284
Email: swamreporting@vcu.edu

Failure to submit the required information will be considered a contract compliance issue and will be addressed accordingly. In addition, failure to submit the required information will result in invoices being returned without payment.

VII. ADDENDA: As of 5/24/2019 at 5pm EST there are no known Addenda for this RFP

VIII. GENERAL TERMS AND CONDITIONS

- J. **USE OF RECYCLED MATERIALS:** Notwithstanding the prohibition against used, damaged or obsolete items, vendors are encouraged to use secondary or recycled materials in the manufacture of products to the maximum extent practicable without jeopardizing the performance or intended end use of the product unless such use is precluded due to health and welfare or safety requirements or product specifications contained herein. Please provide the following information in this regard:
1. Do any of the goods offered contain recycled materials? Yes **No**
 2. If so, please qualify the recycled material content: _____
- K. **WARRANTY (COMMERCIAL):** The Contractor agrees that the supplies or services furnished under any award resulting from this solicitation shall be covered by the most favorable commercial warranties the Contractor gives any customer for such supplies or services and that the rights and remedies provided therein are in addition to and do not limit those available to the Commonwealth by any other clause of this solicitation. A copy of this warranty must be furnished with the proposal. **ColorID will honor Entrust Datacard warranty or existing CHOICE Support Plan (whichever is better for VCU). See page 29 for copy of Entrust Datacard warranty as well as existing CHOICE Support plan.**

XIV. ATTACHMENTS:

Data and Intellectual Property Protection Addendum

Appendix I: See attached page 21.

Appendix II: See attached page 23.

Appendix III: See attached page 25.

Attachment A: Pricing Schedule: : See attached page 26

APPENDIX I

PARTICIPATION IN STATE PROCUREMENT TRANSACTIONS SMALL BUSINESSES AND BUSINESSES OWNED
BY WOMEN AND MINORITIES

The following definitions will be used in completing the information contained in this Appendix.

Definitions

- ② **Small business** is a business that is at least 51% independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. One or more of these individual owners shall control both the management and daily business operations of the small business. Nothing in this definition prevents a program, agency, institution or subdivision from complying with the qualification criteria of a specific state program or federal guideline to be in compliance with a federal grant or program.
- ② **Women-owned business** is a business that is at least 51% owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or legal resident aliens, and both the management and daily business operations are controlled by one or more women.
- ② **Minority-owned business** is a business that is at least 51 percent owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals, or any historically black college or university, regardless of the percentage ownership by minority individuals or, in the case of a corporation, partnership, or limited liability company or other entity, the equity ownership interest in the corporation, partnership, or limited liability company or other entity.
- ② **Minority Individual:** "Minority" means a person who is a citizen of the United States or a legal resident alien and who satisfies one or more of the following definitions:
 1. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
 2. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Mariana Islands, the Philippines, a U.S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka, and who is regarded as such by the community of which this person claims to be a part.
 3. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
 4. "Native American" means a person having origins in any of the original peoples of North

America and who is regarded as such by the community of which this person claims to be apart or who is recognized by a tribal organization.

PARTICIPATION BY SMALL BUSINESSES, BUSINESSES OWNED BY WOMEN

BUSINESSES OWNED BY MINORITIES

This appendix should only be completed by firms that are not Virginia Department of Small Business and Supplier

Diversity (DSBSD) certified small businesses.

Offeror certifies that it will involve Small Businesses, Women-Owned Businesses, and/or Minority-Owned Businesses (SWaM) in the performance of this contract either as part of a joint venture, as a partnership, as Subcontractors or as suppliers.

VCU has an overall goal of 42% SWaM participation for all annual purchases and seeks the maximum level of participation possible from all its contractors.

SWaM Subcontracting Plan: *In the space below, please describe the areas in which you plan to utilize SWaM-certified businesses as subcontractors. Please be specific as to what types of goods and/or services these subcontractors will provide during the performance of the contract. If currently known, please list the exact SWaM-certified subcontractors you plan to utilize.*

Commitment for utilization of DSBSD SWaM Businesses:

_____ % of total contract amount that will be performed by DSBSD certified SWaM businesses.

Identify the individual responsible for submitting SWaM reporting information to VCU:

Name Printed: _____

Email: _____

Phone: _____

Firm: _____

Offeror understands and acknowledges that the subcontracting plan above represents a contractual commitment by the Offeror. Failure to achieve the percentage commitment will be considered a breach of contract and may result in contract default.

Acknowledged:

By (Signature): _____

Name Printed: _____

Title: _____

Email: _____

Note: Small, Minority and/or Women-owned business sub-contractors are required to become certified and maintain certification through the Virginia Department of Small Business and Supplier Diversity (DSBSD; <https://www.sbsd.virginia.gov/certification-division/>) to fulfill the Offeror's commitment for utilization.

APPENDIX II
INVOICING AND PAYMENT

Invoicing:

The Contractor shall submit a fully itemized invoice to Virginia Commonwealth University, Accounts Payable and Support Services, Box 980327, Richmond, VA 23298-0327, that, at minimum, includes the following information: the Virginia Commonwealth University purchase order number; a description of the goods or services provided; quantities; unit prices; extended prices; and total prices. Payment will be issued in accordance with the payment method selected below and with the Commonwealth of Virginia Prompt Payment Legislation.

Upon request by VCU, the Contractor shall submit invoices electronically using the Ariba Network or other e-commerce channel utilized by VCU; and agrees to comply, within reason, with any future e-commerce initiatives including, but not limited to: procurement, procurement content, sourcing or any other electronic procurement and sourcing solutions.

Questions regarding this method of invoicing should be sent to: ecommerce@vcu.edu.

Payment:

VCU Procurement Services is automating the payment process to the greatest extent possible. Contractors are encouraged to accept payment electronically through the commercial card program. Please review the payment methods described below and select one for your firm.

By selecting the payment method below, Contractor acknowledges that the selected payment method is **not specific to the contract resulting from this solicitation and will apply to all payments made to the Contractor** by Virginia Commonwealth University. For example, if the Contractor has an existing contract(s) and is currently receiving payment by paper check, and the Contractor is now electing to receive payment by the commercial card, **all payments** will be made using the commercial card once the commercial card payment process is implemented for the firm.

Payment Methods

1. Electronically through a Wells Fargo Visa commercial card: Payment will be made ten days (10) after receipt of a proper invoice for the amount of payment due, or ten (10) days after receipt of the goods or services, whichever is later.

It is the Contractor's responsibility to contact its banking institutions to determine any credit limit that may restrict the payment of invoices. It is the Contractor's responsibility to have its credit limit raised as necessary to facilitate the timely payment of all invoices. Invoices exceeding the Contractor's credit limit will be returned unpaid.

Failure to accept the commercial card after award of contract will be considered a contract compliance issue and will be addressed accordingly. In addition, invoices will be returned without payment until the Contractor can accept the payment through the commercial card.

Questions regarding this method of payment should be sent to commcard@vcu.edu.

2. **ACH:** Electronic payment via automated clearing house (ACH) to the vendor provided bank account of record. Payment is processed thirty (30) days after receipt of a proper invoice for the amount of payment due, or thirty (30) days after receipt of the goods or services, whichever is later. Additional information about ACH payments is available at:
<http://treasury.vcu.edu/banking/vendor-ach/>.

Contractor must indicate the method of payment selected:

X _____ Commercial Card Payment (Wells Fargo VISA)
X _____ Automated Clearing House (ACH)

Invoicing and Payment Method Acknowledgement:

Signature: Name Mark Degan /
Printed: Title: Dir of Corporate Marketing
Name of Firm: ColorID, LLC
Date: _____

Please identify the following contact information for the individual who will serve as the appropriate point of contact within your company to be contacted by VCU Accounts Payable to implement the electronic invoicing and payment processes:

Name of the individual: Tricia Fitzgerald
Title: Finance Manager
Mailing address: 20480-F Chartwell Center Drive, Cornelius NC 28031
Email address: tricia.fitzgerald@colorid.com
Phone number: 704-987-2238
Fax number: 704-987-2240

EXCEPTIONS

[illegible]

Attachment A Pricing Schedule

Card Printer Consumables	Qty	Unit Cost	Total Cost	Minimum Quantity Per Order
DataCard 534000-008 SP75 Color Ribbon Kit YMCK (500 prints) Includes 1 ribbon 1 alcohol card & 1 adhesive cleaning sleeve	100	\$65.00	\$6,500	1
Duraguard 503856-103 Secure Globe Holographic Overlay (350 prints) .6 mil, Full Card for SP75 printer	100	\$71.00	\$7,100	1
Duraguard 503849-101 Non-Holographic Overlay (375 prints) Clear, .5 mil, Full Card for SP75 printer	50	\$39.00	\$1,950	1
Duraguard 508808-001 Secure Globe Holographic Overlay (350 prints) .6 mil, Full Card for SD460	100	\$64.00	\$6,400	1
Duraguard 508668-001 Non-Holographic Overlay (375 prints) Clear, .5 mil, Full Card for SD460	50	\$35.00	\$1,750	1
Entrust DataCard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	1	\$95.00	\$95.00	1
Entrust DataCard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	16	\$92.00	\$1,472	16
Entrust DataCard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	50	\$88.00	\$4,400	50
Entrust DataCard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	100	\$82.00	\$8,200	100
Entrust DataCard Color Ribbon 534100-003 YMCKFT (300 prints) Includes 1 ribbon 1 alcohol cards & 1 adhesive cleaning sleeve	200	\$75.00	\$15,000	200
# 503382-201, CR805 color ribbon for YMCK printing, 1000 images per ribbon	1	\$205.00	\$205.00	1
# 503382-205, CR805 color ribbon for YMCKK printing with mag on back of cardstock 500 images per ribbon	1	\$155.00	\$155.00	1
Entrust DataCard 513402-001, CR805 Transfer Film, 1,500 images single sided, 750 dual sided	1	\$135.00	\$135.00	1
Entrust 514910-501, CR805 Clear Laminates, 1 mil thickness, 300 images per ribbon	1	\$40.00	\$40.00	1
Entrust DataCard 515062-001, CR805 holographic Secure Globe Laminates, 1 mil thickness, 300 images per ribbon	1	\$85.00	\$85.00	1
Card Accessories		Cost	Total Cost	Minimum Quantity Per Order
SB-34C Imprinted Woven VCU Lanyards, Clip fitting	10,000	\$0.55	\$5500.00	2500
SB-34C Imprinted Woven VCUHS Lanyards, Clip fitting	4,000	\$0.55	\$2200.00	2500
905-1 VCU Imprinted Badge Reel Retractors	7,500	\$0.69	\$5175.00	1001
505-A Economy Strip Clip	8,000	\$0.06	\$480.00	100
506-T1 Single Pocket Style ID Hang Holders w/slots and chain holes (Horizontal)	8,000	\$0.20	\$1200.00	100
506-2 Two Pocket Style card holder with Heavy tear resistant clear vinyl w/slots and chain holes (Horizontal)	3,000	\$0.34	\$1020.00	100
1840-89000 Half Card Holder for Retractable Reels	2,000	\$0.25	\$500.00	100
726-T1 Frost Clear Economy Card Dispensers (Horizontal)	4,000	\$0.40	\$1600.00	100
Bifold 70 denier wallet #21911, with interior key ring, one inside zipper pocket, one inside window pocket, clear pocket opening on the inside and velcro closure (Navy-VCUHS) 4 3/4" x 2 7/8" Polyester	1,000	\$1.00	\$1000.00	100
Bifold 70 denier wallet #21911, with interior key ring, one inside zipper pocket, one inside window pocket, clear pocket opening on the inside and velcro closure (Gray-VCU) 4 3/4" x 2 7/8" Polyester	1,000	\$1.00	\$1000.00	100
Access. 704-CLP-Black, Carabiner Reels, 36" cord, large 1" imprint area and twist-free feature to help keep cards facing forward. Carabiner Badge Reel With NPS Belt Clip & Clear Vinyl trap. Color: Black reel case with 1-4 color flat custom label imprinting 1,001 min qty order only	3,000	\$1.40	\$4200.00	1001
BN-34C VCU - Dye Sublimation VCU Lanyards, Clip Fitting	10,000	\$0.90	\$9000.00	2500
BN-34C VCUHS - Dye Sublimation VCU Lanyards, Clip Fitting	4,000	\$0.90	\$3600.00	2500
Custom Cellphone Card Holder, color Black, Gray, White with 4 color imprinting for cellphone attachment	1,000	\$1.00	\$1000.00	1000
VCU - Dye Sublimation VCU Lanyards, 3/4" width, breakaway, QD end fitting with clip	5,000	\$1.55	\$7750.00	5000
VCU - WHITE Pop Phone Holder with 4 Color Digital Printing, adhere's to back of phone, 1.5" width face, extends up to .75" when expanded.	1,000	\$1.95	\$1950.00	1000
VCU - BLACK Pop Phone Holder with 4 Color Digital Printing, adhere's to back of phone, 1.5" width face, extends up to .75" when expanded.	1,000	\$1.95	\$1950.00	1000
726-CT1 Crystal Clear Economy Card Dispenser	1	\$0.40	\$0.40	100
Card Stock		Cost	Total Cost	Minimum Quantity Per Order
#2718030-1226 VCUHS Preprinted Non-Prox, Blank Back Cards with NO Mag Stripe	5,000	\$1.00	\$5,000	2,500
#2120BC3ANN-1212 VCUHS Preprinted Prox/iClass with Mag Stripe & Laser Engraving n/a: VCU replaced by part number: 15361.CCAN-A001414_A	10,000	\$4.60	\$46,000	1,000
#2120BC3ANN-1196 VCU STUDENT Preprinted Prox/Mag iClass & Laser Engraving n/a: VCU replaced by part number: 15361.CGMN-A001359_A	20,000	\$4.35	\$87,000	1,000
CR80, Blank with Mag/No Prox, white, 30 mil, Hi-Co 3 track, 100% PVC, video quality	5,000	\$0.10	\$500.00	500
CR80, Blank Front/Blank Back, NoProx/No Mag, white, 30 mil, 100% PVC, video quality	2,000	\$0.08	\$160.00	500

VCU Blank with UV Custom Printing Prox/iCLASS with Mag Stripe & Laser Engraving	5,000	\$4.00	\$20,000	1000	
VCU Police OFFICER Pre-printed Cards, Prox/iClass with Mag Stripe & Laser Engraving	500	\$3.99	\$1,995.00	500	
VCU Police ADMIN Pre-printed Cards, Prox/iClass with Mag Stripe & Laser Engraving	500	\$3.99	\$1,995	500	
60/40 Composite Blend Card, Shrink Wrapped, In 100's, Custom Printed: 0/1 (Black), HiCo 3 Track Mag Stripe, 2750 Oersted Rated, Includes Set-up Fee for 0/1 custom imprinted card	10,000	\$0.30	\$3,000	10000	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$6.50	\$6,500	1000	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for +10,000	10,000	\$5.95	\$59,500	10000	
aptiq by Allegion + Prox, Cardstock Base Card: 8920M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$5.50	\$550	100	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 1,000 - 9,999	1,000	\$5.20	\$5,200	1000	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Custom Printing Front & Back with 3 Track HiCo Mag Stripe, Pricing for 10,000	10,000	\$4.65	\$46,500	10000	
aptiq by Allegion, Cardstock Base Card: 8520M1 + Blank White Cardstock No Printing with 3 Track HiCo Mag Stripe, Pricing for 100	100	\$4.05	\$405	100	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty 5k	5,000	\$4.80	\$24,000.00	5000	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty 2k	2,000	\$5.25	\$10,500.00	2000	
VCU Conference Services Pre-Printed Design, MFG: 1536LCCMN-A001103_A_2, 125kHz Prox, HiCo 2750 Oersted 3 Track Mag, Composite, qty 1k	1,000	\$5.35	\$5,350.00	1000	
HID PROX & SEOS Blank Cardstock front & back with Mag, Prox & SEOS, Laser Engraving	100	\$6.20	\$620.00	100	
HID SEOS Blank Cardstock front & back with Mag, SEOS only, Laser Engraving	100	\$3.30	\$330.00	100	
VCU STUDENT PROX & SEOS with design 1196_F, Preprinted, Mag, Prox & SEOS, Laser Engraving	20,000	\$6.40	\$128,000.00	10000	
VCU STUDENT SEOS with design 1196_F, Preprinted, Mag, SEOS only, Laser Engraving	20,000	\$3.50	\$70,000.00	10000	
ProxKey III Keyfob, Part Number: 1346LNSMN, VCU programming, matching internal/external numbering	1	\$4.25	\$4.25	1000	
TESLIN ppcards, 4/4 printing, standard card templates, S309, S315, S413, 318A, Qty 1000+	1	\$0.90	\$0.90	1000	
TESLIN ppcards, 4/4 printing, standard card templates, S309, S315, S413, 318A, Qty 5000+	1	\$0.57	\$0.57	5000	
RAMBUCKS Prox Card with HID Prox, Part Number: 1536LCCMN-A001490 & VCU programming	2,500	\$5.25	\$13,125.00	2500	
Card Hardware		Cost	Total Cost	Minimum Quantity Per Order	
#RDR-60814AKU pcProx Reader for HID Prox Cards, for pc, USB interface, Sends card data as Keystrokes	10	\$160.00	\$1,600.00	1	
Reader, HID iClass/Prox, multiclass, pin pad, magstripe read-only reader, black, wiegand output	10	\$405.00	\$4,050.00	5	
057428-002 Datacard Printer SD460 Printer, Dual Sided with Mag Encoder (replaces SP75+ on May 2014)	1	\$1,400.00	\$1,400.00	1	
507982-001 Datacard Standard Laminator Module, Single Sided Only for SD460 Printer (replaced SP75+ on May 2014)	1	\$1,400.00	\$1,400.00	1	
503560-001 Datacard Upgrade Kit for Contactless Reading inside printer: Loosely Coupled, HID PC Prox Contactless Smartcard Reader (READ ONLY) - for DUPLEX printers only	1	\$300.00	\$300.00	1	
Camera - VALCam Prolmage700 (does not have Pan, Tilt features, only Zoom feature)	1	\$900.00	\$900.00	1	
Camera - Logitech Rally camera	1	\$1,595.00	\$1,595.00	1	
Camera - VALCam Prolmage900 (has Pan, Tilt & Zoom features)	1	\$1,295.00	\$1,295.00	1	
Reader, HID multiClass SE RP40 contactless reader, black, wiegand output	1	\$189.00	\$189.00	1	
Reader, HID multiClass SE RP15 contactless reader, black, wiegand output	1	\$189.00	\$189.00	1	
5355AGK00 Reader, HID ProxPro with Keypad, 125 kHz only, grey, wiegand output	1	\$250.00	\$250.00	1	
Reader, HID multiClass SE RPK40 contactless reader with Keypad, black, wiegand output	1	\$300.00	\$300.00	1	
ColorID Biometric Dining Solution including: LANES: 2, ENROLLMENT STATIONS: 2, LIGHT-POLE: 2, USERS: 10000, BCI500 COUNT: 0, BCI5000 COUNT: 2, SITE VISIT: Yes, Service & Support: Yes.	1	\$22,610.00	\$22,610.00	1	
Printer, Datacard CR805, duplex printing, no mag, includes debow flattner, 36 month parts & labor warranty	1	\$2,800.00	\$2,800.00	1	
Upgrade Kit, magencoder and RFidea's pcProx Plus contactless reader	1	\$600.00	\$600.00	1	
Laminator, Datacard CLM for CR805, single sided lamination	1	\$1,400.00	\$1,400.00	1	
Card Software		Cost	Total Cost	Minimum Quantity Per Order	
571897-016 ID Works Enterprise Production Module v6.5 or latest. Upgrade for customers using ID Works Standard Production v2.x, 3.x, or 4.x	1	\$150.00	\$150.00	1	
571897-022 ID Works Enterprise Designer Module v6.5 or latest. Upgrade for customers using ID Works Standard Designer v2.x, 3.x, or 4.x	1	\$150.00	\$150.00	1	
571897-006 ID Works Enterprise v6.5 (includes Production and Designer Modules)	1	\$1,000.00	\$1,000.00	1	
TruCredential SMA, 1 year, cover Enterprise 10 users	1	\$2,500.00	\$2,500.00	1	
TruCredential Enterprise Edition, 1 additional user	1	\$600.00	\$600.00	1	
TruCredential SMA, 1 year, cover Enterprise 1 user	1	\$450.00	\$450.00	1	
Cloud Card, Photo upload service, A+ Level for Student population 20k-25k	1	\$7,500.00	\$7,500.00	1	
Cloud Card, Photo upload service, A+ Level for Annual Fee of SAML SSI Integration	1	\$1,600.00	\$1,600.00	1	

Cloud Card, Photo upload service, A+ Level for Connecting to SAML SSO Service (one time fee)	1	\$ 1,200.00	\$ 1,200.00	1	
Cloud Card, Photo upload service, A+ Level for setup and customization of CSS/logos/emails/training/etc. (one time fee)	1	\$ 2,500.00	\$ 2,500.00	1	
Support Plans		Cost	Total Cost		
CHOICE Support Plan, covers all VCU ID Printers, Software and 3 onsite scheduled maintenance annually. Also includes secure web portal for ordering and Identity Summit	1	\$7,820.00	\$7,820.00	1	

INCLUDING THE FOLLOWING PRODUCTS

CR805™ Retransfer Card Printer

INSPECTION OF PRODUCT UPON RECEIPT

The following warranty applies to your Entrust Datacard® CR805™ Retransfer Card Printer ("Printer").

You must examine all components of your product delivered to you herewith immediately upon receipt. In the event that any component is missing, damaged or visibly defective, you must notify Entrust Datacard or the Entrust Datacard authorized service provider who sold you the product, within thirty (30) days from the date of delivery of the product. If you fail to give notice as required, you will be deemed to have accepted the product and waived any claim you may have against Entrust Datacard and/or the Entrust Datacard authorized service provider with respect to damage or defects discoverable at delivery.

PRODUCT WARRANTY

Entrust Datacard warrants that a new Printer will be free from defects in materials or workmanship for a period of thirty-six (36) months from the date of shipment from Entrust Datacard, or, with proof of purchase, from the date of purchase by End-User Customer, whichever is later. The warranty for a factory-refurbished Product is ninety (90) days from the date of shipment or, with proof of purchase, from the date of purchase by End-User Customer, whichever is later.

If the Printer proves to be defective in materials or workmanship during the warranty period, Entrust Datacard will at its option either repair or replace the Printer or refund the price paid for the Printer. Any new Printer that is repaired or replaced under the warranty will be warranted for the remainder of the original warranty period or ninety (90) days, whichever is longer. A factory-refurbished Printer that is repaired or replaced under the warranty will be warranted for the remainder of the original warranty period.

PRINthead WARRANTY

Entrust Datacard warrants that the thermal printhead delivered with your Printer ("Printhead") will be free from defects in materials or workmanship for the shorter of (i) five (5) years or (ii) the life of the Printer, from the date of shipment from Entrust Datacard, or, with proof of purchase, from the date of purchase of the Printer by End-User Customer, whichever is later.

If the Printhead proves to be defective in materials or workmanship during the warranty period, Entrust Datacard will at its option either repair or replace the Printhead or refund the purchase price, pro-rated to reflect wear and tear. A Printhead that is repaired or replaced under the warranty will be warranted for the shorter of (i) five (5) years or (ii) the life of the Printer. All Printheads replaced under warranty will become the property of Entrust Datacard.

Entrust Datacard Corporation Limited Warranty

EXCEPTIONS

Printer or Printhead replacements, repairs, adjustments or parts replacements that are the result of accident, abuse, misuse, use in an unsuitable operating environment, unauthorized modification or maintenance, or the use of peripherals, supplies or software that are not supplied by Entrust Datacard are not covered by the warranty and will be charged using Entrust Datacard's then-current rates. All parts replaced under warranty will become the property of Entrust Datacard. To the extent that the use of non-genuine supplies (media and/or ribbons), printheads, or batteries shall have caused any defect in the printer or which a claim is made, any claim for service under this Agreement shall be null and void and the user shall be responsible for Entrust Datacard's then-current charges for labor, and materials to repair such defect.

WARRANTY RETURN PROCEDURE

In order to make a warranty claim, you must first contact either Entrust Datacard (see below) or the Entrust Datacard authorized service provider noted on the packing slip. You will be responsible for packaging the warranted item and for the cost of freight and insurance to ship it to the designated Entrust Datacard or authorized service provider location. Entrust Datacard or the authorized service provider will bear the cost of freight and insurance to return the item to you.

US Phone number:	1-800-328-3996
North America	Email: north.america.cust.serv@entrustdatacard.com
Latin America and Caribbean	Email: americas@entrustdatacard.com
Europe, Middle East and Africa	Email: emea.customer.service@entrustdatacard.com
Asia Pacific	Email: dcap.admin@entrustdatacard.com

LIMITATION OF LIABILITY

THE FOREGOING WARRANTIES ARE IN LIEU OF ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND OR NON-INFRINGEMENT.

YOUR SOLE REMEDY FOR BREACH OF THIS LIMITED WARRANTY SHALL BE AS EXPRESSLY SET FORTH ABOVE. NEITHER ENTRUST DATACARD NOR THE RESELLER OF THE INSTANT ISSUANCE SYSTEM SHALL BE LIABLE TO YOU FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL, INDIRECT OR OTHER SIMILAR DAMAGES OR CLAIMS, INCLUDING LOSS OF PROFITS, LOSS OF USE, OR ANY OTHER COMMERCIAL DAMAGE EVEN IF ENTRUST DATACARD HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, AND IN NO EVENT SHALL ENTRUST DATACARD OR ITS RESELLER'S AGGREGATE LIABILITY FOR ANY DAMAGES TO YOU OR ANY THIRD PARTY EXCEED THE PRICE PAID FOR THE INSTANT ISSUANCE SYSTEM REGARDLESS OF THE NATURE OR FORM OF THE CLAIM.

C O L O R I D
CHOICE Support Program

ColorID
Custom CHOICE Proposal
for
Virginia Commonwealth University
Richmond, VA

Prepared by: Mark Degan

Date Created: December 15, 2017

Proposal #: 2017 12 15.a – VCU . PROPOSAL v16.09.19-2.33

Exhibit#: 2017 12 12.a -- VCU . EXHIBITS . v17.11.09-2.43.xlsx



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Exhibits

EXHIBIT A ColorID CHOICE Warranty+ --- Base
EXHIBIT B ColorID CHOICE On-Site --- Installation
EXHIBIT C ColorID CHOICE On-Site --- Maintenance
EXHIBIT D ColorID CHOICE On-Site --- Training
EXHIBIT E ColorID CHOICE Remote --- Training
EXHIBIT F ColorID CHOICE Warranty+ --- Instant Loaner
EXHIBIT G ColorID CHOICE Warranty+ --- Dedicated Loaner
EXHIBIT H ColorID CHOICE System Review
EXHIBIT I ColorID CHOICE Price Lock
EXHIBIT J ColorID CHOICE Other
EXHIBIT K ColorID CHOICE Pricing
EXHIBIT L ColorID CHOICE Terms and Conditions



1. Scope

This document contains essential information regarding the scope, details, and effectiveness of ColorID's **CHOICE Support Program**. This program is the net result of visiting and interviewing hundreds of educational institutions across North America. Through these informative and valued conversations ColorID, an industry leader of identification products and services, has identified large gaps between knowledgeable experience with identity technology migrations, support of deployed hardware, and cost effectiveness. Additionally, ColorID uses open industry standards to enable successful integration with multiple solution CHOICES for every application.

With customer satisfaction at the core of ColorID values, the **CHOICE Support Program** has been created, effectively closing the support gap by offering a unique and truly flexible customer support program. With the **CHOICE Support Program** our customers can select as many or as few of the available options as needed to best protect your investment. Differentiating our program from a traditional "on-site" service program, ColorID is able to provide a comprehensive, configurable, and cost effective support program to our customers protecting all pieces of your campus identity solution. Complete details of all modules are included in the following ColorID CHOICE Support Program proposal document.

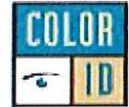


2. Program Elections, At-A-Glance

The following summarizes the Selected CHOICES for your customized ColorID CHOICE Program:

YES	ColorID Choice Warranty Plus -- Base
No	ColorID Choice Onsite-Installation
YES	ColorID Choice On-Site-Maintenance
YES	ColorID Choice Onsite-Training
NO	ColorID Choice Remote-Training
NO	ColorID Choice Warranty Plus -- Instant-Loaner
YES	ColorID Choice Warranty Plus -- Dedicated Loaner
NO	ColorID Choice System Review
NO	ColorID Choice Other
YES	ColorID Choice Extras

The attached exhibits provide details of your ColorID CHOICE package including prices, products, and services included in your custom service program.



3. ColorID CHOICE Warranty+ --- Base

Many ID hardware manufacturers provide complicated depot and “hot-swap” type warranty programs that often have confusing start/end dates along with a list of exceptions and restrictions. The ColorID **CHOICE Warranty+ --- Base Program** gives you a “Bumper-to-Bumper” warranty over the period of the CHOICE Program combining manufacturer and ColorID warranties under the **CHOICE Warranty+** umbrella.

ColorID **CHOICE Warranty+ --- Base** provides you with a consistent warranty regardless of who is repairing the hardware. This model enables you to manage every warranty event using the same process with the same familiar face. ColorID is always your first point of contact when unfortunate challenges arise and will assist you in correcting the problem remotely AND/OR guide you through the logistics of deploying a loaner and returning a unit for repair.

If no additional loaner options are selected, the **CHOICE Warranty+ --- Base** provides overnight loaner service of a standard printer.

See **Exhibit G** for the details of your ColorID CHOICE Warranty+ --- Base Program (if any).



4. ColorID CHOICE On-Site --- Installation

The ColorID **CHOICE On-Site --- Installation Program** allows for specially scheduled installation visits to take place on your campus. Scheduled as part of a regular ColorID **CHOICE On-Site Service** visit or as a separate visit all together, our knowledgeable technicians can offer a wide array of support for your customized program. Installation services can include:

- ID PRINTERS:
 - Installation of printers
- SOFTWARE:
 - Installation of badge design, visitor management, credential management, etc. software
- CAMERAS:
 - Installation of cameras
- PERIPHERALS
 - Installation of other peripherals e.g. signature capture devices, encoders, and many more.

In order to make the ColorID visit as effective as possible please be sure to schedule your On-Site-Installation at least 3 full weeks in advance of the anticipated arrival date. ColorID will provide you with check lists that will assist you in preparing for these visits to ensure everything will go smoothly during the installation.

See **Exhibit D** ColorID CHOICE On-Site --- Installation Program details (if any).

ColorID CHOICE Support Program



5. ColorID CHOICE On-Site --- Maintenance

SUMMARY

ColorID's **CHOICE On-Site --- Maintenance Program** provides a regularly scheduled visit to your site by a manufacturer certified ColorID technician for routine and preventative maintenance.

Within 10 days of the visit, ColorID will provide an itemized, printer-by-printer written report of work performed during the visit plus any additional recommendations for improvement(s) to your system for increased performance.

Each ColorID **CHOICE On-Site --- Maintenance** visit will include multiple functions to ensure your ID Systems continue to run at their peak performance levels, including the items listed below:

- Inspection
- Calibration
- Minor repairs
- Cleaning
- Testing.

The On-Site Maintenance exhibit will identify each hardware piece that will receive the additional benefits of ColorID **CHOICE On-Site --- Maintenance**.

COLORID CHOICE PERIPHERALS

Non-ID Printer system peripherals will be tested, cleaned, and be have general maintenance performed during scheduled on-site visits.

In order to make the ColorID visit as effective as possible please be sure to schedule your On-Site Installation at least 3 full weeks in advance of the anticipated arrival date.

See **Exhibit C** ColorID CHOICE On-Site --- Maintenance Program details (if any).



6. ColorID CHOICE On-Site --- Training

The CHOICE **On-Site --- Training** provides scheduled training visits to take place on your campus. On-Site Training can be scheduled as part of a regular ColorID **CHOICE On-Site Service** visit or be scheduled for a more convenient time of your choosing.

ON-SITE TRAINING

On-site training can cover a wide variety of products and services relating to the ID administration system, including:

- **HARDWARE:**
Training on printer operations, encoding procedures, and basic card printing operations
- **SOFTWARE:**
Training on the basic operation of the software; including how to search, how to manage card records and how to print ID cards (does not include training on how to design a card). Also includes help with the ColorID Bridge card number capture solution.
- **MAINTENANCE:**
Training on best practices for basic maintenance of an ID system.

In order to make the ColorID visit as effective as possible please be sure to schedule your On-Site Installation at least 6 full weeks in advance of the anticipated arrival date.

See **Exhibit E** for the details of your CHOICE On-Site --- Training (if any).



7. ColorID CHOICE Remote --- Training

Many of the items available in the ColorID **CHOICE On-Site --- Training** can be adapted to a remote format. The CHOICE Remote-Training Program provides a ColorID sponsored remote training with your staff in a WebEx format. In order to make the session as effective as possible please be sure to schedule your On-Site Installation at least 1 week in advance of the anticipated session. Please contact your ColorID Account Manager to learn more about this option.

See **Exhibit F** for the details of your ColorID CHOICE Remote --- Training Program (if any).



8. ColorID CHOICE Warranty+ --- Instant Loaner

ColorID **CHOICE Warranty+ --- Instant Loaner** is an option within the **ColorID CHOICE Warranty+ Program**.

OVERVIEW

Traditionally, printer failure is mitigated through “advanced replacement” programs in which a loaner printer is shipped with a *scheduled* next day delivery. In order to reduce down-time and eliminate delivery complications, the ColorID **CHOICE Warranty+ --- Instant Loaner** puts an emergency use loaner printer at your facility. With this a loaner printer is instantly available to you for peak reduction of lost production output.

For the term of this agreement, ColorID will provide dedicated loaner units configured to your unique specifications. For custom configurations e.g. a uniquely keyed card encoder installed in an ID Printer, the Instant loaner will have an identical configuration.

All ColorID CHOICE Warranty+ --- Instant Loaner units will be clearly labeled as “PROPERTY OF COLORID” so they can easily be distinguished from your own units.

At the end of your ColorID CHOICE program we ask for the return of this unit to ColorID.

INSTANT LOANER DEPLOYMENT PROCESS

In the event of an ID printer(s) malfunction, site staff is to contact ColorID Technical Services via telephone. ColorID Technical Services will attempt to troubleshoot via telephone and/or remote desktop session. If the malfunction cannot be corrected using these avenues, ColorID will authorize replacing the defective printer with the ColorID **CHOICE Instant Loaner** unit.

At the discretion of ColorID, repair of the defective hardware will be resolved during the next scheduled ColorID **CHOICE On-Site --- Maintenance** visit OR a ColorID RMA will be initiated for repair and return of the hardware. In the latter case, use of the **CHOICE Warranty+ --- Instant Loaner** unit will continue until the original hardware is repaired and returned. Upon a return to service of the original hardware, the loaner hardware will remain on-site.

See **Exhibit H** for the details of your ColorID CHOICE Warranty+ --- Instant Loaner (if any).



9. ColorID CHOICE Warranty+ --- Dedicated Loaner

The ColorID **CHOICE Warranty+ --- Dedicated Loaner Program** is another option within the ColorID **CHOICE Warranty+ Program**.

OVERVIEW

The Dedicated Loaner Program allows ColorID to keep your unique loaner ready at the ColorID facility for overnight shipment to your location. Most loaner programs will only provide you with a generic hardware piece. However, if you have a unique configuration e.g. a special encoder in your ID Printer, you will need the exact configuration to be shipped to you. ColorID **CHOICE Warranty+ Option Dedicated Loaner** keeps your unique configuration or special add-on equipment at the secure ColorID facility for overnight shipment of an identical unit. Let us help you get up and running quickly.

*A phone call for the shipment of a **CHOICE Dedicated Loaner** must be received by 4PM ET at the latest, to guarantee next day delivery.

See **Exhibit I** for the details of your ColorID CHOICE Warranty+ --- Dedicated Loaner (if any).



10. ColorID CHOICE System Review

The ColorID **CHOICE System Review** provides a comprehensive analysis of your complete campus ID system.

ColorID will send one of our industry expert Product Managers to your site for review of your ID system. This review will vary depending on the specific campus system(s), but common items that will be considered in the review are:

- Contactless or Contact Card Technologies
- Card Integration Issues
- Card Printing Options
- Mobile Applications for Card Readers
- Card Readers and Biometrics
- Migration Strategy
- Access Control System
- Review of your current carding process and flow
- ID Printer System
- ID Printer Cameras
- ID Software
- Campus Card Software

Prior to departure, the on-site ColorID representative will provide a verbalized, general assessment of your system. Within 10 days of the conclusion of the on-site visit a written System Review Report will be provided.

These reports will be customized to your specific interests but customarily discuss items such as:

- General benchmark comparisons of your system against other universities and current state-of-the-art operations across other markets based upon ColorID's extensive experience in the industry
- Future technology trends as it relates to your specific installation and systems
- Ideas for possible improvements in the efficiency of your identification processes
- Things to consider when looking at "future proofing" your systems
- Card technology assessment
- Possible mobile solutions for your campus
- ID Printer system state

See **Exhibit I** for the details of your ColorID CHOICE System Review (if any).

ColorID CHOICE Support Program



11. ColorID CHOICE Price Lock

The optional ColorID **CHOICE Price Lock** program provides the comfort of having predictable pricing for specific ColorID provided products.

The ColorID **CHOICE Price Lock** gives peace of mind for your consumables pricing; prices on applicable items will NOT be increased for the period of the ColorID CHOICE Support Program unless the manufacturer has a price increase greater than 2% during the program. In such a case, ColorID will provide documentation of the manufacturer price increase and match this increase to you.

See **Exhibit L** for the details of your ColorID CHOICE Other selections (if any).

ColorID CHOICE Support Program



12. ColorID CHOICE Other

ColorID CHOICE Other is a section that allows for further customized programs for your campus. That is to say, this is the area for anything we haven't thought of yet!

See **Exhibit K** for the details of your ColorID CHOICE Other selections (if any).

ColorID CHOICE Support Program



13. ColorID CHOICE Extras

All ColorID CHOICE customers are entitled to a list of "Extras". These "Extras" are core benefits that we feel our loyal customers deserve and come at no additional cost. These benefits include:

CUSTOM WEB ORDERING PORTAL

ColorID will develop a custom web portal for your organization with the supplies that you regularly order making re-orders painless and efficient. The portal will be branded with your logo assuring staff they are ordering from the correct place and increasing brand awareness. Each person designated as an authorized purchaser will have a unique username and password for connecting to the portal*.

The custom web portal currently cannot accept purchase orders and requires ordering via credit card.

SEMINARS & WEBINARS

ColorID periodically hosts technology seminars and webinars on industry topics including but not limited to:

- Contactless Card Technology (e.g. HID SEOS and iCLASS SE, MIFARE, DESFire EV1 and more)
- Campus Security
- Physical Access Systems
- Visitor Management Systems
- Tracking
- Biometrics
- Banking
- Logical Access
- Transaction Management Systems.

These presentations are a great way to catch up on the latest trends and products throughout the campus card community. Your ColorID CHOICE Extras entitles two people no-charge entry or access to any of these events.

*username will always be an email address and a user provided password



CUSTOM MIGRATION & INTEGRATION CONSULTANCY

ColorID will provide full technical consultative support for integration and migration of all campus identification software and hardware solutions. This includes support for contactless card encoding, printer setup and tuning, card format assistance for access control, contactless technology compatibility with all systems on campus, and migration strategy support. Your ColorID **CHOICE Extras** entitles you to this custom migration service at no cost.

TELEPHONE TECHNICAL SUPPORT

Your ColorID **CHOICE Extras** entitles you to no cost access to the ColorID Engineering & Technical Support Departments' phone support service. During a support call, only with proper authorization, a ColorID service technician may also remotely connect to your system for additional diagnostics and remedy.

Support for all products sold by ColorID is provided, included but not limited to:

- ID software
- ID Printers
- Card Encoding Readers
- Card Programming
- ID Cameras
- Pre-Printed Cards
- Contactless Cards
- Overall ID Printer Issues

TECHNICAL SERVICES SUPPORT CALL TRACKER

ColorID provides a powerful "Tech Tracker" system used to collect data pertaining to the products and services covered and offered by ColorID. This data can be used to provide a detailed history of products and services offered to your organization for both your organization and ColorID alike. Example data can include:

- Time of Service Calls
- Details of all repairs, including date, time, model name, serial #
- Product Serial Numbers shipped

ColorID CHOICE Support Program



- RMA details of all returns from your organization to ColorID or to the manufacturer of the product, by date, time and serial number.
- Details of every custom project done by ColorID for all of your accessory items and/or card projects.

Notes and information collected during support engagements are available to all ColorID staff during normal business hours.



END DEFINITIONS – CONTINUE TO EXHIBITS



EXHIBIT A

COLORID CHOICE

WARRANTY PLUS

VIRGINIA COMMONWEALTH UNIVERSITY

Version: EXHIBIT-2017.12.15.09:40-2017 12 12.a -- VCU . EXHIBITS . v17.11.09-2.43

Details of Program

Item #	Type	Quantity	Other Comments
1	CR805-LAM1	8	Eight (8) Datacard CR805 Printers with Single Sided Lamination
2			
3			
4			
5			

Notes

ColorID CHOICE Warranty+ Base provides you with a consistent warranty regardless of who is repairing the hardware. This model enables you to manage every warranty event using the same process with the same familiar face.



EXHIBIT C

COLORID CHOICE

ON-SITE MAINTENANCE

VIRGINIA COMMONWEALTH UNIVERSITY

Version: EXHIBIT-2017.12.15.09:40-2017 12 12.a --VCU, EXHIBITS, v17.11.09-2.43

Products Covered			
Item #	# Visits Per Year	Days Per Visit	General Description of On-Site visit

1	2	3	Eight (8) Datacard CR805 Printers with Lamination
---	---	---	---

5

4

3

2

Notes

To provide a regularly scheduled visit to your site by a manufacturer certified ColorID technician for routine and preventative maintenance. Within 10 days of the visit, ColorID will provide an itemized, printer-by-printer written report of work performed during the visit plus any additional recommendations for improvement(s) to your system for increased performance.

EXHIBIT G

COLORID CHOICE

WARRANTY PLUS OPTION: DEDICATED LOANER

VIRGINIA COMMONWEALTH UNIVERSITY

Version: EXHIBIT-2017.12.15.09:40-2017 12 12.a --VCU . EXHIBITS . v17.11.09-2.43

Details of Program

Item #	Product	Quantity	Other Comments
1	ENCODER-GENERIC	1	PC Prox reader for printers
2			
3			
4			
5			

Notes

As part of the Warranty Plus program, ColorID will keep one (1) RFIDeas PC prox reader in house for use in any required loaner printers.