ellucian.

March, 2012

## RE: Combination between Datatel and SunGard Higher Education

Dear Client,

As you know, in January 2012 SunGard Data Systems Inc., the parent company of the SunGard Higher Education line of business, sold that business to Hellman & Friedman LLC, a private equity firm with offices in San Francisco, California (the "buyer"). As part of the transaction, the buyer combined the acquired SunGard Higher Education businesses with Datatel, Inc., an existing company within the Hellman & Friedman portfolio. Since the completion of the business transaction, the combined organization was referred to as Datatel+SGHE. On March 27, 2012, we announced the company's new name – Ellucian.

Specifically, the buyer acquired SunGard Higher Education's business through both an asset sale and a stock sale. First, the buyer acquired all of the assets of SunGard Higher Education Inc., with the exception of the company's maintenance business. Those assets were owned by a company called Sophia Purchaser Company, L.P. – now named Ellucian Company L.P. That company (Ellucian Company L.P.) is the successor to SunGard Higher Education Inc. and has assumed all of the obligations and liabilities of the contracts that were assigned to it. Next, the buyer acquired the stock of SunGard Higher Education Inc., and that company retained the maintenance business and customer maintenance contracts. That company – initially named Sophia Higher Education Inc. and now named Ellucian Support Inc. – assumed all of the obligations and liabilities associated with the maintenance business.

Therefore both license and services agreements were assigned to the company now named Ellucian Company L.P. and software maintenance agreements are now in the name of Ellucian Support Inc., which is the company that retained the maintenance business.

Notwithstanding the fact that Ellucian Company L.P. and Ellucian Support Inc. have replaced SunGard Higher Education Inc. as the contracting parties for the License and Maintenance Agreements respectively, the two companies are committed to providing the same level of service that SunGard Higher Education Inc. contractually committed to, in fulfilling the license, services and maintenance obligations under each respective contract.

I hope that this clarification is helpful. If you have any questions, please contact me at your convenience.

Best regards,

James Dever Bennett

Senior Vice President and General Counsel

Ellucian